

ROBINS & MORTON

Building With Purpose[®]



HEALTHCARE

ROBINS & MORTON IS COMMITTED TO EXCEEDING THE EXPECTATIONS OF OUR CLIENTS BY DELIVERING SUPERIOR VALUE ON EVERY PROJECT.

Since 1946, our dedication to exceeding our clients' expectations has allowed us to grow from a modest operation into one of the nation's top construction firms.

Robins & Morton consistently ranks as one of Modern Healthcare magazine's Top 10 Contractors.

With more than 1,700 completed projects in 38 states, we have proven experience in healthcare, hospitality, commercial, higher education, government, and civic buildings, including new construction and renovations. Robins & Morton consistently ranks among the largest 100 U.S. builders and as one of Modern Healthcare magazine's Top 10 Contractors.

The expertise and passion of our 1,500 team members, our client-first focus, and our caring and collaborative culture set Robins & Morton apart. That combination has made us a leader in the construction industry with more than 80% repeat business.



BayCare Wesley Chapel Hospital Wesley Chapel, FL

This \$142 million project featured a new six-story, 236,000-square-foot, 86-bed inpatient bed tower attached to an 85,000-square-foot medical office building. The facility includes emergency department services, operating rooms, catheterization labs, ICU beds, imaging, a medical-surgical unit, and all support services.



A Message from Bill Morton

Thank you for your interest in our company. Since our founding in 1946, Robins & Morton has grown from a small Birmingham-based construction firm to a nationally recognized builder by placing the interests of our clients first, treating everyone fairly, and caring about each other as family.

Four decades ago, we shifted our focus to healthcare construction. We dedicated ourselves to understanding the unique needs of the healthcare sector and to building lasting client relationships.

Our clients tell us that they feel most satisfied when they can maintain an integral role throughout the construction process. We approach each project collaboratively, keeping our client informed and making sure the entire project team is working together toward the client's goals. This not only helps ensure that we meet quality, cost, and schedule requirements, but also that our client has an excellent experience from planning through project completion.

We hope you enjoy learning how we operate and how we strive to become an extension of your team. Our project examples highlight our team members' skills and passion as well as their commitment to making a lasting positive impact.

Sincerely,

Bill Morton
Chairman / CEO

Since Modern Healthcare magazine instituted its Top Contractors ranking in 1989, we've been consistently among the top 10, earning the #1 spot six times. Today, healthcare represents nearly 90% of our work.



WE PROMISE TO MEET OUR COMMITMENTS.

How do you know we'll stand by our promise?

More than 80% of our work comes from repeat clients.

For more than half our history, Robins & Morton has specialized in building healthcare projects.

In the past 10 years alone, we completed more than \$10 billion in healthcare projects throughout the country. These projects include major new hospitals, complex renovations and additions, freestanding outpatient facilities, and facility upgrades.

Our specialized healthcare construction experience, collaboration with all project team members, and dedication to meeting our commitments are our cornerstones for quality construction — on time, within budget, and beyond expectations.



Southeast Georgia Health System

Brunswick, GA

This 223,000-square-foot complex addition and renovation project included six separate projects that involved multiple phases and close coordination with SGHS to ensure no disruptions to patients and visitors.



**WE APPROACH EVERY PROJECT
AND EVERY RELATIONSHIP AS
A PARTNERSHIP.**

What does Building Forward® mean for our clients, trade contractors, and vendors?

The environment fostered by our Building Forward® approach helps us deliver exceptional results at every stage of the project.



Scan to learn more

A better building experience on every project.

Our Building Forward® approach is a formal process that engages and empowers individuals at every level, fosters inclusion, promotes sustainability, and drives innovation.

Building Forward® brings our company’s culture of caring about our clients, team members, trade contractors, and communities to the forefront. Its guiding tenets of Collaboration, Continuous Improvement, Leadership Development, and Creating a Learning Culture — integrated with Lean practices — reinforce our values and drive us to become better in everything we do.

