

ROBINS & MORTON

NEWSCORNER

SUMMER 2019

2019
ENR
Southeast

TOP CONTRACTORS

CONTRACTOR OF THE YEAR

MANGURIAN BUILDING

As a part of its 2019 Top Contractors survey, Engineering News-Record (ENR) named Robins & Morton Southeast Contractor of the Year.

Robins & Morton reported nearly \$920 million in revenue and more than 960 employees concentrated in the Southeastern region. In the firm's selection, ENR also recognized their response to mounting workforce challenges through the development of their Field Leadership Program as well as the company's new tech startup, Buildfore.

The Rocky McMichen Field Leadership Program is a 15-month classroom and hands-on training course designed for craft professionals who wish to move into a management role. Each trainee is paired with a Robins & Morton manager to serve as their mentor. After completing five three-day classroom training sessions, 45 on-the-job tasks, 15 mentor/trainee experiences and passing six mentorship checkpoints and completing a final exam, trainees earn a promotion into a foreman or assistant superintendent role.

Although the goal of the program is to provide employees with a route for career progression, it also focuses on the mentoring aspect – creating a natural, caring relationship between the supervisor and craft professional, where both people learn from one another. The inaugural class of eight graduated in August 2018, and the second class graduated on July 12 (see page 3 for more). Additionally, Robins & Morton is continuously improving our craft professional benefits, now including holiday pay and paid time off, along with existing 401k, profit sharing, medical, dental, financial advising, training, and short- and long-term disability benefits.

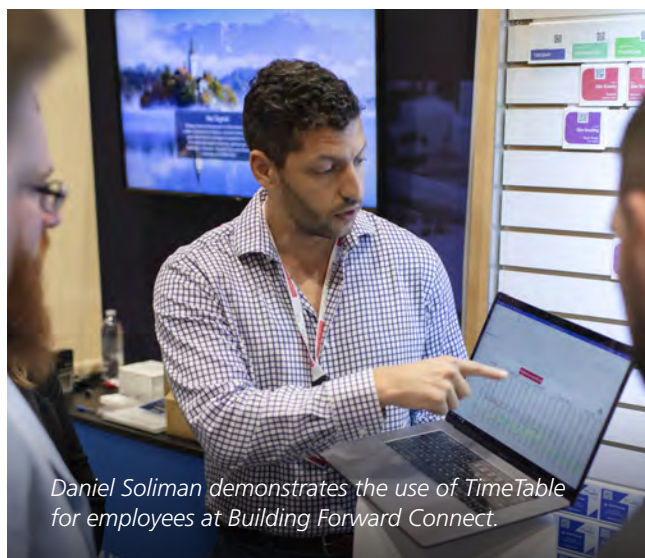
Three employees launched Robins & Morton's tech startup, Buildfore, as an R+D sideline to their day jobs. To date, the company-sponsored enterprise has developed and introduced four user-friendly construction technology products to help improve efficiency, collaboration, and communication across the entire building team. These include:

- **SlatPlanner:** A tool that improves Last-Planner System efficiency by augmenting digital-only scheduling tools with an intuitive, hands-on experience
- **CtrlWiz:** A plugin allowing the use of an Xbox gaming controller to navigate through NavisWorks
- **TimeTable:** A Microsoft Visio plugin that allows users to import schedules from P6, Asta, SmartSheet and Project and view them in an easy-to-read format
- **PlusDelta:** An app that digitizes the Plus/Delta Lean process, capturing the pros and cons of a process or event

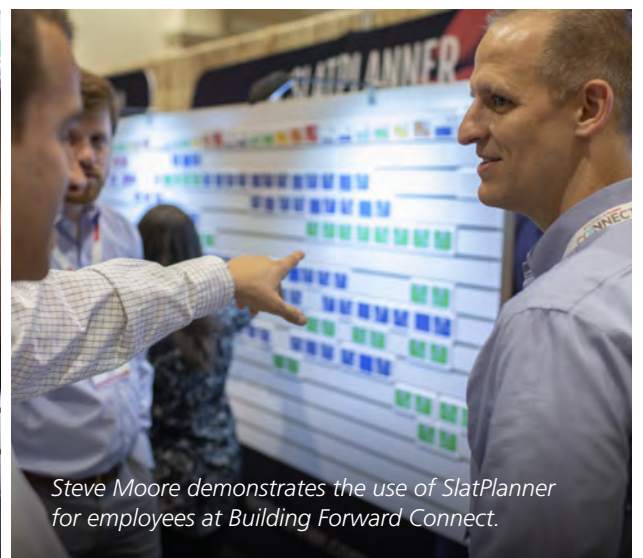
In addition to improving the efficiency of Robins & Morton's projects and teams, the Buildfore tools are seeing enthusiastic adoption and field use by other contractors.



The Rocky McMichen Field Leadership Program was established in 2017.



Daniel Soliman demonstrates the use of TimeTable for employees at Building Forward Connect.



Steve Moore demonstrates the use of SlatPlanner for employees at Building Forward Connect.

