

NEWSCORNER



AUBURN UNIVERSITY MULTIPURPOSE INDOOR PRACTICE FIELD

pg. 3

A Look Inside Auburn's New Indoor Practice Facility.



WEST KENDALL BAPTIST HOSPITAL ACHIEVES LEED® GOLD

pg. 8

Robins & Morton worked with the owner, Baptist Health of South Florida, and design team to develop and integrate sustainable goals and ideas that are beneficial to the environment, building operations, and all future occupants.



ROBINS & MORTON

est. 1946



OLIN CORPORATION GROUNDBREAKING

pg. 4

Power & Industrial Division breaks ground in Charleston, TN.



AUDIE L. MURPHY VA HOSPITAL POLYTRAUMA REHABILITATION CENTER GRAND OPENING

pg. 5

Rehab facility at Audie Murphy VA Hospital is a state-of-the-art relaxing healing environment for warriors and veterans who deserve the best.

FROM THE PRESIDENT



Bill Morton

For the first time in three years we are projecting we will exceed our sales goal. Our current projection is \$719 million against our objective of \$700 million. This success has been achieved with mostly medium sized projects, which were broad-based, coming from all of our divisions. Of course, sales from our new Power & Industrial Division were also a significant contributing factor. In addition, we are forecasting 108% achievement of our 2011 revenue goal. Clearly, this is the best overall fall outlook we have had in any of the past three years.

We are beginning our planning cycle for next year. While it is not clear yet that our industry is in an economic recovery mode, there are some signs that our clients are beginning to plan new projects. Our 2012 goal is return to a more normal growth path through the larger projects we see on the horizon and the continued success of our new Power & Industrial Division.

Our customer satisfaction results this year have continued to reflect the effort we are making to satisfy our clients. Year-to-date we have achieved an overall rating of 96%. Maintaining a high level of customer satisfaction is challenging, but it is the key to our continued growth and success. Thank you for the contribution you make on a daily basis to take care of our clients.

Most of you have heard a great deal about BIM/VDC (Virtual Design & Construction) in the past few years. What you may not know, unless you are currently working with BIM, is the way BIM has expanded to a six-level process, which encompasses the entire life cycle of a project. Raul Gomez, our Director of BIM/VDC, enthusiastically describes it as a complete virtual model of a building, which can be used from design to constructability to managing the maintenance process after the building is complete. It even provides input to the energy analysis for LEED certification. BIM/VDC is probably the most important change in construction planning and management in our lifetime and Robins & Morton has become a leader in its use. Please utilize Raul and his team in learning about BIM/VDC and bringing this added value to our clients.

Thank you for all the hard work for the past three challenging years. I am hoping we are beginning to see a turnaround and that 2011 will set the stage for an excellent growth year in 2012.

ROBINS & MORTON BREAKS GROUND AT MAINEGENERAL MEDICAL CENTER

Augusta, Maine



Steve Wiley was among several project team members, hospital leaders and state and municipal officials who spoke to the crowd of over 300 at the MaineGeneral groundbreaking celebration on September 23rd.

The MaineGeneral groundbreaking, held on September 23, 2011, was a fantastic event. In its latest step toward transforming Kennebec Valley's future health care, MaineGeneral Medical Center celebrated the groundbreaking for its new regional hospital.

This \$312 million project – and the \$10 million redesign project for the Thayer Comprehensive Outpatient Center – is critical for the health and wellbeing of the 88 cities and towns in the Kennebec Valley.

The 640,000 square-foot complex is the largest new health care construction project in Maine. It is an enormous economic boost for the region and is funded entirely with private sources.

At its peak, the project will employ 630 workers daily. About 30 subcontractors will be involved in the project, with total contracts valued at about \$160 million.

Local subcontractor participation was a key selection criteria for contract awards. Nearly all those chosen for the project are from Maine. Partnerships also have been forged with subcontractors that can provide the necessary volume of services by working together.

In addition to employing hundreds of workers, the project will bring new construction technology and training to give Maine workers needed competitive skills.

The new hospital is designed with patients and their families in mind. It will offer all single patient

rooms, a 24/7 Emergency Department (ED), state-of-the-art diagnostic and treatment services and comprehensive outpatient care. These innovations will help keep and recruit more of the best doctors and health care professionals in the region for years to come.

Robins & Morton is partnering with HP Cummings Construction Company of Winthrop, Maine on this exciting project.



“Local and national partnerships are key to this project's success,” said MaineGeneral Health President and CEO Scott Bullock. “We couldn't have reached this point alone and are grateful for the support of our partners in government and the community who share our vision and commitment to transform the lives and health of residents in central Maine.”

The new hospital is being made possible, in part, by a \$35 million grant from the Harold Alfond Foundation. The gift is in two parts; \$25 million is an outright gift with another \$10 million in a matching gift. The foundation's generous gift – the largest single donation to the hospital in its history and among the largest in the state – is a continuation of Mr. Alfond's legacy.



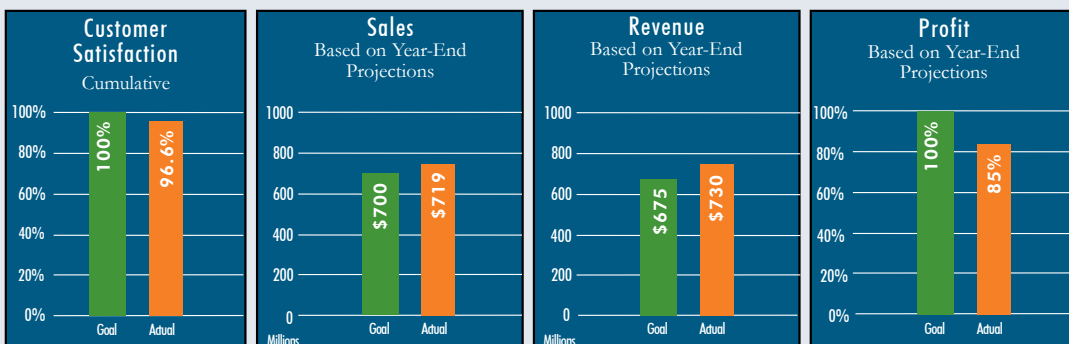
At the peak of construction, this project will employ more than 600 workers.