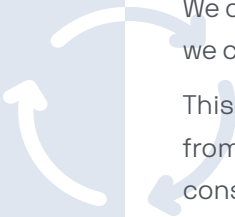
Mayo Clinic Mangurian Building
Jacksonville, FL



MANGURIAN BUILDING



WE DON'T ASSUME YESTERDAY'S PLAN WILL BE RELEVANT TOMORROW.



We continuously re-evaluate conditions and refine our plan so that we can respond nimbly to changes that could affect project goals.

This seamless, integrated preconstruction process is a departure from the traditional practice of stopping preconstruction when construction begins. With our preconstruction team working alongside our project leadership team — continually refining the plan as a project progresses — we can meet design, budget, and schedule goals with greater efficiency.

Our integrated approach and collective team collaboration, combined with our extensive healthcare experience, give us an advantage in meeting our clients' project goals.

The most successful projects involve early collaboration among key team members during planning and design. We work with the client, design team, and key trade contractors to establish shared expectations, common processes, and a clear management structure. This collaboration results in a practical, comprehensive plan, including a more detailed, achievable budget and schedule. It also fosters ongoing communication throughout the life of the project.

Duke Raleigh Hospital

Raleigh, NC

The newly occupied South Pavilion is the fulfillment of Duke Health's decade-long vision to create a world-class treatment facility. Representing a \$196 million investment in the Raleigh community, the project required a multi-layered preconstruction effort, including upgrades to essential utility infrastructure, and construction of a new hospital within a few feet of the fully operational North Pavilion.



WE ARE PROBLEM SOLVERS.

Our project leadership is a combination of proven experience and innovation.

Our experience provides the foundation for a successful project, but who we are makes all the difference in how we tackle challenges and how our client experiences the project as it unfolds.

Our leadership begins with the trust we establish during planning, design, and preconstruction. We build upon that trust as the project moves into construction.

We focus on being a true partner in the building process, collaborating extensively with our client, the design team, and our trade contractors. As engaged leaders, we remain

present in the essential details of budget, schedule, management, and quality control.

Every project is unique and presents its own array of challenges. We meet those challenges successfully because we're resourceful. We draw upon the best practices we've learned in our many years of operation. And with a culture that fosters continuous improvement, the jobsite becomes a hub of innovation, where our teams devise solutions through improvements in means and methods, communication, quality, cost, and scheduling.

Innovation also leads to a more productive use of talent, greater efficiency with both time and materials, and a safer, more collaborative workplace.



The construction process is at its best when your builder is a trusted partner, helping as you make critical decisions that impact your organization and your community.

—Bill Morton
Chairman & CEO



Huntsville Hospital Orthopedic & Spine Tower

Huntsville, AL

Huntsville Hospital's Orthopedic & Spine Tower features 381,000 square feet of surgical, patient care, and specialized physical therapy space in the heart of the hospital's campus. This seven-story building was the largest project on the health system's downtown campus in four decades, and is now located directly across from the hospital's main entrance, connected by a pedestrian bridge.



BayCare St. Joseph's Hospital

Tampa, FL

This six-story addition spans 180,000 square feet and includes 90 patient care rooms, as well as waiting rooms and on-call rooms. It also features a stunning two-story lobby, drive-up entrance, and pedestrian bridge that connects the building to the adjacent women's hospital.





OUR SELF-PERFORM CAPABILITIES OFFER KEY BENEFITS FOR YOUR PROJECT'S SUCCESS.

Scan to learn more



**As a proven hands-on
builder and experienced
construction manager,
Robins & Morton brings
a distinct advantage to
each project.**

Robins & Morton’s specialized staff members have the skills to self-perform concrete, drywall, low-voltage, and general works packages. These self-perform services provide benefits that can significantly impact the most critical aspects of a project. By directly managing resources, we can ensure craftsmanship quality, maintain greater control over scheduling, and provide more detailed cost estimates. When we self-perform work, we can better manage expenses from the design phase through completion, delivering projects at a lower cost and with fewer changes.

