The two-day event led by our people, was designed with an agenda centered around the four tenets of Building Forward: Collaboration, Continuous Improvement, Leadership Development and Creating a Learning Culture. Learning opportunities spanned more than 15 topics in various formats, including Coffee Connect discussions, breakout sessions, interactive Lean Labs, a keynote speaker, a town hall with company leadership and an exhibition hall featuring 53 unique subjects.

The exhibition hall was a crowd favorite – demonstrating broad expertise from numerous Robins & Morton projects, departments, individuals and partners in innovative and interactive ways. During the Town Hall, senior leaders addressed several questions submitted by our people, including one that has been consistently asked since Building Forward’s third anniversary in July – as Building Forward has become such a significant part of Robins & Morton’s business practices, what does its future look like? The simple answer was: it is up to you and all of Robins & Morton’s partners to embrace the principles of Building Forward to gain its benefits.

The inspiration and excitement of Building Forward was present throughout the event. The hope is to bring the spirit of Connect into our offices and on our jobsites every day. Building Forward Connect was a significant milestone for us as the company continues to grow and learn. The message we should all take from Connect is to never stop improving and to strive to incorporate all of the principles of Building Forward in our daily activities.

Check out the insert for more highlights from Building Forward Connect!

Building Forward Connect was the largest Robins & Morton gathering in company history, bringing together more than 550 employees, their families, plus client and industry partners in Orlando, Florida, on March 8 and 9.
I simply cannot find the words to describe the magnitude of the success of our Building Forward Connect Event. All aspects of the event — the dinners, team exhibits, presentations, keynote speaker and town hall — were well done and enjoyable. The one thing that stood out to me during the entire session was the amount of excitement and energy everyone showed when connecting with old friends. One of the major strengths of our company is we treat each other like family and Connect reminded us of those feelings.

We are off to a good start for 2019. We began the year with a record backlog at $1.7 billion, which will go a long way in helping us reach our revenue goal of $1.2 billion. We have set our sales goal at $1.3 billion, which every year at this time seems like a very challenging goal, but will allow us to end the year having achieved our best year ever.

We are excited about the work of our new Strategic Planning Group and the role they will play in the company going forward. We expect this new group to work alongside the Senior Planning Group to produce both near-term and long-term initiatives to help us adapt and thrive in our changing environment. Members of the new group will serve staggered terms to allow for input from a broad cross section of the company. There is a detailed description of the new planning team and process in this Newscorner.

We have included in this Newscorner the latest version of our Vision, Mission and Values. I would ask that you review and think about the ideas and which ones you feel connect to your personal and professional life. By doing this, you will start to describe our fundamental beliefs. We spent a good bit of time reducing the statements and values to a core set of guiding principles. Please take a moment to think about how you incorporate them in your daily activities.

The goal of Building Forward Connect to emphasize the concepts of continuous improvement, collaboration, leadership development and creating learning environments was a huge success. In my mind, the mutual benefit of getting everyone together, which both rekindled friendships and renewed the team spirit, was invaluable. It had been 13 years since we were all together at a single event. To keep from letting that happen again, we are thinking it would be great to plan a get together to celebrate our company’s 75th anniversary in about three years. More to come on that later.

With the momentum gained from Building Forward Connect, we are in a great position to set new records in delivering the highest quality projects to very satisfied clients. Combining our client and people focused culture with the key tenets of Building Forward will ensure a bright future for our company and for each of us. Thank you for the hard work you do every day to make our company stand out in the industry.

As 2019 continues, we are fortunate to have a good backlog of work and ample sales opportunities to facilitate our growth. I wanted to take a moment to emphasize a few activities that will continue to help advance our development both as people and as a company. If we place a little extra importance on these items, we will benefit greatly from the effort.

First, we are coming off one of our most successful company gatherings in our history, the Building Forward Connect event. There was much to be gained from the educational portion of this in both the programs and the conversations that revolved around the many booths that everyone made such a great effort to organize. The breakout sessions also provided a formal environment for more pointed direction on several valuable subjects. The sharing of ideas by both the experienced and less experienced generated a great amount of synergy and enthusiasm and brought us together in a family culture environment. Probably our most important benefit, however, was the development of relationships and just catching up with everyone. By making personal contact and just getting to know each other, we begin to build professional and personal relationships that can last us throughout a career. Everyone should have gained something from this and I hope you took some ideas with you that could change how you do things for the better. This event was truly an additional springboard for advancing Building Forward and promoting the culture behind it. If you haven’t taken the time to “gather your thoughts” on the many things that were shared, please take a minute to do so. Whether you picked up a new idea or just made a new friend, I hope you found the benefits to be invaluable.

Secondly, as many of you know we are rolling out a major training effort this year involving the evaluation and management of human performance. I wanted to lay the groundwork for the importance of this training as it will have far-reaching effects if we embrace it. This training will provide a new way to look at what motivates us, how we perform, and the results of that. It does not strictly apply to only safety but can be implemented in all management practices and decision-making. Some of the basic principles of human performance are:

• People are fallible and even the best of us make mistakes
• Situations that create errors are predictable
• Organizations and people drift from sound principles
• Individual behaviors are influenced by culture and leadership
• Events can be avoided by learning
• People achieve high levels of performance based on encouragement and reinforcement

This class will expose upon these principles to a level of detail that should give you a new way of looking at how we all work together. As you approach this class, please take the time to prepare and give it a priority.

