Although healthcare has always been Robins & Morton’s primary market, when the hospitality sector recently saw the first of its continued, explosive growth, the company decided to take advantage of the opportunity.

Hotels and resorts, much like healthcare, are constructed for the people that inhabit them — the guests and employees. Both sectors want to attract patients or travelers with striking, high quality buildings. Building to these high standards is something that we deliver every day to clients in all sectors of our business. In fact, you might say it is our specialty.

Since 2008, Robins & Morton has completed 11 hotels valued at more than $250 million, with three more currently in progress totaling $74 million. In addition to working for some of the country’s most well-recognized hotel brands, Robins & Morton has also been a part of building and showcasing new, highly customized boutique brands across seven states. Each piece of a city’s skyline makes an impact upon the city itself, and Robins & Morton works to ensure that residents can be proud of their new additions and visitors get the very best first impression.

Grand Bohemian Hotel | Birmingham, Alabama
Embassy Suites Hotel | Tuscaloosa, Alabama
Hampton Inn & Suites | Panama City Beach, Florida
AC Hotel Spartanburg | Spartanburg, South Carolina

Hampton Inn & Suites | Panama City Beach, Florida
Embassy Suites Hotel | Tuscaloosa, Alabama
Grand Bohemian Hotel | Birmingham, Alabama
LETTERS from our LEADERS

FROM the CHAIRMAN and CEO
Bill Morton

We are off to a good start for 2018. Our backlog at the beginning of the year was a record high of $11.6 billion, allowing us a great opportunity to achieve our 2018 revenue goal of $1.2 billion. However, as always, we will need some new sales in the first half that will produce revenue in 2018, to reach our goal. We have established a goal of $7.9 billion. We have three quarters left in the year and we have identified several potential sales opportunities, the challenge will be to close and get them started in 2018.

We were excited to learn that Modern Healthcare magazine ranked us third among top general contractors for completed healthcare projects in 2017. We have been ranked in the top seven for twenty-two consecutive years on number one rankings during that period. Congratulations to everyone for this outstanding achievement.

In March, we received two ABC National Excellence in Construction Eagle Awards and one Pyramid Award. Congratulations to the teams that completed the following projects:
- Regional Hospital, Duke Regional Hospital Center
- Cardinal Care Intensive Care Unit and Wofford College Routed Sillenberger Richardson Center for the Arts projects

Detail write-ups of the projects along with a picture of each are on our website. These awards are testimony to the quality and overall success of these projects.

Over the years, we have become convinced that our ability to “self-perform” work on our projects brings great value to both the client and the company. By performing this work with our own people, we gain better control over project cost, quality and safety. In some cases, we have been able to utilize work with our own forces to lower the cost of a project enough to allow it to move forward. Having these unique capabilities in-house allows us to serve our clients better and makes us a stronger builder overall. We are very fortunate to have very talented managers who are focused full time on specialty areas such as concrete, low voltage, drywall and general work. In most cases, our clients are now choosing to include the option of self-perform work in their projects.

Over the years, Robins & Morton has had many successful projects – some that were marginal, and a few that were just plain, well, challenging. It brings to mind the question: What makes a really successful project? Is it profit? A quality installation? A satisfied client? The answer can be found in the management process we use. What about our own people finding happy, safely and with a feeling of accomplishment?

In this changing age of continuous improvement, efficiency and hard work, there are many factors that play into a project’s success rate. It is also dependent on perspective, as clients, designers, managers, and field personnel may have varying definitions of success. It is a complex question and requires a mix of both elements. It is interesting and important to get input and perspective on this issue. Some of our senior managers, top field managers and clients weighed in and shared some quotes on what makes a project successful:

“We should be reminded that we must block and tackle every day to stay out of situations and mistakes to make a project successful. There is no substitute for hard work and doing things right the first time.”