**MAINEGENERAL MEDICAL CENTER
NEW REGIONAL HOSPITAL**
Augusta, Maine

With limited time to complete critical site and deep foundation work before winter comes to Maine, work continues nearly all hours of the day.

2011 PERFORMANCE INDICATORS



THANK YOU to everyone who donated, raised funds, and walked Saturday August, 20th in the 2011 Heart Walk supporting the American Heart Association. All of our team captains did a wonderful job signing up walkers, raising money and setting up for the event. Thank you all for your hard work and dedication to reaching our goal. Overall we raised a little more than \$21,000 for the Heart Association!

MADISON HOSPITAL ON TRACK

Madison, Alabama



The \$71 million Madison Hospital is rapidly nearing completion.

Mary Lynne Wright, the new hospital's president, said she is determined to open the doors to patients on Feb. 28, 2012, a Monday morning. Seeing the new hospital take shape "is near and dear to my heart," she said during a recent construction update. "Every time I drive by, I'm a little more overwhelmed by the magnitude of this project."

The five-story building at the corner of U.S. 72 and Balch Road will begin to look and feel like a hospital in the coming weeks. The scaffolding is beginning to come down, Wright said, signaling the end of major exterior work. In August, the busy Madison Urgent Care center moved from the bowels of the building to the hospital's future emergency room. It will operate out of that space, with extended hours, until the hospital opens.

Madison Hospital will start out with 20 beds for people recovering from surgery, 19 mother/baby beds, 17 general medicine beds and four intensive-care beds. In addition, there will be four labor and delivery rooms, five operating rooms, two endoscopy suites and a 24-hour emergency department.

With so many young families in the Madison area, Wright said, the labor and delivery program should be especially popular. She estimates the new hospital will handle about 1,000 births a year.

The hospital's fifth floor is empty "shell space" that can be quickly expanded to add 20 more beds as patient volumes grow, Wright said. Also, the building was designed with the idea that a second patient tower may be needed at some point.

"We believe strongly that this hospital is going to grow rapidly," Wright said.



Auburn Coach Gene Chizik Calls New Practice Facility "Indescribable," "State Of The Art," and "Amazing"

AUBURN UNIVERSITY OIT AND MULTIMODAL TRANSPORTATION FACILITY ARE COMPLETE

Auburn, Alabama



Robins & Morton recently completed construction of the \$13 million Auburn University Office of Information Technology (OIT), a candidate for LEED Silver Certification. Consolidating OIT offices from nine different campus locations, the 63,785 square-foot building houses OIT's computer equipment and provides office and support spaces for more than 140 staff and student employees.

"This is the first time ever for some of the groups within OIT to be located together," said Chuck Wade, Associate Executive Director of Auburn University OIT. "We are already experiencing improved communication between our various groups as well as the ability to more quickly address certain IT needs and issues."

The state-of-the-art facility serves as the campus IT hub and features technical training and workshop areas as well as lab facilities. Campus Identity Management and Test Scoring Services are located in the new OIT building, which also includes shop areas, computer support, switchboard room, data center, and a secure command center that monitors the servers and campus network around the clock.



In addition to the OIT building, Robins & Morton recently completed the \$7 million South Quad Multimodal Transportation Facility, which includes a parking deck and office building for Parking Services.

FROM THE COO



Robin Savage

I recently saw a television ad that addressed the question, "What wins?" In the ad the answer was: "Original wins; Fresh wins; Smart wins". They even went on to show what does not win: "Yesterday; Big; Titles; and Egos don't win". Occasionally, an ad like this hits home with a valuable message with which we can really identify. In today's fast paced world, change in how we do things comes almost daily, a little at a time. Keeping our minds open to change and the smart application of that change is key to "winning" in all aspects of our business.

SALES

In the sales arena, some things never change – sales success is the life blood of the company. Winning in sales, however, requires a constant flow of innovative ideas and smart thinking. There was a time when we used a repetitive formula for sales presentations – focus on 3 key points and elaborate so our prospective client remembers them. This is still an effective format, but the delivery of those points has to be kept fresh and original. In the past few months, 3D has quickly replaced PowerPoint in many sales situations. On the other hand, several potential clients have recently requested simply sitting down at the table and talking in lieu of "high tech" presentations. Other recent technological advances include delivering complete sales information and proposals on ipads including real time updates delivered electronically as the sales process progresses. The point is that there is no longer a "standard" for delivering the sales message. Clients now are looking for new ideas to provide what they need most: efficiency, quality, and an array of services. How we depict our ability to provide this to them is the difference between winning and losing.

OPERATIONS

On the operations side of our business, creativity in how we deliver the job converts to a competitive edge as well. Although the word "fresh" doesn't exactly come to mind when working day to day on a jobsite, we have recently developed some smart and original means for being efficient. Through the use of iPad technology and select software, we are exchanging design information, clarifications and graphic data instantaneously to multiple managers on the jobsite. Our clients may not realize the value of this immediately, but it will soon begin to result in savings and increased quality for them.

Technology can be extremely valuable in solving problems and improving efficiency, but isn't always the "smartest" solution. Recently on a jobsite visit, I observed a marking system for leaving out key ceiling tiles for maintenance, inspections and adjustments for dampers, valves and other above ceiling items. The idea is to mark these areas with flagging and allow all tiles to go in except those that require regular removal and replacement. This practical system allows the schedule to proceed without having to replace numerous damaged ceiling tiles, saving time and money on the project. This example sounds very simple, but our clients appreciate smart, original ideas that allow them to realize value.

As you know, we have recently developed the new Power & Industrial Division. This is an entire group of professionals with a new set of ideas and experiences representing every segment of construction operations. I am convinced the synergy of combining ideas from P&I and our traditional core building group will result in innovative ways to enhance our services and give us a competitive advantage—fresh, original ideas for a smart and growing company.

SAFETY

Last and most importantly, our safety program will require some original thinking to answer a critical question: "How do we foster a safety culture where the individual craft worker always ... **ALWAYS** makes the right decision at every moment to work safely?" In the coming months, you will see several new communication initiatives that will promote this message throughout the company, particularly among our craft workers. Safety luncheons, hazard recognition and the promotion of a worker to worker monitoring or "buddy" system are just a few. Promoting safety with smart, creative ideas can be our most satisfying and rewarding result in our efforts to win at every level.