LETTERS *from our* LEADERS

FROM *the* CHAIRMAN *and* CEO

Bill Morton

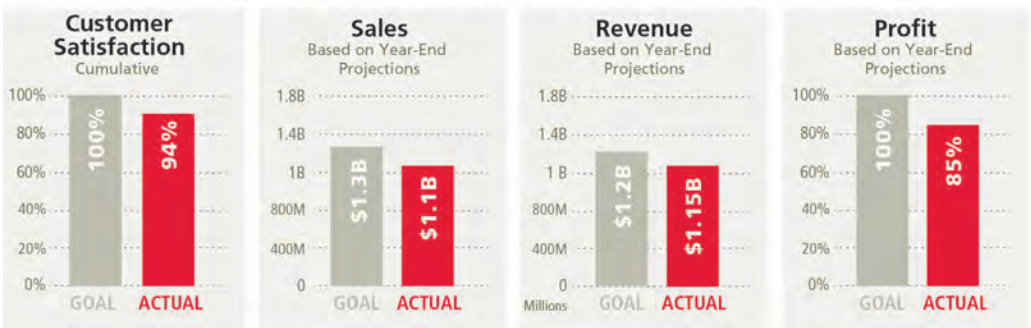


As we enter the final stretch of 2019, it looks like we will come close to achieving our revenue goal of \$1.2 billion and we will reach 85% of our profit goal. Our sales goal of \$1.3 billion continues to be a challenge. Due to several projects moving their start dates into 2020, we may not be able to credit enough new business to achieve our 2019 goal. Of course, these projects will help us get off to a good start in 2020. Even with a miss on 2019 sales, we will still enter 2020 with close to a \$1.6 billion backlog.

One of our most important strategic initiatives is geographic expansion. We are excited to announce we have chosen San Antonio as our next new office. Eric Groat will lead this effort. Eric has the skills and experience necessary to make this full-service office very successful. San Antonio is the seventh largest city in the U.S. and had the highest growth rate of any city between 2016 and 2018. This will also put us in a better position to pursue work in Austin as well.

In the past few years, our industry has begun to embrace offsite fabrication methods adopted from Lean manufacturing. Offsite material assembly, consolidation and handling processes have consistently shown to eliminate a significant amount of waste and at the same time, improve safety, quality and schedule. Our clients are beginning to understand the value of these methods and we see the opportunity to help lead the industry with a very proactive approach. To achieve the above, we have assembled a cluster group that will collaborate with both internal and external resources

2019 PERFORMANCE INDICATORS



to develop an industry-leading strategy that will be named "SmartFab." See the description on page 3 of this Newscorner to learn about the scope and plans of this effort.

By now, I am sure you have heard Robins & Morton was named the Southeast Contractor of the Year by ENR magazine. This is a significant recognition by a well-respected publication in our industry. The article, which appeared in the June edition is complimentary about our company in many ways, but it mostly describes how our clients feel about our people and how, as a company, we are trying, through our Field Leadership program to help craft professionals prepare for management roles. In addition, the article cites our emphasis on jobsite safety. They also praised our focus on the future. We should all be proud of the fact that they recognized our focus on clients, our people, safety and innovation – the things we spend every day trying to improve.

Over the past couple of years, we have made an effort to make our company more visible and to get more recognition in the marketplace. One of our key initiatives in this effort is to increase participation in industry related speaking engagements. We are beginning to see success in this area as we have recently participated as subject matter experts in sessions with ENR, AlaHA, ASHE, SMPS, and other technology/innovation related events. We have people booked to speak this fall at Healthcare Facilities Symposium and Lean Congress. Thanks to those of you who have already participated. If you are invited to participate or hear of an opportunity to speak at an event, please let us know.

I am looking forward to a great fall and a successful finish to a very good year. Of course, what makes our company successful is the tremendous teamwork and effort each of you make every day. Thank you for all the things you do to satisfy our clients and make our company a family.

FROM *the* PRESIDENT *and* COO

Robin Savage



Recently, there has been a significant amount of attention and conversation in reference to innovation in the construction industry. Historically, our industry has lagged behind others such as manufacturing and the service industries. However, construction is very much in a catch-up mode. In fact, you could almost say construction is in the midst of an innovation renaissance of sorts, fostered by the need to improve and the requirements of the competitive process. When we refer to innovation, just what is it that we are talking about? A good definition of innovation would be: executing new ideas to create value internally or for the customer. It is the creation, development and implementation of a new product, process or service with the aim of improving efficiency, effectiveness or a competitive advantage. I truly believe that real innovation starts in the mind of an individual who is focused on improving what he or she does a regular basis.

As a company, we have always developed new ideas and ways of doing things that made us better and more competitive as we brought value to our customers. As far back as the early '80s there were many innovative ideas created to help separate us from our competition in the eyes of our clients. Some of the more simple things included in-wall inspections and sign off by spraying the metal studs to defining key elements of each room by physically putting it on the floor. Although simple innovative ideas, these were recognized by some professors of higher learning as the adoption of manufacturing processes into construction. Our focused requirement of providing limited access into our buildings was very different at the time as well. We called it "Turning the Building Around" and it kept a steady, organized flow

of materials in and out of our projects. It also limited the amount of obstructions and storage within the building and was another simple but exceptional idea of the time. Our scheduling process was pointedly collaborative as opposed to directed, another innovative idea of that time. Eventually we created the weekly foreman's meeting from this to bring the real installers into the scheduling process. We continue to innovatively improve upon these very processes today in a number of ways.