“If I had to tie the success of the project to only one thing, it would be the positive culture on the project. Relationships, responsibility, positive attitude and trust are the foundation to creating this positive culture. Fully communicating with the architect and owner to stand up meetings in the field, we opened up communication and created trust to a level that was unmatched.”

“I think it takes a lot of structure to make a project run successfully. It’s also important that if you have a structure at the beginning of the project that you maintain throughout the duration of the project. A system can lose credibility very quickly if you are loose and unstructured.”

“Getting what I want, for how much I want, when I want it, makes a project successful.”

“For a project to be successful, it has to be rewarding. It’s important to set goals and make those goals, but also have fun and enjoy a feeling of accomplishment.”

“Overall project goals are important in making a project successful, but what’s really important is the day to day challenges and wins. We should celebrate the little victories as they come each day and enjoy being with coworkers and friends. That’s what makes it worthwhile to come to work every day.”

“Every job and team has a personality of its own, always changing with endless opportunities to improve and fail. It’s how you, as the leader, control attitudes and changes in a positive way that makes the difference. Here are some guidelines for success:

• Trust – owner, architect, engineers and your team
• Create a team/treat the team like a family
• Create common goals
• Always remember no failure, but expect it.
• No titles or hidden agendas – these get in the way.
• Being accountable to your team, them to you, and each other
• Incentivize the subcontractor as your team
• The job comes first including training and building forward. We are all learning.
• Accept changes and do not let them distract you. Look beyond them and incorporate them.
• Create a happy environment. Listen and work with them. They are the backbone.
• Have fun with work; have more fun away from it.”

“A coach spends 75% of his time building a team and 25% on technical skills. We should always keep this in mind and emphasize to our team that we should be relentless in the pursuit of building our team. We should maintain a very positive attitude, and be leaders when it comes to developing the culture of success. It is measured here on a project. From the owner to the architect to the craft workers, we are there. The technical side of building comes so much easier when we have a strong team that is willing to work together at all times.”

There was a time when our project success was measured by bringing the job in under budget with good quality and on schedule. As a matter of fact, that was the mantra (“on time and under budget”) for the entire industry. There were clients and owners that were satisfied with that outcome. While these results remain extremely important and are essential based on a given success, there is an awareness now that there’s much more involved in the success of these projects than the dollars and cents of the project and a more global picture. There has to be accomplishment and satisfaction of these involved, a sense of partnership, and a preservation of resources, people and human energy. The outcome of producing a great physical product has to be the main ambition of accomplishing it. It is, in essence, the very process of managing our goals has become as important as meeting the goals themselves. This keeps us coming back to achieve more and better things in the future; making projects sustainable. While it would be great to have a formula with prescriptive policies to follow it, this is not realistic. It takes a combination of entrepreneurial, cultural and organizational factors to keep us successful.

As we continue down the path of improvement, your efforts to keep our clients satisfied and our projects successful are greatly appreciated.

FROM the PRESIDENT and COO
Robin Savage

Throughout the last five years, Robins & Morton has become a future at Duke University Medical Center in Durham, North Carolina. The two million square-foot facility is home to more than 1,000 patient beds and 60 operating rooms. This entire campus, Robins & Morton has worked in every major part: the main hospital, children’s hospital, Atrium Patient Tower, ancillary buildings, Duke Medical Pavilion, the nursing school and the four clinics.

With six projects currently under construction and nine in the preconstruction phase with Robins & Morton’s onsite Duke preconstruction team, the Duke University Medical Center project has made this campus home and has focused on treating the “sick families”.

To date, 35 projects have been completed with the help of 17 Duke project managers and 18 architecture and engineering firms. Each project is approached with the same question – how can we minimize operational impacts so that Duke can continue to serve the community without interruption? Although each challenge has required a different, creative solution, the Robins & Morton team always rose to the occasion. Some examples include extensive planning and coordination to replace custom air handler units over weekends while the existing units remained operational, replacing the 2010 Main Tower to accommodate the 388 patient rooms while the facility was occupied, and replacing the main electrical gear for the entire hospital without losing power.