So what wins? Keeping abreast of new ideas and developing some of our own – that's what wins. Every member of the Robins & Morton family can contribute and keep us at the top of the industry. Original, Fresh and Smart.

Thanks, Robin

FROM P&I



Bryson Edmonds

As the Robins & Morton Power & Industrial Division approaches its five month anniversary, I am happy to offer a series of brief articles in the NewsCorner to communicate more details about the P&I Division. We all want to explain what we do, who we do it for, and how we do it as well as communicating broadly how things are going in this new business startup effort. As we move forward in this venture, I would be remiss not to thank each and every one of you for all the support that you have given us as we have bumped our way through learning new systems. Robins & Morton has been truly an incredible host to our efforts. Although we are the newest members of this family, we have all felt warmly welcomed.

As a kickoff to this series, let me update you on our progress. First, we have found significant interest and success in winning work. Clients have awarded our division work in all our target markets: chemicals, minerals, pulp & paper, power and hydrocarbons. In total we have booked just over \$90,000,000 in work. These awards include the construction work with Olin Chlor Alkali (chemical), and both engineering and construction management work with CARBO Ceramics (minerals/hydrocarbons). We are also providing engineering study work for Kapstone Paper and Packaging (pulp & paper) and Construction Management consulting services at Enviva (power) and Procter & Gamble (pulp & paper).

Working from the foundation that Robins & Morton has provided, we have been awarded engineering licenses by 11 states and have extended the company's existing general contractor licenses to include specialty mechanical and electrical licenses in 10 states.

As for prospects moving forward, on the construction side, we have been shortlisted in our pursuit of significant boiler construction work. We anticipate hearing from key prospects in the very near future, but are complimented that we have received such serious consideration for large projects so early in our history.

On the engineering side of our business, we are pursuing engineering study work with RockTenn (pulp & paper) which could lead to approximately \$30M of addition pulp & paper engineering and construction. We have proposed on developing a control/estimate for Enviva (power) with respect to its upcoming wood pellet manufacturing project in North Carolina. This work could lead to procurement and construction when the project starts –currently projected for early next quarter. Finally, we are in discussions with Ergon (hydrocarbons) to provide both engineering and construction support on an upcoming \$90M project in its West Virginia refinery. In total, our current prospect list includes over \$1 billion of potential power and industrial work.

We have won work because of two things: the incredible reputation and business support of Robins & Morton and the reputations of the strong people who have joined us in this effort. Based upon our success to date, we have continued to build a strong execution staff in the P&I Division, which has grown to just over 200 people, many of whom I hope you have met. This group includes some 75 salaried employees in Raleigh/Durham, Birmingham and on our project sites along with 125 hourly supervisors and craft professionals. From a workforce development

standpoint, the National Center for Construction Education and Research of the University of Florida has awarded Robins & Morton “candidate” status for its training and development programs aimed at developing a capable and committed craft workforce.

Our salaried staff in Birmingham and Raleigh-Durham provide our engineering, procurement, and construction services. Our engineers provide clients with a range of services that position us as a company as an early partner in Clients' efforts to determine how best to spend their capital dollars. We can then take that accumulated knowledge of Clients sometimes highly confidential processes and provide all the engineering necessary to construct a capital project. We have already been awarded engineering work for each phase of project development including our most recent award of detailed engineering services from CARBO Ceramics.

The procurement group arranges for purchase and delivery of all the necessary equipment and materials, whether for Robins & Morton or as an additional value-added service acting as an agent for our Clients and handling their own purchases.

On the construction side, we execute the work using a direct hire model. In some ways the reverse of a traditional building contractor, we will self-perform 80-90% of the craft work in the civil, structural, mechanical, pipe, electrical and instrumentation disciplines with our own highly trained craft professionals, supervision and controls. We will typically manage specialty subcontractors in the performance of 10% - 20% of our construction project work in areas including: site work, piling, tank and stack erection, heavy haul, scaffolding, insulation and painting. Our “direct hire” or “self-perform” approach allows us to provide improved coordination to our clients because we are in a control position and thus can manage and maintain areas of excellence in safety, productivity, quality, cost, and schedule.

By providing the full suite of services, engineering, procurement, and construction we are in a unique position to improve our ability to meet project goals. This allows us to position Robins & Morton to earn, in most cases, an enhanced fee for our efforts.

Building on Robins & Morton's long standing commitment to being a “Best Place to Work”, our strengths in personnel recruitment, retention, training and development allow us to differentiate Robins & Morton relative to our competition. We believe that “people make the difference”, and our strategic emphasis on drawing the best people is and will be the primary driver of Robins & Morton's success in this new venture.

My colleagues, Steve Quillin (Engineering), Ross Cates (Procurement), and Kenny Smith (Construction) will expand upon this discussion of our services further in upcoming articles and illustrate what we do partially by describing what our Clients do.

In short, our strategy is to offer the best people and provide Robins & Morton's power and industrial clients with a full suite of services to help plan, execute and manage their capital projects. These services range from a) conceptual process design, b) detailed engineering, c) equipment, material and subcontract procurement and expediting, and d) construction execution, startup and commissioning. Finally, as our relationship grows with our clients we plan to offer industrial maintenance and reliability services on an ongoing basis in their operating facilities.

Stay tuned.



Olin Chlor Alkali Products broke ground Friday, July 22, 2011, on a state-of-the-art membrane cell manufacturing facility at its Charleston plant. The facility is scheduled for completion by the end of 2012. The new plant will have a production capacity of 200,000 tons. It will produce chlorine, caustic soda, potassium hydroxide and related products.

Olin Fun Facts

Facts from the Olin Jobsite

Concrete 7,668 cubic yards	Over 390 miles of sidewalk (4ft wide x 6in thick)
Steel 2,262 Tons	10 times the weight of the Statue of Liberty
Pipe 85,439 Lft	Over 16 miles
Cable/Wire 456,480 Lft	Enough cable to stretch from Cleveland, TN to Knoxville, TN
Conduit 79,964 Lft	Over 15 miles
Cable Tray 9,470 Lft	26 football fields



The National Center for Construction Education and Research (NCCER) has granted candidate status to Robins & Morton effective September 14, 2011. Robins & Morton is now an NCCER training and national craft assessment candidate. Robins & Morton can now train, administer assessments and performance verifications, and submit records to the National Registry. This moves Robins & Morton's already robust training program for its employees to allow the company to provide similarly credentialed training for the development of its growing Craft Professional workforce. NCCER is recognized as the construction industry's leading provider of certified training curriculum and provides a standardized training process in partnership with the construction and maintenance industries. NCCER nationally recognized training programs include construction and maintenance, safety, management education, pipeline, energy, and sustainability/green construction. This training is portable. The knowledge and skills learned by craft professionals are taken from project to project and company to company.