Lastly, we have been advising everyone of a new plan for people development. We are continuing the rollout of our performance standards and careers development planning through our SuccessFactors platform. Training is underway, and implementation has started on some test projects. This program will provide a means to formalize your development plans and the use of performance standards. It will set individualized objectives between you and your manager. Most importantly, it is designed to facilitate meaningful conversation about your objectives and performance as well as long-term plans. Please contact your manager to take advantage of this practical and helpful tool.

There are many other training and development opportunities this year that will help advance us as a company, including some items coming out of our strategic planning. Please take advantage of all these opportunities as I truly believe this will make us better individually and give us a competitive edge. As always, thanks for the hard work and effort by everyone.

It is with great sadness that we share that a member of our family, David McMichen, experienced a cardiac episode on the evening of Dec. 7 that led to his death. David joined Robins & Morton in May 1991 and successfully led more than 25 projects, devoting much of his professional career to our company. Known by his teams, clients and friends as a gifted, genuine and warm, he had a quiet but effective approach to communication and management. He was a hard worker, a comprehensive source of knowledge and a true builder.

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AC HOTEL SPARTANBURG
Spartanburg, South Carolina
New Hotel

Start Date: Nov. 2017
End Date: Dec. 2017
Cost: $40,956,000

Team Members: David Allen, Tammy Allen, Heath Bridge, Jordan Broek, John Burleson, Charley Drew, Ashley Dyer, Robert Gambrell, Karen Grifflage, Craig King, Heidi Marti

Comments: “You train Robins & Morton for so long that we know what we’re going to get when we work with them. That’s how we selected them on this project.”

Eric Lee, Vice President of Operations, Jennie Stuart Medical Center

PARSONS HIGH BAY
Huntville, Alabama
Research and Development Facility

Start Date: Nov. 2017
End Date: July 2018
Cost: $3,839,000

Team Members: Richard Anderson, Jason Bennett, Jacob Dawson, Cindy May, Steven Nickles, Dennis Peterson, Rosemary Rogers

Comments: “I thought [Robins & Morton’s] project management was great. It was probably the best building we have done with them. I’d store this a twelve if I could.”

Joe Lee, Property Manager, Crown Group

TREASURE VALLEY HOSPITAL
Boise, Idaho
OR Addition, MOB Renovation and Connector

Start Date: May 2017
End Date: August 2018
Cost: $11,969,000

Team Members: Jeremy Bolton, James Boulemet, Neal Brock, Debbie Collins, Justin Free, Jake Holland, Larry Jones, Heidi Marti, Barry Maxwell, Bill Michael, Charles Miller, Jeff Morrisette, Todd Osborne, Joel Pate

Comments: “[Robins & Morton] went above and beyond... They valued my input and my team’s input, took it to heart, and really tried to take care of the customer.”

Paul Bettencourt, Facilities Director, Treasure Valley Hospital

For many years, we used a group of senior managers to develop our long-range plans. This year, we have added a new group of people we named the Strategic Planning Group from various parts of our business to broaden our input to the planning process. The inaugural class includes preconstruction, marketing, VDC and self-perform team members along with various levels of our field personnel, totaling 17 Robins & Morton employees from all over the country. They met for the first time in late January and came prepared to discuss company strengths, weaknesses, opportunities and threats.

The Strategic Planning Group will normally meet throughout the year to work on initiatives and to analyze and recommend new areas of improvement. So far, seven areas listed on the right were identified. Working in tandem with the Senior Strategic Planning team, four of these tasks will be pursued by senior leadership, and the Strategic Planning Group itself will champion the others.

The terms of the new Strategic Planning Group members will be staggered and rotated, which will allow for greater participation and broader input over time. We are excited about this new initiative and believe it has the potential to be a very positive addition to the planning process for our company.

We have historically carried on Strategic Planning for many years, and have been successful with implementation when initiatives make good business sense. The ideas that come these meetings need to be tested and researched. Our next step will be to align the current actions we have developed to be sure that they provide the right mix for the effort and investment being made. We look forward to the feedback and will keep you informed as we make decisions.

Jennie Stuart Medical Center, Geriatric Behavioral Health Unit Renovation
Hopkinsville, Kentucky
Geriatric Behavioral Health Unit Renovation

Start Date: Feb. 2018
End Date: July 2018
Cost: $4,901,500

Team Members: Sharon Barrett, James Boulemet, Scott Bullcock, Lance Cobb, Ginger Cullen, David McMicken, Glenn Myers, David Skipper, Chris Szapor

Comments: “Experience is important. We’ve done work with Robins & Morton for so long that we know what we’re going to get when we work with them. That’s how we selected them on this project.”