So where is the industry now on innovative thinking and what ideas and practices are growing? Prefabrication is like a tidal wave of innovation with all the possibilities it presents. Robotic installations and operator-free equipment are gaining momentum and will continue to develop over the coming years. Many larger companies are creating innovation councils and organizational groups to focus on and develop more ideas.

In the world of construction safety, there are many uses of modeling and the development of safety algorithms to assess predicted behavior by individual workers. BIM, scanning and 360° photographic mapping continue to develop with more modern day construction uses. All of these started with a single idea most assuredly done by an end user thinking innovatively.

It is imperative that we continue to have a mindset of innovation and improvement on how we do things. Just recently some great thoughts are being shared through Yammer, our Building Forward Connect event, and some of our team networking. Some of these unique ideas include the following:

- Using magnetic dry erase templates that stick to doorframes and depict key infor-

- mation for that particular room.
- Using foam steel stair tread inserts in lieu of ill- and loose-fitting wood inserts.
- Implementing the JET IT delivery system that provides a turnkey set-up for project IT needs.
- Utilizing unique approaches to mentoring and development including our field leadership program and special recognition programs for our craft professionals.
- Developing alternative scheduling tools including SlatPlanner and TimeTable.
- Organizing prefabrication methods for everything from in-wall blocking to wall panels and modular bathrooms.
- Implementing a prefabrication task group to explore more extensive uses of this powerful tool.
- Constructing a permanent fall protection training apparatus in our local warehouse to facilitate safety training and emphasize the importance of fall protection.

These are just a few examples of some of the innovative thinking going on in the company. Again, most of these ideas are generated by forward-thinking people who care about improvement, staying ahead of the competition, and providing our clients with better value.

We must continue to turn innovative thinking toward ourselves and the teams with which we collaborate. I would like challenge everyone to regularly huddle with your job team or department to develop and share your innovations. Your ideas are encouraged, welcomed and necessary to keep us moving forward. Thanks for helping to keep us on the forefront of innovation and for making us a better company as we continue to grow.

BUILDING INSIGHT BLOG: LEADING INDUSTRY DIALOGUE

It's an exciting time in the construction industry. With new technology, approaches and tools surfacing every day, it's more critical now than ever to share what's happening out there – on projects, in the workplace and how these things affect the future of businesses.

Earlier this year, Robins & Morton launched a new website, including our new Building Insight blog. The mission of Building Insight is simple: to connect you to the stories, successes, solutions and faces of the more than 10 million people that wear hardhats to work each day, not forgetting the countless support staff members that work tirelessly behind the scenes.

Currently, Building Insight publishes a new article every other week, covering topics like industry trends, safety, Lean, and technology, among others, sourcing both

Robins & Morton and other industry experts.

Our hope is that you will use Building Insight as a resource and it will serve as a window into the industry that we are so passionate about. We are builders, and our goals is to make this industry the best it can be – one project at a time.

Building Insight can be accessed through the Robins & Morton website at www.robinsmorton.com/news and you can sign up to receive quarterly updates through the subscribe button in the top right corner. We'll also continue to share each new post on our social media channels: Facebook, Twitter, LinkedIn and Instagram.

We hope that you'll join us in learning, growing and discussing the latest that the industry has to offer.



ROBINS & MORTON PIONEERS SMARTFAB APPROACH

As prefabrication graduates from various elemental approaches to more complex initiatives, the construction industry continues to see advanced levels of utilization. Moving into 2020, it's not enough to prefabricate – contractors are working to do it more efficiently through processes like Just-In-Time deliveries, kitting, Third-Party Logistics (3PL), supply chain management, offsite warehouses, cross-discipline efforts, and more comprehensive modularization.

Earlier this year, Robins & Morton's leadership realized the need for a more formalized corporate strategy surrounding our prefabrication and modularization efforts. Although our jobsites around the country have been utilizing prefabrication tactically for many years, we knew we could do more to capitalize on our growth in knowledge and develop a more thorough approach for future projects.

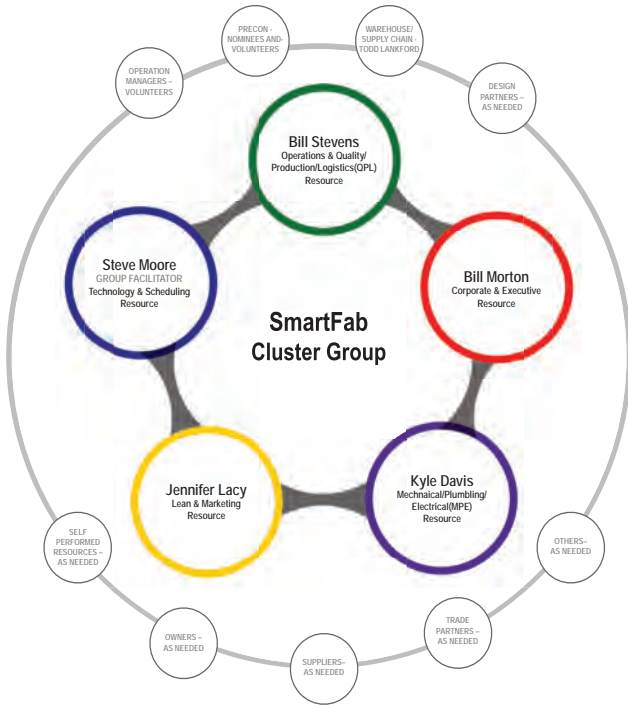
Several months ago, a small group comprised of Bill Stevens, Jennifer Lacy, Kyle Davis, Mike Thompson and Steve Moore came together alongside Robin Savage and Bill Morton to discuss the strategy's beginnings.