To learn more about NCCER, please visit www.nccer.org.

P&I OPEN HOUSE
Birmingham, Alabama



On July 12th, Robins & Morton held an open house at the new office location for the Power & Industrial Division. The new division will provide integrated full-service engineering, procurement, construction and industrial maintenance services to the power and industrial markets. Initially, the focus for the new division will be power generation, chemical, minerals, pulp and paper, and hydrocarbon industry projects.

CARBO CERAMICS

Robins & Morton has been awarded a contract by CARBO Ceramics Inc. (“CARBO”) to provide preliminary engineering and estimating for a CARBO grassroots ceramic proppant manufacturing facility. The work will be performed under an alliance agreement, by which Robins & Morton will provide CARBO with both engineering and construction management services on selected assignments.



CARBO’s Vice President for Operations, Mark Edmunds, commented, “The proposed project will be an important incremental increase to CARBO’s proppant manufacturing capacity. We are pleased with our selection of Robins & Morton to help us with this project. In addition to providing world class engineering talent that understands our process and our business, Robins & Morton understands the principles of client service. These guys are all about getting the job done.”

Construction of the plant is expected to create approximately 300 construction jobs, in addition to

the permanent plant operations and maintenance positions. The facility will manufacture ceramic proppant, small spheres each about the size of a pin head, which the gas and oil industries use to enhance production from both oil and gas wells.

Steve Quillin, Robins & Morton Vice President for Engineering and General Manager of the recently opened Power and Industrial Division offices in Raleigh/Durham, explained, “At Robins & Morton, we enjoy what we do every day—solving complex problems and building relationships with our clients. It is particularly rewarding to partner with great clients like CARBO who appreciate the value that we provide. Because Robins & Morton can provide one-stop services for engineering, procurement, and construction, our employees have the opportunity to follow a project from concept through completion. This fosters a tremendous sense of ownership among our people, and provides clients like CARBO with a single point of responsibility for execution of their projects.”

FROM GOVERNMENT SERVICES



Phil Yance

The Government Services Division has come a long way from our days of learning the long list of Government acronyms like NAVFAC and IDIQ. And from the feedback we’ve received from entities like the US Army Corps of Engineers and the VA, the Government has been consistently impressed with our work.

As you will read elsewhere in this issue of the Newscorner, we have just completed construction of the VA Audie L. Murphy Polytrauma Rehabilitation Center in San Antonio, Texas, one of only five Level 1 polytrauma facilities in the country. The VA Audie L. Murphy Polytrauma Rehabilitation Center was not just a model project for the Department of Veterans Affairs—it was a successful example of communication with IDc (Integrated Design and Construct) type contract, of collaboration with its use of BIM technology, and its successful intricate phasing and scheduling. Although the use of BIM is not new to Robins & Morton, the VA had never used BIM to model projects before. The use of BIM was not mandated in VA projects when this project’s planning phases began, but since then it has become a mandated requirement of all future VA projects.

The completion of the main facility paves the way for a smooth start on the Polytrauma Rehabilitation Center employee parking deck, a design-build project which just broke ground adjacent to the center. Robins & Morton serves as a subcontractor on this project to our VA-Approved Mentor Protégé Partner, Coburn Contractors, LLC. We are proud to offer our guidance and assistance to Coburn Contractors as they expand their own federal work.

The Polytrauma Rehabilitation Center earned Robins & Morton an “outstanding” CCASS rating and a 99% Customer Satisfaction Survey score from the owner, the Department of Veterans Affairs. CCASS, or Construction Contractor Appraisal Support System, ratings are the format the Government uses to rate all federal construction projects. The first CCASS rating we received was from the U.S. Army Corps of Engineers for renovating veterinary buildings in Fort Eustis, Virginia, where we again earned all outstanding marks from the Government.

That Ft. Eustis project was one of many of the task-order awards that Robins & Morton has won since 2009, when the U.S. Army Corps of Engineers in Mobile, Alabama, awarded Robins & Morton an IDIQ for “Repair and Minor Construction of Department of Defense Army Medical and Support Facilities”. And this year has been our most successful yet. We’ve accumulated 15 task order awards this year alone. As widely as these projects vary in location (on bases as close as Ft. Gordon and Ft. Benning, Georgia, and as far as Ft. Sam Houston, Texas and Ft. Leonard Wood, Missouri), they range even more widely in project scope. Some involve work on dermatology, dental and pain management clinics, and others involve fuel tanks, boilers and audio/visual work—but all of them increase the experience and variety of our Federal projects repertoire.

The year is not yet over, and already the Government Services Division has a lot to look back on and be proud of. With the same steadfast motivation and ambitious goals, we look forward to 2012 being even more of a success.

RALEIGH-DURHAM OFFICE GAINS ENGINEERING LICENSE
Raleigh-Durham, North Carolina



We are pleased to announce that our office in Raleigh-Durham has now gained its license to perform engineering. A temporary office has been established and is scheduled for build-out in the coming weeks to accommodate the new engineers who have joined us. Currently, the office has 15 people actively engaged in performing engineering. By the end of the year, the current projections forecast 45 people in that office with continued growth through 2012.

POLYTRAUMA REHABILITATION CENTER COMPLETED AT AUDIE L. MURPHY VA HOSPITAL
San Antonio, Texas



In July 2011, Robins & Morton completed the construction of the VA Audie L. Murphy Polytrauma Rehabilitation Center addition project in San Antonio, Texas. The state-of-the-art facility is dedicated to treatment of military personnel and veterans suffering from the physical and mental effects of war including burns, limb loss, spinal cord injury, depression and traumatic brain injury. The project was constructed at the Audie L. Murphy VA Hospital in San Antonio, Texas.