Even when we don’t directly manage the resources, our self-perform experience gives us a deeper understanding of the tangible elements that go into completing a project. We approach the project with the insights of a builder, taking responsibility for the details essential to client satisfaction.

WE USE TECHNOLOGY THAT MAKES SENSE AND CLEARLY BENEFITS YOUR PROJECT.

Robins & Morton's success is built on our dedication to providing a positive construction experience for our clients. To that end, we employ technology that aids our teams in being safer and more efficient while maintaining exceptional quality. Many companies have an array of technologies and the ability to deploy them, but the value of technology depends on the expertise and vision behind the application.



At Robins & Morton, we're intentional about our technology decisions, carefully evaluating each project's needs. Beginning with preconstruction and extending through closeout, our ability to use technology to provide optimization and efficiency is pivotal in delivering a successful project.

Robins & Morton's technology efforts are led by our Corporate and Operational Technology team, which includes our Virtual Design and Construction (VDC) team, our Jobsite Engagement Team (JET), and our Innovation and Information Technology departments.

These experienced professionals

collaborate to find the best technology and innovative solutions to serve our clients, team members, and projects.

“ Our clients are looking at our technological capabilities and advancements in business analytics. These tools can advance their facility operations, maintenance, and life-cycle savings.

—David Pratt

Director of Corporate and Operational Technology



INNOVATION IS AN EXTENSION OF OUR COMMITMENT TO EXCEPTIONAL SERVICE.



**Innovation is
making our
projects faster,
safer, and more
value driven.**

Robins & Morton's goal is to be our clients' choice for every project, so we innovate and adopt technology in ways that clearly make sense and add value.

We're also on the leading edge as we investigate and develop new technologies. Our Innovation Services team, housed in our Birmingham office's Innovation Lab, works alongside our project team members, providing the expertise and tools to create solutions to challenges. A reflection of our commitment to continuous improvement and collaboration, the Lab designs and develops prototypes for solutions that don't yet exist, such as layout robot prism mounts that expedite conventional layout work and specialized drill attachments that improve installation quality.

Possibly the most important benefit of this Lab — and those in other regional offices — is its influence in creating a network of innovators within our company as we encourage our team members to step outside the norm and try something new. We have seen firsthand that supporting their ideas will have tremendous benefits for our projects, our clients, and the entire industry.

We're proud of the things our team members have accomplished and we're excited to see where their new ideas will take us.

WE STRIVE TO MINIMIZE OUR ENVIRONMENTAL IMPACT AND REDUCE OUR CARBON FOOTPRINT ON EVERY PROJECT.

Robins & Morton effectively serves and exceeds our clients' green certification and sustainable building needs, adding value to their investment. We continuously improve our green building program to incorporate new strategies and support evolving client preferences.

We tailor sustainable, knowledge-driven solutions to each client and project. Our design-assist services help clients maximize energy efficiency and minimize operational expenses while also addressing issues such as structural fortification and building resilience. Our strategies help ensure that our clients' facilities remain durable in volatile conditions and stand the test of time in reliably serving their communities.

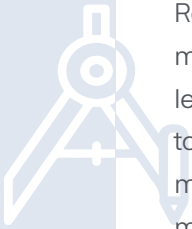
On every project, including those not pursuing certification, we apply our Sustainable Jobsites Policy and employ environmentally responsible construction practices and materials. Our construction procedures focus on decreasing waste, selecting healthy materials and using them efficiently, improving air quality for our workers and nearby communities, and providing healthy, sustainable spaces.

As one aspect of our efforts, Robins & Morton participates in national green organizations and rating/certification systems, including the U.S. Green Building Council's LEED rating systems, Green Building Initiative's Green Globes certification programs, International WELL Building Institute's WELL Building Standard, and Parksmart's parking structure certification system. We are also a member of BuildingGreen's Sustainable Construction Leaders network and one of only 14 construction firms to become charter members of BuildingGreen's Contractors' Commitment to Sustainable Building Practices program.