When walking through the campus, it becomes apparent that Robins & Morton project teams have truly been a part of changing the landscape of healthcare as we know it. The Robins & Morton team has reached a milestone that was the mantra (“on time and under budget”) for the entire industry. There has been a collaborative way with everyone involved with the project. In addition, using the Building Forward approach puts the company in a better position upfront to the changes taking place in our industry. It is very exciting to see the results that the Building Forward Core Team and Contractors have made and that many of our people are now fully engaged and 2.0 global picture. There has to be accomplishment and satisfaction of these involved, a sense of partnership, and a preservation of resources, people and human energy. The outcome of producing a great physical product has to be the main ambition of accomplishing it. It is, in essence, the very process of managing our goals has become as important as meeting the goals themselves. This keeps us coming back to achieve more and better things in the future; making projects sustainable. While it would be great to have a formula with prescriptive policies to follow it, this is not realistic. It takes a combination of entrepreneurial, cultural and organizational factors to keep us successful.

DUKE UNIVERSITY MEDICAL CENTER: FIVE YEARS, 35 PROJECTS COMPLETED

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**100% CUSTOMER SATISFACTION for 2017**

Robins & Morton is proud to give our clients world-class customer service—the kind that cultivates long-lasting relationships. At the end of every project, a third party surveys each client on preconstruction activities, construction activities, post-construction activities, miscellaneous comments and overall ratings, and we have maintained an overall average of 93% since the inception of this survey in 1993. Congratulations to the project teams featured below that received 100% results on their customer satisfaction client surveys in 2017.

**CHAMPIONS PLACE CONDOMINIUMS**
Tuscaloosa, Alabama
Family Center Renovation

- **Start Date:** July 2015
- **End Date:** August 2017
- **Cost:** $12,350,000
- **Team Members:** James Boullemet, Chancey Drew, Charles Kneisley, Crittenden, Rallisa Jones, Jacob Gregson, Kevin Tuscaloosa, Alabama

**Comments:**
"Robins & Morton did an excellent job with the schedule. In fact, they completed the project early. I have worked with Robins & Morton in the past... It was an easy decision to use them for this project."
Kenny Short, Owner, Champions Place LLC

**SPPRE REHABILITATION HOSPITAL, JACKSON**
Jackson, Tennessee

- **Start Date:** June 2016
- **End Date:** May 2017
- **Cost:** $11,294,855
- **Team Members:** Kena Anderson, Neal Brock, Chris Cadenhead, Jeff Childress, Debbie Collins, Don Hardy, Richard Heidie, Larry Jones, Cory Kennedy, Heidi Marty, Chris Meslar, Bill Michael, James Murphy, David Pratt, Matthew Reese, Jim Romano, Chris Skinner, Bryan Ward, Donny Williams

**Comments:**
"Robins & Morton did an excellent job on this project, which has gotten great reviews. I know that everybody is very happy."
Elizabeth Mann, Senior Project Manager, HealthSouth Corporation

**MAGNOLIA REGIONAL HEALTH CENTER, THIRD FLOOR**
Psychiatric Renovation

- **Start Date:** August 2016
- **End Date:** March 2017
- **Cost:** $3,511,983
- **Team Members:** James Boullemet, Lance Cobb, Drew Jackson, Conrie Lantrip, David McMichen, Steven Nickles, Jim Poole, Lisa Rota, Sean Wofford

**Comments:**
"I’ve been working with Robins & Morton since roughly 1995. Their track record of performance is what keeps me going back to the company."
Ronny Humes, CEO, Magnolia Regional Health Center

**HUNTSVILLE HOSPITAL HOSPICE FAMILY CARE ON THE CAMPUS OF REDSTONE VILLAGE**

- **Start Date:** July 2015
- **End Date:** August 2017
- **Cost:** $8,400,000
- **Team Members:** Ron Alder, Tim Anderson, Richard Anderson, Mitch Coley, Tim Cuff, Connie Lantrip, Brandon McDonald, Joel Pate, Dennis Peterson, Colin Rankin, Greg Riley, Rosemary Rogers, Eric Talley

**Comments:**
"Robins & Morton always has the tools it needs when it should have been 35. We apologize for the oversight.