The 84,000 square-foot facility is one of only five Level 1 Polytrauma Rehabilitation centers in the country, and the only one in the Southwest. Designed to reflect healing, the center provides supportive areas for patients and families displaying panoramic murals, natural colors, and ample natural light. Natural daylight also streams through triple-pane glass panels into a sanctuary that embraces both beauty and function—a theme that is continued in the center’s café area and interior courtyard featuring elms, oaks and benches. The rehabilitation facility features ten inpatient beds, congregate living areas and two transitional apartments where disabled veterans can re-learn daily living activities in a relaxing and supportive healing environment.

Robins & Morton earned all outstanding and above-average marks on the project’s CCASS (Construction Contractor Appraisal Support System) rating, the construction-specific performance evaluation used by the Government. Richard Ames, VA Chief of Engineering Services, expressed the VA’s satisfaction with Robins & Morton. “The success of this project can be attributed to the dedicated efforts of the employees of Robins & Morton, from their technical knowledge to their excellent customer service,” Ames said. “They have kept the consultant and client informed during all aspects of construction. The firm of Robins & Morton would be an asset to any project.”

New Employees Welcome to the R&M Family



Iris Papagiannis
Administrative Assistant
Charlotte



David Byrd
Project Superintendent
Power & Industrial - Olin



Dennis Peterson
Safety Engineer I
Kemper County



Corey Wright
Field Engineer
Forrest General



Blondie Yelvington
Project Superintendent
Power & Industrial - Olin



Mark Fields
Electrical Designer
Power & Industrial - Raleigh-Durham



Carey Duell
Structure Superintendent
Kemper County



Brenda Lowe
Project Controls Manager
Power & Industrial - Corporate



Brent Bilodeau
Rental Coordinator
ERS



Ryan Porche
Field Engineer
Porter



Ronnie Hollingshead
Field Human Resources Manager
Power & Industrial - Olin



Danny Gellner
Project Manager
Power & Industrial - Corporate



Elaine Sylvester
Administrative Assistant
Power & Industrial - Corporate



John Barton
Structural Superintendent
Power & Industrial - Olin



Johnny Denton
Field Administrator
Power & Industrial - Olin



David Duncan
Field Warehouse Manager
Power & Industrial - Olin



Brad Heck
Field Quality Control
Power & Industrial - Olin



Barney Luttrell
Division Manager of Estimating
Power & Industrial - Corporate



Calvin Owens
Electrical Superintendent
Power & Industrial - Olin



Tim Swemley
Pipe Superintendent
Power & Industrial - Olin



Mike Wells
Controls Manager
Power & Industrial - Olin



Geraldine Anderson
Safety Engineer II
Power & Industrial - Olin



Alexandra Nielsen
Marketing Coordinator
Corporate



Paul Shuler
Project Superintendent
Power & Industrial - Corporate



David Templin
Mech. Department Lead
Power & Industrial - Corporate



Gregory Calico
Pipe Material Cont./Estimator
Power & Industrial - Corporate



Stephanie Ojeda
Administrative Assistant
Power & Industrial - Corporate



Jill Millis
Senior Designer,
Structural Department
Power & Industrial - Raleigh-Durham



Anthony McClellan
Field Pipe Planner
Power & Industrial - Olin



Kevin Kelley
Civil Superintendent
Power & Industrial - Olin



Brian Barton
Field Purchasing Agent
Power & Industrial - Olin



Phillip Calderone
Project Superintendent
Power & Industrial - Olin



Shaun Guin
Civil Estimator
Power & Industrial - Corporate



Hudson "Doc" Hughes
Electrical Estimator
Power & Industrial - Olin



Bruce Long
Project Manager
Power & Industrial - Olin



Ken Roberts
Field Subcontract Coordinator
Power & Industrial - Olin



Will Vinson
IT Lead
Power & Industrial - Raleigh-Durham



Joyce Whitley
Administrative Assistant
Power & Industrial - Corporate



Danny Armstrong
Chief Engineer
Power & Industrial - Corporate



Josh Beck
Junior Process Engineer
Power & Industrial - Raleigh-Durham



Marcus Brimley
Subcontract Administrator
Power & Industrial - Corporate



Mittie Cannon
Workforce Developer
Power & Industrial - Corporate



Chris Capps
Senior Structural/IT Lead
Power & Industrial - Corporate



Tony Fontenot
QA/QC Inspector
Power & Industrial - Olin



Daniel Forehand
Material Handling Lead
Power & Industrial - Raleigh-Durham



Terry Johnson
Senior Engineer/Equipment Buyer
Power & Industrial - Corporate



Andy Keels
Lead Cost Engineer
Power & Industrial - Olin



Martha "Jo" Lafferty
Senior Structural Designer
Power & Industrial - Raleigh-Durham

New Employees Welcome to the R&M Family



Terry Riley
Project Engineer
Power & Industrial - Raleigh-Durham



Elizabeth Wood Rodgers
Human Resources Coordinator
Corporate



Skyler Sanford
Field Engineer
MaineGeneral



Laura Wellborn
Payroll Administrator
Corporate



James McGee
Field Engineer
Hoover



Jones W "Sam" Miller
Chief Engineer
Power & Industrial - Raleigh-Durham



David Lopour
Pipe Superintendent
Power & Industrial - Enviva



Ryan Wells
Manager of Scheduling
Power & Industrial - Raleigh-Durham



James Crisp
Manager of Projects
Power & Industrial - Raleigh-Durham



Ricky Wayne Franklin
Millright Superintendent
Power & Industrial - Enviva



David Millhouse
Senior Estimator
Corporate



Stephen Wyke
Quality Control Manager
Power & Industrial - Enviva



John Roberson
Electrical & Instrumentation
Department Manager
Power & Industrial - Corporate



Heidi Barber
Accounts Payable Assistant
Corporate



Will Pittman
IT Support Specialist I
Corporate



Leslie Wade Belcher
Lead Designer
Power & Industrial - Raleigh-Durham



Cassandra Kelly
Administrative Assistant
Power & Industrial - Raleigh-Durham



Michael Skrobis
Project Manager
Power & Industrial - Corporate



Michael Bennett
Group Leader CSA Dept
Power & Industrial - Corporate



James Melvin Blinson
Sr. Design Mechanical Dept
Power & Industrial - Raleigh-Durham