**Robins & Morton
ranks among
the nation's
Top 100 Green
Contractors.**



OUR SMARTFAB® APPROACH ENSURES THAT PREFABRICATED AND MODULAR ELEMENTS ADD VALUE TO YOUR PROJECT.



Robins & Morton has been an industry leader in prefabrication and modular construction for more than a decade. Our extensive experience led us to develop and implement SmartFab®, a systematic review process to identify and implement a customized, project-specific pre-assembly, modular, and prefabrication approach. To be considered viable, the plan must eliminate waste and provide a cost, schedule, safety, or quality advantage for the project.

Our SmartFab® team consists of more than two dozen in-house construction professionals who are dedicated to prefabrication and modular solutions. The SmartFab® approach uses metrics from hundreds of prefabrication and modular installations to develop a defined, project-specific assessment. This assessment focuses on the highest-priority items that generate the greatest value for your project.

AdventHealth Tampa

Tampa, FL

The six-story, 300,000-square-foot AdventHealth Tampa Taneja Center for Surgery provides surgical care and related post-op services to patients and families in the fast-growing Tampa Bay/St. Petersburg region. This multi-phase project included a six-level parking garage, a two-story central energy plant to serve the new facility and future growth, and shell space for six additional operating rooms. The Taneja Center adds next-generation surgical treatment capabilities and patient-centric care spaces to the existing 1,000,000-square-foot AdventHealth Tampa campus.



Piedmont Medical Center - Fort Mill
Fort Mill, SC



Our Systematic Approach

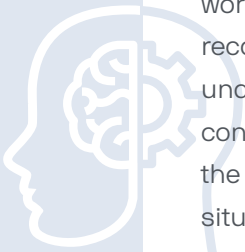
SmartFab® emphasizes early operational engagement during design and preconstruction. SmartFab® engages the entire project delivery team — client, designers, Robins & Morton, and key trade contractors — to develop a strategic prefabrication plan during the design phase. The plan is customized to the specific needs and goals of the project. This approach to prefabrication draws upon the insights of key trade contractors and Robins & Morton.

While not every project will benefit from prefabricated or modular components, the early-stage collaboration with Robins & Morton will help clients get the most benefit from the solutions they choose.



SmartFab®

WE ARE COMMITTED TO PROVIDING A SAFE AND HEALTHY WORK ENVIRONMENT.



Robins & Morton's Human Performance-based operating philosophy goes beyond traditional approaches to safety management by focusing on human behaviors and the workplace factors that influence them. We know that, even with training and established procedures to guide our work, people make errors. Understanding Human Performance helps us recognize ways that the work environment drives behaviors, and better understand people's actions and the motivations behind them. Through continuously learning from each other and our workplace, we can reduce the likelihood and potential severity of workplace incidents by identifying situations that can contribute to human error. This approach engages everyone in reducing at-risk behaviors, creating a stronger safety culture.

Our safety culture is enhanced by the four tenets of our Building Forward® approach — Collaboration, Continuous Improvement, Leadership Development, and Creating a Learning Culture — helping us become even more effective in our Pursuit of Safety Excellence®.



**University of
Louisville Health
South Tower**
Shepherdsville, KY

**South Texas Health
System Edinburg**
Edinburg, TX



Northwest Health - La Porte

La Porte, IN



Our Building Forward[®] approach also brings our culture of caring about others to the forefront. At its core, safety is caring about our team members, so our commitment to safety is inherently a commitment to each other. That shared responsibility is conveyed to each team member on the jobsite through onboarding, daily communication, and collaboration among team members. This includes their responsibility to report any at-risk behaviors or conditions. In addition, effective task planning and training, as well as coordination among team members, help ensure that tasks are carried out safely.

A range of safety management tools reinforce our safety culture and support our Human Performance operating philosophy, including:

- Safety recognition and fair accountability programs
- Performance coaching
- Event learning and sharing of lessons
- Leadership engagement

All these efforts contribute to continuous improvement and operational excellence.