After several productive meetings, the team made significant progress. First, the team decided the strategy would be called, "SmartFab," coined to signify Robins & Morton's focus on providing added value through various prefabrication approaches.

Second, the cluster group established near-term goals, including drafting a value proposition, developing a process map, designing a graphical A3 to show SmartFab's value, creating a simple manual, and formulating a comprehensive communication plan to share the effort. While working to accomplish these goals, the cluster group will also reach out to various subject matter experts – who will then become a part of the team – for help and advice on each deliverable, ensuring the most accurate reflection of field practices in the final approaches.

Thirdly, the cluster team leaders established a meeting schedule: weekly among themselves, monthly to report out to operations managers, and a quarterly in-person work sessions until the strategy is finalized.

We'll continue to provide updates as they move further along their journey, but if you have any comments or questions in the interim, please feel free to reach out to any of the cluster team members.



TRADITION MEDICAL CENTER SELECTED AS 2019 BUILDING TEAM AWARD WINNER

Building Design + Construction magazine selected 14 projects to represent this year's class of Building Team Award winners. After a flood of competitive entries, Robins & Morton's Tradition Medical Center was selected as a winner at the Bronze level.

Entries were judged on the design, engineering, and construction quality of the facility, as well as the overall collaboration of the project team. Tradition was chosen for the team's skill in mitigating the challenges associated with two hurricanes, constructing a vertical expansion

directly above a NICU, performing additional horizontal expansions, and collaborating effectively through it all. The Tradition Medical Center team also prefabricated headwalls, shower basins, MEP racks, ductwork and piping to overcome labor shortages.



ROBINS & MORTON RANKS SECOND IN MODERN HEALTHCARE SURVEY

In its 2019 survey of construction and design companies, Modern Healthcare magazine ranked Robins & Morton second among the top general contractors in healthcare construction, based on 2018 revenues.

Robins & Morton reported \$952,929,266 in revenue and more than 3.5 million square feet in completed healthcare construction projects across 19 states in 2018. Perhaps the most standout of reported metrics in the survey, the company shared that 93 percent of its completed work in 2018 was in the healthcare sector.

Since the inception of the Modern Healthcare Construction and Design survey in 1986, Robins & Morton has been ranked for 33 consecutive years, each



year among the top seven contractors, including six number one rankings. "We are proud to be recognized annually among the top healthcare contractors in the nation," Chairman/CEO of Robins & Morton, Bill Morton, said. "Our people take special pride in knowing that these healthcare facilities will have a positive impact on the local community. We are also honored that so many of our projects are for repeat clients." Robins & Morton has specialized in healthcare construction for more than half of their 73-year history.

FIELD LEADERSHIP PROGRAM GRADUATES SECOND CLASS



Robins & Morton held a graduation ceremony on July 12 in celebration of the individuals who completed the Rocky McMichen Field Leadership Program. The ceremony and lunch took place at one of Robins & Morton's completed projects, the Grand Bohemian Hotel in Mountain Brook, Alabama, and ended with each member of the program's class receiving a promotion to either a Foreman or Assistant Superintendent position.

The Rocky McMichen Field Leadership Program is a 15-month training program. Throughout its duration, participants complete a variety of tasks to be eligible for graduation. The curriculum includes three-day classroom training sessions, the completion of at least 45 on-the-job training tasks, 15 structured mentor-trainee experiences, six mentorship checkpoints and a final exam. Through the completion of these tasks, trainees gain managerial skills and learn more about construction project management outside of their specific trade.

The primary goal of the program is to offer craft professionals long-term career opportunities within the company. Congratulations to our second graduating class and a warm welcome to our third class of trainees who begin the program in August!

PROGRAM TRAINEES AND MENTORS

- Andrew Borgeau**
Mentor: Noah Johnston
- Jeff Giles**
Mentor: Ken Aquino
- Juan Guzman**
Mentor: Jordan Doggett
- Dennis Martin**
Mentor: Bryan Ward
- Juan Orellana**
Mentor: Pat Dailey
- Francisco Sanchez**
Mentor: Ryan Van Dyke
- Adolfo Santiago**
Mentor: Jon Locrone
- Luis Torres**
Mentor: Jeff Jones



GIVING with PURPOSE

On March 13, Robins & Morton sponsored the **2019 North Carolina Healthcare Engineers Associations (NCHEA) Cradle FUNdraiser** at Pinehurst Resort. Our team had a great time participating and supporting the Sandhills Branch of the Food Bank of Central and Eastern North Carolina!