Savage was recognized for 30 years of service, which was a true partnership approach that Robins & Morton had that made it so successful."
Rudy Hornady, Senior Vice President of Operations, Huntsville Hospital

**WOFFORD COLLEGE, JERRY RICHARDSON INDOOR STADIUM**
Spartanburg, South Carolina
New Indoor Stadium

- **Start Date:** Nov. 2015
- **End Date:** Sept. 2017
- **Cost:** $38,000,000
- **Team Members:** Jash Young, Tyler Poud, Troy Crittenber, Ralika Jones, Jacob Gregson, Kevin Graffio, Chancey Drew, Charles Kneisley, Logan Rush, Karen Thompson, Mark Mattix, Robert Gambrell, Sheldon Monroe, Heidi Marty

**Comments:**
"This project was head and shoulders above any of the previous projects I’ve been involved with. It was a true partnership approach that Robins & Morton had that made it so successful."
Richard Johnson, Athletic Director, Wofford College

**Did you pick your pledge?**

Each year, Robins & Morton challenges our employees, clients and friends to pick a sustainable pledge for Earth Day. Once the pledge is selected from our online survey, Robins & Morton will plant one tree per pledge. Last year, we planted 433 Longleaf Pines in Francis Marion National Forest, South Carolina, to help restore the habitats of both the gopher tortoise and red-cockaded woodpecker. When fully grown, 433 trees can provide oxygen for 866 people, lift more than 43,000 gallons of ground water into the air daily, and absorb more than 11 million miles of CO2 emissions yearly. Tune into our social media channels to see the results this year. Coming soon!

**OOPS!**
Please note that in the previous Newscorner, Robin Savage was recognized for 30 years of service, when it should have been 35. We apologize for the oversight.
Robins & Morton’s Charlotte office, Carolinas HealthCare System NorthEast and the team at the CHS NorthEast Modernization project partnered for 2017 holiday giving. In total, the team adopted nine angels from the Angel Tree Project, along with donating a large bag of toys and more than $1,000 in gift cards/cash to the Angel Tree organization. They also donated $495 in cash and gift cards to the cooperative Christian Food Ministry.

On Jan. 27, the Birmingham office volunteered to fill food packs for Feed My Starving Children. That morning alone, Robins & Morton volunteers packed 177 boxes, containing 3,672 food packs, ultimately creating 31,680 meals. That will feed 104 starving children for a year!

Morton receives prestigious Cornerstone Award

ABC of Alabama recognized Bill Morton as the 2017 Cornerstone Award recipient at the annual Excellence in Construction Banquet on November 30, 2017. Each year the Cornerstone Award is presented to an individual who has made an exemplary lifelong commitment to Alabama construction and has brought favorable recognition to the industry as a result of his or her personal integrity, business ethics and community involvement. Congratulations, Bill!

RECENTLY PROMOTED

These individuals have displayed a strong work ethic and have improved their skills and qualifications in their positions.

ACCOUNTING

Chandler Wright ............................................ Controller
Anna Eder .................................................. Payroll Coordinator

ADMINISTRATION

Brent Guthrie ................................................. Senior Admin Support
Nick Butler .................................................. Senior Help Desk Support