Lindsay DiTullo
Receptionist
Power & Industrial - Corporate



Matthew Benjamin Enzor
Designer in Material Handling
Power & Industrial - Raleigh-Durham



Ronald Mele
Senior Electrical Estimator
Power & Industrial - Corporate



Michael Ray Smith
Piping Superintendent
Power & Industrial - Corporate



Marcia "Marci" Thomas
Engineering Project Controls
Power & Industrial - Raleigh-Durham



Marieta White
Project Administrator
Power & Industrial - Raleigh-Durham



Frederick Lee Brunner
Process Department Manager
Power & Industrial - Raleigh-Durham



Victoria Varban
Process Lead
Power & Industrial - Raleigh-Durham



William Black
Senior Estimator
Power & Industrial - Corporate



Darren Gardner
CDL Driver
ERS



Ian Hoff
Electrical/Instrument Engineer
Power & Industrial - Corporate



Leigh Holliman
Field Engineer
Corporate



Anthony Joshua Long
Structural Department Engineer
Power & Industrial - Raleigh-Durham



John Winters
Director of Technology
Power & Industrial - Corporate



Daniel Rives
Estimator
Concrete/Structural Division



Michael Lovett
Director of Sales
Power & Industrial - Corporate



David Hines
Piping Estimator
Corporate



James Shafer
Senior Structural Designer
Power & Industrial - Raleigh-Durham



Danielle Simmons
Administrative Assistant
Corporate



Lance Eden
Mechanical Superintendent
Power & Industrial - Raleigh-Durham

Not Pictured

Harris Marley
Senior Control System Designer
Power & Industrial - Raleigh-Durham

Stephen Sims
Project Superintendent
Power & Industrial - Enviva

Ronald Jett
Scheduler
Power & Industrial - Olin

ROBINS & MORTON

employee
spotlight

Be sure to check out our new Employee Spotlight section on HUB. As we continue to grow, we hope this area will give a little insight into each person, their family and hobbies and help us get to know each other!



Congratulations to Jackie Mustakas, formerly Field Engineer and Sustainability Coordinator on the West Kendall Baptist Hospital project, on her promotion to Corporate Sustainability Coordinator. Jackie joined the company in May 2007 as an intern, and then permanently as a Field Engineer in June 2009. She earned a Building

Construction degree from the University of Florida in May 2008, graduating 6th in her class with a 3.93 GPA. Jackie also received a Master of Science in Building Construction in May 2009, and obtained her LEED-AP accreditation in December 2008. As Corporate Sustainability Coordinator, Jackie will be responsible for coordinating and implementing sustainable initiatives within Robins & Morton. She will also be responsible for managing the sustainability council as well as supporting sustainable efforts on jobsites. Key initiatives include expanding sustainability training, establishing relationships with companies within our industry who share similar efforts, and as needed, creating Robins & Morton sustainable policies to reinforce our overall company sustainability goals.

RECYCLING A PRIORITY ON PORTER HOSPITAL PROJECT

Valparaiso, Indiana



Construction continues on the new 459,145 square-foot Porter Hospital and 60,000 square-foot medical office building with completion expected in late 2012. The new hospital will almost double the size of the current hospital and will improve the quality of patient visits, while decreasing the amount of transfer time through a combination of enlarged and dedicated passageways and a more efficient layout of services.

Since the August 2010 start, Robins & Morton has been committed to keeping construction debris out of the landfill. Of the 1,644 tons of generated waste, 1,326 of it has been recycled about 80 percent. So far, the following tons have been recycled:

- 562.7 - concrete
- 133 - brick and masonry
- 41.3 - metal
- 318 - wood
- 26.3 - paper/cardboard

Examples of Robins & Morton's recycling efforts include setting aside large boulders found during excavation for hospital landscaping and utilizing crushed concrete instead of quarried rock.

Porter Hospital officials are pleased that the Robins & Morton has kept so much waste out of the landfill. "The contractor is geared toward that, as well as lot of the trades," said Jonathan Nalli, the hospital's chief executive officer. "It's what they do now, and I applaud them for that."

Robins & Morton Named Clover Award Recipient



The U.S. Green Building Council of Alabama named Robins & Morton's Corporate Office Renovation one of its four Clover Award winners for 2011. The award was presented at the USGBC-Alabama Chapter's inaugural G4 (Going, Going Green) Gala on August 12 and recognizes outstanding people, projects, communities, school systems and businesses from throughout the state.

about 400 construction-related jobs and the recruitment of gastroenterologists will result from this project, Phoebe officials said. Officials present at the groundbreaking hailed the project as a worthwhile investment to a city that is considered to be the healthcare center of Southwest Georgia.

WEST KENDALL BAPTIST HOSPITAL ACHIEVES LEED® GOLD CERTIFICATION

Miami, Florida



West Kendall Baptist Hospital project in Miami, Florida recently received LEED® Gold Certification from the Green Building Certification Institute in coordination with U.S. Green Building Council. Robins & Morton worked with the owner, MGE Architects, and TLC Engineering to develop and integrate sustainable goals and ideas that are beneficial to the environment, building operations, and all future occupants.

During hospital design, sustainable decisions included selecting and restoring a brownfield site, minimizing the building footprint to increase outdoor green space, establishing a recycling center on-site, and selecting a white roof to minimize heat-island effect. The design team efforts optimized energy performance, increased natural ventilation, and provided individual controls for lighting and thermal systems.

During construction of the hospital, the project team worked toward selecting sustainable materials, monitoring and improving indoor air quality, developing a pollution prevention plan, and properly installing and commissioning the mechanical and electrical systems. We also required the subcontractors to follow an indoor air quality plan aimed at minimizing irritable contaminants that generally result from construction activities. Upon completion of these construction activities, the contractor then tested the air to ensure a healthy air quality for future building occupants.

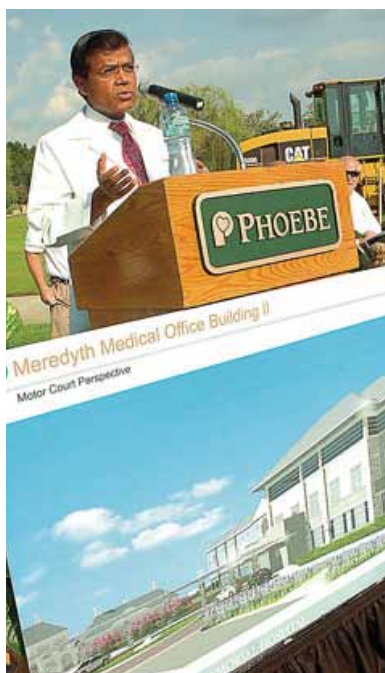
Congratulations to the West Kendall Baptist Hospital project team!