Robins & Morton was a Rafter level sponsor of **2019 KIDstruction Week**, led by Children's Health, at the end of May. Our Dallas office participated in the inaugural Lego Building Competition and teamed up with former patient, Ankur, to design and build a LEGO house. All proceeds benefited vital Family Support Services programs such as social work, pastoral care, special therapies and other programs that are not currently covered by insurance but are proven to be beneficial to patient outcomes. Thank you Dallas office for making an impact!



Our Duke Raleigh project team joined Duke Raleigh Hospital for the **Pie It Forward** fundraiser on May 3. Several of their staff members were nominated and pied in the face to benefit the Holt Brothers, Inc., programs **KidsCan!** and **Camp Kesem**, supporting children that have a parent with cancer. Even Super Bowl champion, Torry Holt, joined in on the sweet action that raised more than \$2,500!



At the end of May, Superintendent John Helms participated in Ruck St. Johns to benefit A.S.S.I.S.T, **Aid and Support for Students in Sudden Transition**, of St. Johns County school district in Florida. Thanks to Southeast Georgia Health System for helping John gather more than 27 pounds of toiletries, food and clothes donations to fill his rucksack which he carried over three miles! Way to go, John!



This summer, the Duke Raleigh Hospital project team, alongside the hospital team members and trade partners, collected food and monetary donations to provide meals for their local **middle school food pantry**. They exceeded their initial goal and raised enough to feed 48 families three meals a day for eight weeks. That's 8,147 total meals donated! Way to go, Duke Raleigh team!



On June 29, Robins & Morton attended Cherokee Indian Hospital's annual gala, sponsoring the event at the Diamond Level. This year's theme, **A Grand Gala**, celebrated the event's tenth anniversary and benefited the community's new Women and Children's Home scheduled to open this fall.



In March, our Duke Raleigh project team joined Duke Raleigh Hospital in the **Habitat for Humanity** of Wake County Women's Build. Together, they built 36 walls in less than two hours and erected them in roughly three hours!



Our Charlotte team sponsored the **Tidelands Health Foundation Charity Golf Tournament** in Pawleys Island, South Carolina, at the Golden Eagle level, benefiting Tidelands Health community health outreach and education programs. Our team had a great time supporting this cause and took home first place!



On April 25, our Huntsville office attended the **Jazz Under the Stars** concert at the Alabama Center for the Arts in Downtown Decatur, Alabama. The dinner and concert benefited the Calhoun Foundation and Calhoun Music Education at Calhoun Community College.



Robins & Morton sponsored and volunteered at the **2019 Children's Health Red Balloon Run and Ride** event on May 11 in Plano, Texas. Each volunteer and participant was able to choose which program, service, clinic or research center at Children's Health they wanted their funds to benefit. The event raised more than \$750,000 this year!



Robins & Morton sponsored the **Night of a Thousand Stars Gala** where attendees could donate and dance on May 4. Donations supported the services of Gaston Hospice Robin Johnson House, an inpatient facility for patients with life-limiting illnesses. Thanks to the Charlotte office for representing us at this important event!



Robins & Morton's Horizon West project team conquered the **Savage Race** on March 16 in Dade City, Florida. This 7-mile course, filled with mud and 30 challenging obstacles, helped this team walk away stronger than ever. The race benefits Make-A-Wish Foundation, Autism Speaks, and many more!



In April, projects and departments across the country showed their support for **Autism Awareness month** by wearing blue! A big thanks to all of our team members who participated.



Robins & Morton was a proud sponsor of the Southeastern Health Foundation **Swing for Good Health golf tournament** in Lumberton, North Carolina, on May 2. Two golfers from our Charlotte office participated and the tournament raised more than \$20,000 for academic scholarships!



On May 9, our Huntsville office, accompanied by longtime partners and friends, celebrated the Huntsville Hospital Foundation's 31st annual **Huntsville Classic**. This event, featuring country chart-toppers Lee Brice and Randy Houser, benefited the hospital's Heart Institute and Cardiovascular Services. Proceeds will fund the new pre- and post-op areas for the Heart Institute's Cardiac Hybrid Lab.



In May, Robins & Morton sponsored and attended the **Charlotte is Grateful** event for Your Grateful Nation. This nonprofit organization helps special operations veterans transition into civilian life by curating job opportunities that align with their skills and professional experience.