CONSTRUCTION

Andy Kleintzuober .......................................... Assistant Project Manager
Cary Powell ................................................ Assistant Project Manager
James Ayers ................................................ Assistant Superintendent
Heath Bridges .............................................. Assistant Superintendent
Chancor Dev .............................................. Assistant Superintendent
Steven Hodnett ........................................... Assistant Superintendent
Christina Holcombe .................................. Assistant Superintendent
Anthony Lamb ............................................. Assistant Superintendent
Georgia Medda .......................................... Assistant Superintendent
Kenny Stechly ............................................. Assistant Superintendent
Miller Williams ........................................... Assistant Superintendent
Wayne Houston .......................................... Concrete Division Superintendent
Trevor McKnight .......................................... Concrete Superintendent
Chris Cadenhead ....................................... Field Superintendent
Shane Fry .................................................. Field Superintendent
Mike Jennings .......................................... Field Superintendent
Mark Lemm ................................................ MEP Manager
Ben Coady ................................................ Project Engineer
Eric Dragunac ............................................. Project Engineer
Charles Kleesley ....................................... Project Engineer
Ryan Pardo ................................................ Project Engineer
Hunter Picklesimer ..................................... Project Engineer
Logan Rush ................................................ Project Engineer
Chris Stapor ............................................... Project Engineer
Tim Budy .................................................... Project Manager
Audrey Roden ........................................... Senior Field Office Assistant
Patrick Barrett ........................................... Senior Project Manager
Parker Goodman ........................................ Assistant Superintendent
Justin Hill .................................................. Superintendent
Scott King .................................................. Superintendent
Chris Scott .................................................. Superintendent
Clint Wilson ............................................... Superintendent

ERS

Zac Hooten .................................................. Store Manager

PRECONSTRUCTION

Steve Moore ............................................... Manager of Scheduling & Innovative Support
Jery Marshall .............................................. Senior Preconstruction Manager
Adam Scott ............................................... Senior Preconstruction Manager
Hannah Harrison ....................................... Senior VOC/PM Coordinator

SAFETY

Ti Fernandez ............................................... Division Safety Manager

Please see back for executive promotions.

On Dec. 10, 2017, our University of Texas Medical Branch John Sealy Hospital Renovation team in Galveston, Texas, donated new toys to Shriners Hospital for Children. During Christmas, Shriners was at capacity and had not received the usual amount of toy donations. The project team’s donations allowed each child in the hospital to receive a gift.

Our Nashville office wore red to kick off American Heart Month and to raise awareness for heart disease in women on Feb. 2.

On March 3, Robins & Morton Birmingham staff at the 14th annual MortgageBankChili Cook-Off, benefiting the Exceptional Foundation. This year, Robins & Morton’s booth featured Administrative Assistant Tracy Ireland’s chili. Established in 1993, The Exceptional Foundation is a non-profit organization that provides recreation and social activities for special needs individuals when they turn 21, and can no longer find social opportunities within the school system.

The staff at Beverly Knight Olson Children’s Hospital, Navicent Health, in Macon, Georgia, hosted the Holly Jolly Shoppe for the second year, allowing all parents to go Christmas “shopping” for their children who will spend the holidays in the hospital. All toys are donated by the community and are available to these families for free. Robins & Morton’s Navicent team supplied and installed the shoppe’s shelving and, after collecting more than $1200 in one day, was able to stock the shelves full of gifts for the children.

On Feb. 17, Robins & Morton sponsored and participated in the 2018 Southeast Georgia Health System Bridge Run. Operations Manager Eric Great and Senior Project Manager Trey Cottenden took on the half marathon. Superintendent John Helms and Project Engineer Blake Drum ran the 5K.