Randy Longshore, Superintendent
 Ron Bowes, Senior Project Manager
 Daniel Merrell, Project Manager
 Nick Caplanis, Project Engineer
 Robert Creswick, Project Engineer
 Alison Radcliffe, Project Engineer
 Jackie Mustakas, Field Engineer and Sustainability Coordinator
 Sean Ford, Assistant Superintendent
 Matthew Glus, Assistant Superintendent

Gary Trimble, Assistant Superintendent
 Allen Bolin, Field Assistant
 Tristan Johannessen, Estimator
 Jon McAlpin, Project Engineer
 Huguette Cabral, Project Secretary
 Diana Holland, Assistant Estimator
 Gloria Cook, Field Secretary
 Benito Rosales, Safety Engineer
 Juan Ortiz, MEP Coordinator
 Bruce Adams, Operations Manager
 Rocky McMichen, Division Manager

PHOEBE PUTNEY MEMORIAL HOSPITAL'S DIGESTIVE DISEASES CENTER BREAKS GROUND

Albany, Georgia



Construction has started on the \$23 million endoscopy center and imaging suite addition and renovation at Phoebe Putney Memorial Hospital. The new 96,000 square-foot digestive diseases center is being built in an attempt to expand the hospital's gastroenterology capabilities.

The first phase of the project started in June, which largely consisted of site clearing and the construction of a parking lot. Two drainage ditches were also redesigned so that they could be converted into new roadways.

The second phase of the project includes the erection of the main building, which will be adjacent to the current medical complex. Construction is scheduled to complete in the fall of 2012.

About 400 construction-related jobs and the recruitment of gastroenterologists will result from this project, Phoebe officials said. Officials present at the groundbreaking hailed the project as a worthwhile investment to a city that is considered to be the healthcare center of Southwest Georgia.

CONSTRUCTION STARTS AT WELLINGTON REGIONAL MEDICAL CENTER

West Palm Beach, Florida



Robins & Morton broke ground on the new 103,000 square-foot patient tower at a Wellington Regional Medical Center Wednesday, September 14. The project will provide a new hospital entrance and 80 private rooms for patients. The expansion will also create space to care for high-risk mothers before birth and a post-ICU care area in addition to a new cafeteria area. Completion is expected in late 2012.

The new patient tower is planned to ease traffic in the emergency room, which for the past couple of years has been extremely busy.

“This will allow us the space to develop our services,” WRMC Director of Marketing Marsha Israel said. “It will give us the space to have a brand new orthopedic center with all the latest technology.”

WRMC officials have been working on the expansion project for more than five years, said Dr. Melissa Carlson, who chairs the hospital’s board of governors. “This is an incredible day we have been working on for many years,” she said. “And hopefully it will increase our patient satisfaction.”

Administrators and contractors worked closely with physicians and medical staff on the design and layout of the new tower. The goal is to create a facility that is consistent with the medical staff’s workflow and improves patient comfort.

The new patient tower will be a three-story building attached to the north side of the hospital. The building will have 80 private patient rooms, an expanded pharmacy, lobby, registration area, and expanded kitchen and cafeteria.



Local dignitaries dig in at the groundbreaking ceremony.

The building will allow for an expansion of the hospital’s cardiology and neurology units, and there are plans to develop an oncology unit in the future. Each floor will have an eight-bed intensive care step-down unit and multiple nursing stations. The second floor of the facility will have ante-partum and a women’s services unit, which will be an extension of the hospital’s maternity services.

HIGH-TECH JOBSITES: IPADS USED IN ROBINS & MORTON’S WESLEY CHAPEL PROJECT

Zephyrhills, FL



The Robins & Morton Wesley Chapel, Florida, project has gone high-tech, implementing the use of iPads on the jobsite. This means that the team working on the new 200,000 SF acute care facility can have portable, instant hand-held access to construction software, drawings and specifications, increasing efficiency and convenience.

This new facility, scheduled for completion in August 2012, will include 80 beds—36 medical/surgical beds, 24 progressive care unit beds, 12 critical care nursing beds, and an 8-bed LDRP unit with a holding nursery.

Alan Johnson, senior project manager for the Wesley Chapel project, said that the iPads are used extensively by all field managers and engineers. Some subs, including electrical and casework, are also using them on the site, with more to follow soon, including the drywall and mechanical subs.

Utilizing BIM the team is able to upload the documents created through BIM clash detection meetings and upload them to the iPad to be used on the field.

Besides saving countless pounds of paper, using iPads in the field offers the obvious advantage of allowing access to electronic documents on a portable, handheld device, eliminating the need to return to a computer in the office or trailer to view documents. Johnson explained the process of working to make the iPads as efficient as possible. “We try to give our team all of the information in an organized fashion that’s easily accessible. It’s easy to carry the iPad with them and access the information wherever they are on the site. It’s a quicker, easier, more up-to-date accessible unit. That was the objective.”



Project Engineer, Jon McAlpin, using iPad technology on the jobsite.

GRAND STRAND GENERAL HOSPITAL OPEN HOUSE

Myrtle Beach, South Carolina



Grand Strand Regional Medical Center celebrated the completion of a new three story hospital wing October 9 with a community open house and dedication. The new 90,000 square foot addition consolidates many of the hospital’s cardiac services including three cardiac catheterization

laboratories, one electrophysiology laboratory, a 12-bed pre/post catheterization area, two eight-bed intensive care units and a 24-bed cardiac progressive care unit. The project is part of a \$54 million expansion program, started in spring 2010 that also includes an emergency department expansion and 50 new inpatient beds. The wing is adjacent to the eight bed cardiovascular intensive care unit and connected with a 3 level enclosed bridge.

“Our cardiac services were spread throughout the hospital and this new construction allows us to consolidate the majority of cardiac services,” said Doug White, CEO. “The new addition not only adds much needed space to the hospital, but also adds new technology with the electrophysiology (EP) laboratory.”