ROBINS & MORTON

BY THE NUMBERS

WE WELCOME 37 NEW HIRES

Stephen Andersson
Field Engineer
Laporte

Brandon Bartels
Field Engineer
Gerald Champion

John Beckham
Senior Superintendent
Auburn BSF

Bryan Boatright
Field Engineer
CHI St. Luke

Nick Busby
Field Engineer
Dallas Office

Clay Camerer
Precon Division Manager
Dallas Office

Corey Crowe
Help Desk Support
Birmingham Office

Oriana Daly
Field Engineer
Nicklaus Children's

Charles Dickson
Superintendent
Nor Lea Hospital

Austin Flora
Field Engineer
Advent Health Tampa

Joe Fording
IT Administrator
Orlando Office

Eric Franklin
Project Engineer
ADI Dublin

David Fulmer
Superintendent
Brookwood

Buster Gamble
Superintendent
IPG Photonics

Darian Golden
Field Engineer
MUSC Children's Hospital

Gabriel Gonzalez
Field Engineer
Baptist Health South Florida

Gibson Hand
Field Superintendent
Nashville Office

Don Hardy
Assistant Superintendent
Caromont

Chase Hunter
Concrete Field Engineer
Huntsville Hospital Lowell

Brett Jacobs
Field Engineer
Baptist Health South Florida

Brittany Lewis
Operations Assistant
Dallas Office

Chad Lenzi
Field Engineer
Halifax Health Medical Center Deltona

Colton Lostutter
Field Service IT Technician
Birmingham Office

Mike Maliskey
Senior Project Manager
Advent Health Tampa

Colin Mills
Construction Coordinator
Nashville Office

Adam Moss
Assistant Project Manager
Jefferson Hotel

Dave Nelson
ERS Estimator
ERS

Terry Osborne
Drywall Estimator
Charlotte Office

Shane Potter
Senior Precon Manager
Charlotte Office

Michael Roberts
Field Engineer
Parkwest Medical Center

Parker Shields
Project Accountant
Birmingham Lakeshore

Christian Smith
Field Engineer
Duke Raleigh Hospital

Juran Smith
Project Engineer
Birmingham Lakeshore

Leigha Taber
Marketing Manager
Miami Office

Grant West
Assistant Superintendent
Wofford College

Garrett Wilson
Field Engineer
Advent Health Tampa

Emma Yonke
Corporate Recruiter
Birmingham Office

RECENTLY PROMOTED

These individuals have displayed a strong work ethic and have improved their skills and qualifications in their positions.

CONSTRUCTION

Jeff Giles.....Assistant Superintendent
Adolfo SantiagoConcrete Assistant Superintendent
Reggie Exalan.....Project Engineer
Cory Frisco.....Field Engineer
Austin MauerField Engineer
Alex Nicholson.....Field Engineer
Emmanuel Regalado.....Field Engineer
Andrew BourdeauGeneral Foreman
Kenneth GillespieGeneral Foreman
Juan GuzmanGeneral Foreman
Juan OrellanaGeneral Foreman
Brent RigneyGeneral Foreman
Francisco SanchezGeneral Foreman
Luis Torres.....General Foreman
Destiny DawsonField Office Assistant
Priscilla FernandezField Office Assistant

ERS

Roberto Rivera Guzman . Warehouse and Logistics Manager
Jeremy LewisWarehouse and Logistics Manager
Josh HeadleyPurchasing Agent

5 YEARS OF SERVICE

Chris Cadenhead
Debbie Mitchem
Chancey Drew
Rachael Farr
Willie Frazier
Yuriy Gilstin
Tina Hughes
Mike Jenness
John Mounsey

Kenny Stechly
Rex Samuelson
Mechelle Wellborn

10 YEARS OF SERVICE

Michael Dare
Blair Hansen
Angel Rivera Mayen
George Simon
Benjamin Tribble

15 YEARS OF SERVICE

Noah Johnston
Jason Owens
Jeremy Jones
Rigoberto Richardson
Sergio Medina

20 YEARS OF SERVICE

Leland Elston
Michael Corwin
Tracy Ireland

25 YEARS OF SERVICE

Craig McClendon

SERVICE ANNIVERSARIES

R&M *project* MILESTONES



SPRINGHILL SUITES WELCOMES AUBURN BUILDING SCIENCE STUDENTS

PANAMA CITY, FLORIDA

In mid-March, a group of students from Auburn University's McWhorter School of Building Science spent their Spring Break helping with disaster recovery relief in Panama City after Hurricane Michael. During their trip, they were able to stop by our Springhill Suites jobsite for a tour. A big thank you to these students for taking the time to stop by and for contributing to this heavily impacted community.



ROBINS & MORTON ATTENDS ACADEMY OF CRAFT TRAINING SIGNING DAY

BIRMINGHAM, ALABAMA

On April 25, Robins & Morton attended National Signing Day at The Academy of Craft Training in Birmingham. By the end of the event, four graduates — Jaylin Magwood, Eric Morgan, Kenderius Paige, and Noah Weissgerber — committed to join the Robins & Morton team. We are excited to welcome the addition of these four skilled workers to the Robins & Morton family. Congratulations!



ORANGE COUNTY FIRE RESCUE STATION 44 PROJECT COMPLETES

HORIZON WEST, FLORIDA

In April, Robins & Morton celebrated the ribbon cutting for the new Orange County Fire Rescue Station 44 in the rapidly growing Horizon West community. The county wasn't originally planning for a fire station until 2025, but with some response times over 10 minutes, a more imminent solution was required. This semi-permanent fire station will serve the local team until a permanent station can be built nearby.



BIRMINGHAM ORTHODONTICS' HOOVER LOCATION BREAKS GROUND

HOOVER, ALABAMA

Robins & Morton, Birmingham Orthodontics and KPS Group gathered to celebrate the groundbreaking of Birmingham Orthodontics' new office building in Hoover, Alabama, on May 3.

The new 10,000-square-foot medical office building will be positioned on five acres near Highway 150 in the growing Birmingham suburb and will feature 17 patient chairs, a full lab and x-ray capabilities.