WE WELcomed 35 NEW HIRES

Jessica Alveco Oratio Executive Assistant Orlando Office
Hans Beutel Project Engineer Duke University Medical Center
Bradley Biggs Project Engineer Mayo Clinic
Lee Blatt Business Development Charlotte Office
Rachael Boyd Administrative Assistant Dallas Office
Janelle Carriere Assistant Superintendent Gallatin Medical Office Building
William Chung Senior Project Safety Manager Baptist Health East Tower
Stephen Cowherd Senior Project Safety Manager MUSC Children’s Hospital

Andrew Durbin Field Engineer Leesburg Regional Medical Center
Travis Eubanks Field Engineer John Sealy Hospital Renovation
Tasnya Flores Gonzalez Field Engineer Baptist Health Cancer Center
Sarah Gamblib Accounting Manager Birmingham Lakeshore Office
Matthew Gean Field Engineer Chestax Nation Potsou
Matthew Glus Superintendent Mt. Sinai Medical Center
Hector Gomez Foreman John Sealy Hospital Renovation
Danny Greene Field Superintendent Fort Polk
Jonathan Horton Project Engineer Parkwest Medical Center
Adria Klein Administrative Assistant Birmingham Office
Brittany Lewis Office Services Support Birmingham Office
Maria Martin Account Payable Assistant Birmingham Lakeshore Office
Paul McKee Field Engineer HealthSouth Midland
Tyler Mitchell Estimator Charlotte Office
Alex Newton Inside Sales Representative HS
Kevin Osani Project Safety Manager Fort Polk
Jessica Pleasant Administrative Assistant Birmingham Office
Angela Powell Administrative Assistant Birmingham Office
Howard Simble Senior MEP Superintendent St. Joseph’s Hospital
Ian Souder Field Engineer John Sealy Hospital Renovation
Greg St. Cyl Field Engineer HealthSouth Midland
Rebecca Tarwater HR Coordinator Birmingham Office
Jake Thompson Field Engineer MUSC Children’s Hospital
Kevin Torres Assistant Superintendent West Kendall Baptist Hospital
Brian Vena Project Manager MUSC Children’s Hospital
Oren Wilson Field Engineer Parkwest Medical Center
Carey Wright Field Superintendent Princeton Baptist Medical Center

BY THE NUMBERS

5 YEARS OF SERVICE

Jessica Tomaseilli Yessenia Alveco
Marlon Page Nic East
Mike Hernandez Erik Woods

10 YEARS OF SERVICE

Joe Adams Paul Melvin
David Green Rodney Holland
Bart Conner Brad Parker

15 YEARS OF SERVICE

Tristan Johannessen
Bill Morton

20 YEARS OF SERVICE

Pedro Olivera
BAPTIST MEMORIAL HOSPITAL NORTH MISSISSIPPI HOLDS OPEN HOUSE
OXFORD, MISS.

In November, Robins & Morton celebrated the grand opening of the new Baptist Memorial Hospital North Mississippi in Oxford, Mississippi. This 534,000-square-foot facility is now one of the largest hospitals in North Mississippi with 217 patient beds, boasting high-end finishes, the latest in medical technology and amenities. The hospital officially opened its doors to patients in the same month.

The hope is that the $14 million expansion will decrease the hospital’s current patient days and increased operating efficiency. The new hospital includes a 10,000-square-foot emergency department addition and renovation. Once complete in fall 2018, the nearly 30,000-square-foot space will hold 40 beds.

When building the new hospital, Baptist Memorial Health Care Corporation not only wanted to provide comprehensive care for the residents of Oxford so that they did not have to travel to neighboring cities, but also wanted striking details and finishes. Several of these include a stained glass window from the original medical center in downtown Memphis, installed in 1938, and 20 miles of wood trim throughout the building. The hospital officially opened its doors to patients in the same month.

HALIFAX HEALTH BREAKS GROUND
DETONA, FL.

Halifax Health, Adams, Robins & Morton, HKS Architects and honoree guests joined together to officially break ground on the Halifax Crossing Hospital located in Deltona, Florida, on Dec. 4.

Once complete in December 2019, the new 196,000-square-foot addition to the existing freestanding emergency department will include 217 patient beds, a surgery center, operating suites, and a comprehensive imaging center with MRI, CT, X-ray, mammogram and ultrasound.