WE BRING SUSTAINABILITY AND CORPORATE RESPONSIBILITY TO EVERY PROJECT.

Robins & Morton is committed to triple-bottom-line sustainability, balancing our environmental, social, and economic responsibilities and bringing that commitment to every project.

We recognize our responsibility to:

Protect our shared natural resources and reduce our environmental impact.

Our Creed binds us to respect the rights and property of others and to be good citizens. This requires that we be responsible stewards of the environment. We strive to reduce our environmental impact, including our carbon footprint.

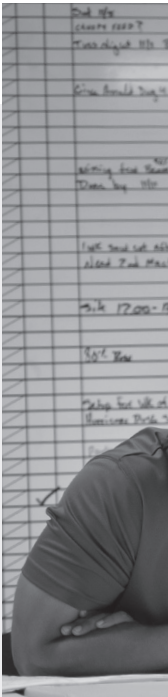
Care for our people, our clients, our industry partners, and our communities.

Our social responsibility includes:

- Ethical business practices and a promise to keep our commitments
- A safe, inclusive, and collaborative workplace
- Fair and just treatment for our industry partners
- Making a lasting positive impact on communities through the things we build and the causes we support

Generate a fair return on investment for our shareholders and retained earnings for future growth.

Our economic responsibility includes competitive wages and benefits for our people, a fair business relationship with our industry partners, and the multiplied economic impact of wages and purchases on the communities where we work.





AdventHealth Palm Coast Parkway

Palm Coast, FL

Spanning 158,000 square feet, AdventHealth Palm Coast Parkway includes 100 beds, effectively doubling the inpatient capacity in Flagler County and nearly doubling the area's emergency department services. The hospital also includes state-of-the-art surgical suites, cardiac catheterization labs for heart-related conditions, endoscopy suites for digestive health issues, and more.



Reeves Regional Health

Pecos, TX

This \$80-million project represents Reeves County's investment in a total replacement of the community's hospital, which includes 25 all-private inpatient beds, a level four emergency department with at least eight exam rooms and three trauma rooms, a delivery suite, nursery, women's imaging department, physical therapy gym, 15-bay dialysis unit, surgical services space, inpatient/outpatient lab, cardiovascular rehabilitation program, and support services spaces.



Joe DiMaggio Children's Hospital
Hollywood, FL



THANK YOU.

Thank you for taking the time to learn about our company, our healthcare construction expertise, and our approach to delivering exceptional results on every project.

We know it takes more than completing the project safely, on time, and within budget to become a valued partner. Our experienced and passionate people will share your goals and vision, functioning as a reliable extension of your team. That's our Building With Purpose® commitment, and it's how we'll exceed your expectations.



We'd love to tell you more about how our unique combination of collaborative culture, extensive experience, and focused healthcare construction knowledge can bring value to your next project.



builders@robinsmorton.com



We deliver exceptional results on every project, making a lasting positive impact on our clients, communities, people, business partners, and our industry through the things we build and do.

**This is our
Building With Purpose[®]
commitment.**

OUR VISION

To be the construction services provider of choice by delivering superior value.

OUR MISSION

Exceed the expectations of our clients and our people.

OUR VALUES

Integrity

Safety

Client-Focused

Excellence

OUR CREED

We believe our responsibilities extend to all who are touched by our activities:

TO OUR CLIENTS:

Fairness and our best efforts to achieve a first-class job.

TO OUR PEOPLE:

Growth opportunities to reach their personal potential and career goals, rewards for their performance, and a positive climate for work and family.

TO OUR INDUSTRY PARTNERS:

Fair and just treatment and a collaborative effort.

TO THE PUBLIC:

The conduct of a good citizen; respect for the rights and property of others.

TO OUR SHAREHOLDERS:

A fair return on their investment and retained earnings for future growth.

ROBINS & MORTON

robinsmorton.com

Preconstruction

Construction Management

General Contracting

Design-Build

Integrated Project Delivery

Program Management



Printed on Recycled Paper. Please Recycle.