Birmingham Orthodontics has been a part of the Birmingham community for over 25 years. Since its founding, Birmingham Orthodontics has grown to 65 employees and four local locations. Construction is slated for completion in late 2019.

AIA ORLANDO TOURS HALIFAX HEALTH DELTONA, FLORIDA

At the end of March, our project team at Halifax Health Deltona Hospital had the honor of giving the AIA Orlando Chapter an after-hours jobsite tour. The Halifax team enjoyed the opportunity to share this exciting project with the local design community.



CHEROKEE INDIAN HOSPITAL PHASE II BREAKS GROUND

CHEROKEE, NORTH CAROLINA



Robins & Morton, Cherokee Indian Hospital Authority (CIHA), McMillian Pazdan

Smith and community members gathered to mark the groundbreaking of the new crisis stabilization unit to be located on the campus of the Cherokee Indian Hospital in Cherokee, North Carolina, on April 24.

The addition will total 80,000 square feet and will stand two stories, both tying into the main hospital. The first floor of the new addition will include an outpatient behavioral health facility, assisting patients with behavioral therapy and medications to treat substance abuse. The second floor will contain the crisis stabilization unit with 18 inpatient health patient rooms, four acute care patient rooms, two large group therapy rooms, a dining area, a wellness gym, and an accessible patient roof deck patio. This unit is part of the CIHA's multi-unit behavioral health treatment and rehabilitation program. It is slated for completion in late summer 2020.

ADVENT HEALTH WATERMAN CELEBRATES RIBBON CUTTING

TAVARES, FLORIDA

In early May, Robins & Morton joined Advent Health Waterman to celebrate the grand opening of their new 111,000-square-foot, four-story tower featuring an expanded emergency department, labor and delivery unit, and pediatric and women's services.



ATRIUM HEALTH NORTHEAST PROJECT HOSTS THE HONOR FOUNDATION

CONCORD, NORTH CAROLINA

On May 16, Robins & Morton hosted the Honor Foundation at the Atrium Health NorthEast project in Concord, North Carolina. Twelve active duty servicemen and veterans spent the afternoon touring the jobsite and learning more about career opportunities in construction. A big thanks to The Honor Foundation for allowing us to share more about the industry and company we love with your team!



ATRIUM HEALTH NORTHEAST PROJECT CELEBRATES RIBBON CUTTING

CONCORD, NORTH CAROLINA

Robins & Morton and Atrium Health NorthEast gathered on July 25 to celebrate the grand opening of the hospital's new Heart and Vascular Tower.

The project's scope included a new 60-bed, 154,000-square-foot patient tower, in addition to infrastructure upgrades and a CVOR renovation in the surgery department.



VDC, SCHEDULING VISITS CLEMSON, SHARES INNOVATION IN CONSTRUCTION

CLEMSON, SOUTH CAROLINA

In April, Robins & Morton's Steve Moore and David Pratt had the privilege to guest lecture at Clemson University for a construction science and management capstone class. They spoke to the growth of virtual design and construction (VDC) as well as the emerging technologies and advancements in the construction industry. The pair also gave the students a preview of the latest scheduling and planning innovations in development by Robins & Morton tech startup, Buildfore.



BROOKWOOD CUTS RIBBON ON EP LAB

BIRMINGHAM, ALABAMA

On April 18, Robins & Morton along with Brookwood Baptist Medical Center and Evan Terry Associates, celebrated the ribbon cutting for the new electrophysiology (EP) lab. This state-of-the-art lab is outfitted with advanced equipment to deliver optimal industry-leading image quality to treat cardiac patients. At the event, the hospital also unveiled the design for the relocation and renovation of their catheterization (cath) lab coming Spring 2020, which we also look forward to delivering successfully alongside Evan Terry Associates!



TIDELANDS HEALTH AND ENCOMPASS HEALTH CELEBRATE REHABILITATION HOSPITAL RIBBON CUTTING

LITTLE RIVER, SOUTH CAROLINA

On May 17, Robins & Morton joined Tidelands Health and Encompass Health to celebrate the ribbon cutting for the new Tidelands Health Rehabilitation Hospital at Little River, an affiliate of Encompass Health, in Little River, South Carolina. Featuring 46 private patient rooms, a therapy gym, advanced rehabilitation technologies, an in-house pharmacy, a courtyard, a dining room, dayroom areas and more, this 52,081-square-foot hospital provides the community with advanced rehabilitation care.



CHEROKEE INDIAN HOSPITAL PHASE II, CRISIS STABILIZATION UNIT TOPS OUT

CHEROKEE, NORTH CAROLINA

On July 10, Robins & Morton, Cherokee Indian Hospital Authority (CIHA), McMillian Pazdan Smith and construction team members gathered to mark the official topping out of the new crisis stabilization unit to be located on the campus of the Cherokee Indian Hospital in Cherokee, North Carolina.

Prior to officially kicking off the celebration lunch, Superintendent Josh Farr shared a few project statistics with attendees. To that date, the team worked 156 days and 41,701 man hours, pouring 700 cubic yards of concrete, setting 500,000 pounds of steel and ultimately diverting 8,600,000 pounds of waste from the landfill.

A big thank you to Rock City Mechanical, Sam Mullins and Jackie Mullins for providing and cooking the chicken and ribs for the entire jobsite!