“We look forward to working with Robins & Morton once again on the Halifax Crossing project. We had an excellent experience working with them on our France Tower expansion in 2008 – during that project the Robins & Morton team showed their healthcare expertise, commitment to Halifax Health, and excellent budget control. We know they will exceed our expectations once again on this project,” Jacob Nagal, Director of Engineering, Design and Construction at Halifax Health, said.

AC HOTEL HOLDS GRAND OPENING
SPARTANBURG, S.C.

In December, South Carolina’s first AC Hotel, opened its doors to locals and travelers alike. Nestled at the intersection of West Main Street and South Daniel Morgan Avenue, the new AC Hotel Spartanburg stands 10 stories, serving as a visual beacon and gateway anchor to the west end of downtown Spartanburg.

With 114 rooms, and nearly 98,000 square feet, this luxury hotel features the signature AC Kitchen and AC Lounge for relaxed dining and drinks. Guests can also enjoy a fitness center, business center, outdoor patio, pool, and more than 2,600 square feet of flexible meeting space. At the top of the hotel, an indoor/outdoor rooftop restaurant and bar, Level 10, provides 360-degree views overlooking the city.

Throughout the life of the project, Robins & Morton’s AC Hotel team was proud to share Spartanburg’s most recent hotel project with school tour groups, Spartanburg government officials, and public safety officers.

SAINT THOMAS MEDICAL PARTNERS FRANKLIN CELEBRATES GRAND OPENING
FRANKLIN, TENN.

Saint Thomas Medical Partners-Franklin and Robins & Morton celebrated the grand opening of their new, full-service care center on Jan. 29. The 6,000-square-foot buildout included space for primary care, integrative medicine, nutrition therapy, ExpressCare, Osteopathic Manipulative Treatment, lab and imaging services.

BROOKWOOD HYBRID SUITE OPENS
BIRMINGHAM, ALA.

On Jan. 18, Robins & Morton joined Brookwood Baptist Medical Center and Evan Terry Associates to celebrate the opening of the hospital’s new hybrid suite. A part of the Brookwood Heart and Vascular Institute, the 2,123-square-foot hybrid suite combines advanced imaging capability with a fully functioning operating suite, giving surgeons and medical staff the flexibility to finish different procedures without moving between floors or discharging patients.

TIDELANDS HEALTH SURGICAL EXPANSION HOLDS GRAND OPENING
GEORGETOWN, S.C.

On Jan. 25, Tidelands Health held an open house to mark the completion of its newest surgical expansion. The 44,6000-square-foot space includes four operating rooms, two endoscopy/new procedure rooms, 16 pre-op bays, eight PACU bays and a central sterile. Designed to improve flow and increase efficiency, the expansion will especially cater to outpatient surgeries, which constitute the greatest percentage of the approximately 2,400 surgeries performed in this hospital’s operating rooms each year.

BEVERLY KNIGHT OLSON CHILDREN’S HOSPITAL, NAVICENT HEALTH TOPS OUT
MACON, GA.

Construction team members, Navicent Health personnel and community members gathered at the site of the new Beverly Knight Olson Children’s Hospital, Navicent Health, to celebrate its official topping out on March 5.

Once complete in February 2019, the new building will tie into the existing children’s facility. The first floor of the five-story addition will include a new emergency department and imaging center. The second floor will house general pediatric services, with the third floor will be used for surgery. Fourth and fifth floors of the addition will house the NCU. The PICU and NICU will also undergo renovations in the existing fourth floor of the hospital.
**RECENTLY awarded PROJECTS**