PACESETTER UNITED WAY CAMPAIGN



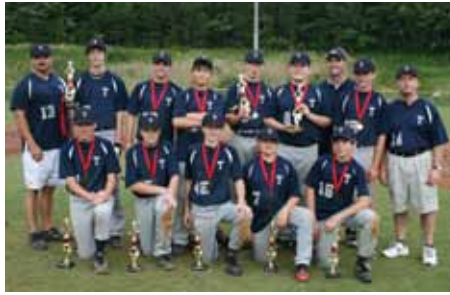
Thank you to everyone who participated in our Pacesetter United Way Campaign supporting the United Way of Central Alabama for 2012. This year we raised a total of \$203,560!!! The Birmingham office was able to learn more about the agencies that the United Way supports on July 21st when ten organizations participated in an “agency fair” in the training center to share details about the valuable services they provide to communities throughout Central Alabama.

The Raleigh-Durham office is in the midst of their United Way Campaign with a goal of raising \$20,000 by early November!

NEWS CORNER

Printed on Recycled Paper. Please Recycle.

CELEBRATIONS



Robins & Morton ranks #18 in ENR's Top Southeast Green Contractors list.

1. Robin Savage and Vance Fulkerson with Rep. Greg Canfield, head of the Alabama Development Office at ABC breakfast August 5, 2011 **2.** Trussville Titan's – 13/14 year old League Champions **3. Jimmy Shaw** Helps Lead ABC Alabama Mentor Protégé Program. Through the program's affiliation with ABC and the Birmingham Construction Industry Authority, another agency that helps minority firms bid on projects, the program strives to assist start-up or relatively young companies with best practice instruction **4.** Robins & Morton employees participated College Colors Day on September 2, 2011 **5. Jesse Golden, Jeremy Colburn, David Green, Daniel Rives, Richard Heisler, and Robert McCullough** competed against other Backyard Chefs on Thursday, September 22 at the Birmingham Zoo for the Alabama Wildlife Federation annual AWF / Alabama Army National Guard Wild Game Cook-Off. Our team's signature dish, Uncle Bill's Big Rack Nachos, won First place for Best Presentation and 3rd Place in the Game Division!

RECENTLY AWARDED PROJECTS

- GREENBRIER MEDICAL INSTITUTE
White Sulphur Springs, West Virginia
Orthopedic Hospital\$80 Million
- BIRMINGHAM BARONS BASEBALL STADIUM
Birmingham, Alabama
New Stadium.\$40 Million
- OLIN CORPORATION
Charleston, Tennessee
Contract Adjustment/Additions\$16 Million
- CARBO CERAMICS
Millen, Georgia
Millen Detail Engineering Line 1&2 \$6 Million (Approx.)
- HOUSTON NORTHWEST CANOPY PROJECT
Houston, Texas
Canopy Project\$4 Million
- SOUTHEASTERN REGIONAL MEDICAL CENTER-MEDICAL MALL
Lumberton, North Carolina
Physician's Clinic Build-out\$4 Million
- ST. LUKES HEALTH SYSTEM
The Woodlands, Texas
4th Floor Build-Out\$4 Million
- FORT GORDON
Augusta, Georgia
Various Projects\$3 Million
- OLNEY HAMILTON HOSPITAL
Olney, Texas
New Wellness Center\$2 Million
- BROOKWOOD HOSPITAL
Birmingham, Alabama
Renovation\$2 Million
- CARBO CERAMICS
Various Engineering Contracts \$1 Million (Approx.)

Chat With Victoria Varban

Process Engineer • Power & Industrial, Raleigh-Durham Office



Education: Chemical Engineering degree

Children/Age: Anca 35, and Oliever 32 years old

Pets: I have two dogs that I rescued from an animal shelter 10 years ago

What do you like to do outside of work?
Walking, hiking and traveling

What do you like most about your job?
I enjoy the technical aspects of what I do. Science and Engineering have always come easily for me.

What other careers interest you? Many aspects of Medicine are very interesting to me.

What quote or piece of advice do you try to live by? Be honest and do your best.

Three people historical or present day that you would like to have over for dinner:
There are so many to choose from, maybe Abraham Lincoln.

Strangest Job and what it taught me:
When I started working in Quebec Canada, the drawings were written in French and English and the dimensions were in metric and imperial. I had to learn French and English to be able to work.

SERVICE ANNIVERSARIES

5 YEARS

- Cherry Groat
- Jody McDonald
- Jeffrey Clark
- Robert Grady
- Robert Creswick
- Alison Radcliffe
- Patrick Barrett
- Lee Seales
- Jeff Jones
- John Helms
- Scott Campbell
- Ken Matherson
- Marty Seales
- Pat Hickert

- Jim Hickman
- Bob Baker
- Chris Curran
- Denise Balzer
- Clifford Hughley
- Wayne Johnston
- Nick Jackson
- Tim Nichols
- Brendan Kenny
- Colby Barrett
- Richard Nelson
- Todd Lakford
- Todd Ludwig
- Brooke Moore
- David Talley
- Brian Hale

- Jack Gregory
- Rusty Bratcher
- Bobby Gunter
- Scott Custer
- Brett Kramer
- Bill Hall
- Jeff Morrisette

15 YEARS

- Lance Cobb
- Steve Wiley
- Mark Mattox

20 YEARS

- Joan Lowery
- Larry Lacey
- David McMichen

10 YEARS

- Randall Williams

New Little Additions

WELCOME R&M BABIES



Charles Knox McCall 8/7/11
Chris & Mandy McCall



Parker McElvy Plummer 9/23/11
Chris & Sarah Plummer



Violet Grace Atkins 9/14/11
Philip & Heather Atkins



Lillian Grace Enzo 9/2/11
Matt & Jennifer Enzor



Sarah Cate Reynolds 8/16/11
Daniel & Jennifer Reynolds



Cole Evan Barrett 6/28/11
Patrick & Courtney Barrett



Lewis Brent Jourdan 8/19/11
Grandson of Roby & Ann Fultz



Addyson Sue Young 10/9/11
Josh & Jill Young



Hillary Von Hare 10/3/11
Jamie & Crystal Hare



Rylee Briann Brimley 8/3/11
Marcus Brimley



Ariana Elizabeth De Araujo 7/11/10
Elizabeth & Sergio De Araujo