RECENTLY *awarded* PROJECTS

Universal Health Services \$70,000,000 <i>UHS Edinburg Regional Medical Center</i> <i>Edinburg, Texas</i>	West Marion Community Hospital \$14,000,000 <i>Expansion and Renovation</i> <i>Ocala, Florida</i>	Brookwood Baptist Health \$5,000,000 <i>Cath Lab</i> <i>Birmingham, Alabama</i>	Baptist Health South Florida \$3,000,000 <i>Fourth Floor Pharmacy</i> <i>Miami, Florida</i>	Brookwood Baptist Health \$1,000,000 <i>GI Lab</i> <i>Birmingham, Alabama</i>
University of Miami \$67,000,000 <i>UM Doral</i> <i>Doral, Florida</i>	Advent Health Waterman \$13,000,000 <i>Third Floor Buildout</i> <i>Tavares, Florida</i>	Advent Health Ocala \$4,000,000 <i>Lobby Renovations</i> <i>Ocala, Florida</i>	Hospitals of Providence Transmountain \$3,000,000 <i>NICU</i> <i>El Paso, Texas</i>	Brookwood Baptist Health \$1,000,000 <i>EP Lab</i> <i>Birmingham, Alabama</i>
Baptist Health South Florida \$27,000,000 <i>Fisherman's Hospital</i> <i>Marathon, Florida</i>	Brandon Regional Hospital \$9,000,000 <i>Women's Service Renovation</i> <i>Brandon, Florida</i>	Brookwood Baptist Health \$4,000,000 <i>Mechanical Upgrades</i> <i>Birmingham, Alabama</i>	Madison Hospital \$3,000,000 <i>Special Procedures</i> <i>Madison, Alabama</i>	Providence Hospital \$750,000 <i>Pharmacy Renovation</i> <i>Mobile, Alabama</i>
Maumelle Assisted Living \$18,000,000 <i>Assisted Living Center</i> <i>Maumelle, Arkansas</i>	Physician Regional Medical Center \$9,000,000 <i>Cardiac Renovation</i> <i>Naples, Florida</i>	Duke Raleigh Hospital \$3,800,000 <i>Eye Clinic Upfit</i> <i>Raleigh, North Carolina</i>	Huntsville Hospital \$2,000,000 <i>NICU Expansion</i> <i>Huntsville, Alabama</i>	Brookwood Baptist Health \$455,000 <i>Linear Accelerator Renovation</i> <i>Birmingham, Alabama</i>
HCA Tampa Community \$15,000,000 <i>Behavioral/MedSurg Renovation</i> <i>Tampa, Florida</i>	St. David's North Austin Medical Center \$9,000,000 <i>Pediatric Renovation</i> <i>Austin, Texas</i>	CaroMont Health \$3,500,000 <i>Imaging Expansion</i> <i>Gastonia, North Carolina</i>	Madison Medical Park \$1,000,000 <i>OB-GYN Tenant Expansion</i> <i>Madison, Alabama</i>	Piedmont Medical Center \$421,000 <i>BHU Phase 2</i> <i>Rock Hill, South Carolina</i>
IPG Photonics \$14,000,000 <i>Oveido Technology Center</i> <i>Orlando, Florida</i>	Brookwood Baptist Health \$5,000,000 <i>Mechanical Upgrades Phase II</i> <i>Birmingham, Alabama</i>	Duke Raleigh Hospital \$3,200,000 <i>MOB 9 Basement Entry</i> <i>Raleigh, North Carolina</i>	Sanmina Phase 2 \$1,000,000 <i>Office Renovation</i> <i>Huntsville, Alabama</i>	CaroMont Health \$200,000 <i>Behavioral Health Renovations</i> <i>Gastonia, North Carolina</i>

ROBINS & MORTON RECEIVES MILLION HOUR SAFETY AWARD FROM NCDOL

Robins & Morton received the Million Hour Safety Award from the North Carolina Department of Labor and Safety and Health Council of North Carolina at the annual awards program held at the Marriott Hotel in Raleigh, North Carolina, on May 31.


The company earned this recognition through zero injuries or illnesses involving days away from work throughout the state for one million hours. This took eight years to accomplish.

“This award is a benchmark that any organization should be proud to achieve,” Robins & Morton Vice President of Safety Operations, Jeff Palombo, said. “We are proud, not simply for meeting this milestone, but for what this milestone represents – the active involvement and dedication of our entire organization in creating a safety culture where we work to ensure that

everyone goes home to their families. This achievement would not be possible without all of our people continually asking what more can we do.”

North Carolina Department of Labor’s Million Hour Safety Awards Program is administered through its Education, Training and Technical Assistance Bureau of the Occupational Safety and Health Division.

“Our injury and illness rate, because of your hard work, is 2.3 per 100 full time workers in the last recording period – the lowest it’s ever been in the history of the state. Numbers have been on a downward trend for 18 plus years. It’s because of you and what you do every day, and every minute of every day,” Commissioner of Labor, Cherie Berry, said.



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ROBINS & MORTON



Contractor of the Year 1



Field Leadership Program graduation 3



Advent Health Waterman opens 5



KIDstruction 4



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ROBINS & MORTON

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