**Duke University Medical Center**
- $35,000,000
- Aniyarn Generator HUB
- Durham, N.C.

**Cherokee Indian Hospital Renovation**
- $25,000,000
- Renovation of Existing Hospital
- Cherokee, N.C.

**Redstone Federal Credit Union Tower**
- $25,000,000
- Office Building and Parking Deck
- Huntsville, Ala.

**Duke Raleigh Hospital**
- $13,500,000
- Infrastructure Upgrades
- Raleigh, N.C.

**Florida Hospital Waterman, Mount Dora**
- $8,000,000
- Freestanding Clinic
- Mount Dora, Fla.

**Florida Hospital Memorial Medical Center**
- $10,000,000
- 12th Floor Rehab
- Daytona Beach, Fla.

**Florida Hospital Carollwood**
- $7,000,000
- Freestanding Emergency Department
- Carollwood, Fla.

**Duke University Medical Center**
- $6,700,000
- Infrastructure Substation Replacement
- Durham, N.C.

**Baptist Health South Florida**
- $6,000,000
- Bone Marrow Renovation
- Miami, Fla.

**Baptist Medical Center**
- $6,000,000
- Emergency Department Renovation
- San Antonio, Texas

**Florida Hospital Waterman**
- $6,000,000
- Third Floor Buildout
- Tavares, Fla.

**Jennie Stuart Medical Center**
- $5,000,000
- Geriatric Behavioral Unit
- Hopkinsville, Ky.

**Hunt Regional Medical Center**
- $4,250,000
- Patient Room Renovation
- Greeneville, Texas

**Wofford College Richardson Athletic Building**
- $3,400,000
- Athletic Building Addition and Renovation
- Spartanburg, S.C.

**Bayfront Health, St. Petersburg**
- $3,000,000
- Rehabilitation Renovation
- St. Petersburg, Fla.

**Florida Hospital East Orlando**
- $3,000,000
- Cath Lab
- Orlando, Fla.

**Brookwood Baptist Medical Center**
- $2,000,000
- Pharmacy
- Birmingham, Alabama

**Florida Hospital East Orlando**
- $2,000,000
- MRI
- Orlando, Fla.

**Saint Thomas Medical Partners**
- $2,000,000
- Tenant Buildout
- Hendersonville, Tenn.

**Duke University Medical Center**
- $1,600,000
- Birth Center Renovation
- Durham, N.C.

**St. Joseph’s Hospital**
- $1,000,000
- Pharmacy
- Tampa, Fla.

**Memorial Healthcare Systems**
- $1,000,000
- Cardiac Cath Lab
- Hollywood, Fla.

**Princeton Baptist Medical Center**
- $1,000,000
- Pharmacy
- Birmingham, Ala.

**Times Plaza Development**
- Cost Confidential
- Mixed-Use Development with Medical Office Space
- Huntsville, Ala.

**EXECUTIVE PROMOTIONS**

**Phil Yance**
Senior Vice President

Phil Yance is being promoted to Senior Vice President. Phil began in the company in 1985 and has excelled in many areas including project management, preconstruction and senior management. Phil has overseen management of many of our most complex projects, has managed our preconstruction group successfully and has grown it steadily year after year.

**Bruce Adams**
Vice President of the Orlando Division

Bruce Adams is being promoted to Vice President of the Orlando Division office and will continue to oversee our Florida operations. Bruce has been with Robins & Morton for 31 years, building his experience from an array of field and project management positions. As an operations and division manager, Bruce has developed keen skill for business development and risk management. His leadership in Florida, along with a great divisional team, has resulted in steady growth in the region.

**Donny Williams**
Vice President of the Special Projects Division

Donny Williams is being promoted to Vice President of the Special Projects Division. Donny came on board with Robins & Morton in 1987 and immediately began to advance through field operations. As a superintendent, Donny learned to manage and control risk, overseeing some of our most logistically challenging projects. He developed the ability to overcome complex field challenges, a characteristic he still displays today.

**Bob Wall**
Vice President of the Dallas Division

Bob Wall is being promoted to Vice President of the Dallas Division. Bob began his career at Robins & Morton in 1996 as a superintendent, working in the field for six years before opening the Dallas office in 2003. Bob has a strong background in design-build as well as extensive field experience and management. Under his leadership and sales ability, we have successfully constructed projects throughout Texas and Oklahoma, growing our presence in the region.