Eric Lee, Vice President of Operations, Jennie Stuart Medical Center

INTRODUCING: THE STRATEGIC PLANNING GROUP

The Senior Strategic Planning team will champion the following initiatives:

1. Creating infrastructure to base our people more regionally.
2. Expanding our business unit model.
3. Expanding our bonus program.
4. Focusing growth with micro-offices.

For years, Robins & Morton employees have built project after project, with little insight on where the next could take them – from Alabama to Maine or South Carolina to Texas. As a result, many of our people have expressed a desire to keep their families more regionally based to reduce the significant number of moves in their careers. To further contribute to the workplace satisfaction of our people, senior leadership is now pursuing more diversified work with varying scopes in the areas where we have regional offices.

This would ultimately lead to the possibility of keeping our people and their families in a specific region for a longer period of time.

Robins & Morton’s organizational structure has remained relatively the same for decades. It worked well for the progression through the various responsibilities in the field and for small support departments, but significant growth leads to new opportunities for more specialized roles. The senior team will work to create capacity for our operations managers and within division leadership. This would also likely lead to specialized roles in junior and mid-level positions, ensuring that projects and departments are properly supported.

While many employees have expressed that they are pleased with their current bonuses, they have also expressed confusion about the areas of their performance considered to lead to the final bonus amount. As a result, the senior team is working to create transparency and clarity around bonus categories.

Although we have existing processes in place for growing our people, the Strategic Planning Group believes that Robins & Morton has opportunities on a more micro-scale to enhance the employee experience. For example, we have an official new hire process, but when new employees arrive on the jobsite, how are we orienting them in a more personal way? Through this initiative, the Strategic Planning Group believes we can improve learning and development, recruiting, hiring, onboarding, retention, career planning, engagement and diversity.

Robins & Morton’s Policies and Procedures are the basis of our strong project construction practices. They will always be a part of who we are and how we do business, but the Strategic Planning Group saw an opportunity to more effectively weave intent-based instruction into them. Once complete, this would create modernized Policies and Procedures more aligned with our Building Forward approach.

1. Achieving better work-life balance.

Work-life balance is a challenge in many spheres, but particularly in the AEC industry that is driven by schedule. In conjunction with efforts to create a more comprehensive organizational structure and capitalize on regionally focused opportunities for our people, the Strategic Planning Group is working on ways to improve the work-life balance in our culture.
**CELEBRATING OUR UNIQUE BOND**

Every day we experience the unique bond that is Robins & Morton—a culture that is our foundation and our compass. Reflecting on the activities leading up to Connect and the three days we all spent together reinforces that.

The idea for Connect was born out of the belief that our people, our company, and our journey is different, and to best capitalize on the value that uniqueness brings, we needed to grow it.

We have incredible talent; people who are creative, dedicated and engaged who, given the opportunity, can prepare us for the future. Our people created the framework for this event and spent seven months preparing for it. In addition to their daily workload, they planned every detail and organized actions to deliver what most of us would say was incredible.

The message from keynote speaker, David Marquet, was about leadership and being personally engaged. Our company journey is made up of a thousand personal journeys and the “Because I Wanted To” mentality is a prerequisite to merge those journeys into a unifying goal.

The facilities, accommodations, coordination and planning of the event were first class and the weather was gorgeous. It was a treat to see our trade partners and clients there, as they are a part of our Robins & Morton family, too. Finally, but most importantly, the event’s ability to bring together our people and their families was truly special.

Already people are asking what the next event looks like. We don’t have that answer right now, but considering the amazing people we have and their creativity, I’m sure it will be special yet again.

-- ROBERT GAMBRELL
SENIOR VICE PRESIDENT

**WHAT HAPPENED AT**

**ORLANDO**

**florida**

**623**

attendees

**1,041**

people including families

**53**

educational

booths

**27**

breakout

sessions

**TOPICS:**

- Technology • Safety • Best Practices
- Lean Concepts • Finance • Innovation
- Sustainability & Green Building
- Customer Relationship Management
- Employee Engagement & Resources
- Jobsite & Department Highlights

**MARCH 8-9**

**MARCH 8-9**

**8:30 - 11:30 AM**

Our Coffee Connect session gave attendees the opportunity to share collective experiences and explore ideas.

Each table, led by a Robins & Morton moderator, explored topics following a theme of the four tenets: Collaboration, Continuous Improvement, Leadership Development and Creating a Learning Culture. Overall, this event led to new relationships and exciting takeaways.

**Coffee Connect**

7:00 - 8:00 AM

**Exhibition Hall**

8:30 - 11:30 AM

**“**I was so impressed with the energy created at the recent Connect event.

I don’t know how much Robins & Morton spent on this event, but I believe the result was priceless. To encourage staff from all over the country to come to a central location share their experiences, expertise, and new technology...I’ve never seen that before. From my perspective as an owner, this event was not just innovative, it engaged a group of very talented individuals to a level that is rarely achieved in the construction industry.”

**NELSON ROQUE**
DIRECTOR, FACILITIES & CONSTRUCTION
NEMOURS CHILDREN’S HOSPITAL

**FRIDAY, MARCH 8**
WHAT HAPPENED AT BUILDING FORWARD CONNECT

FRIDAY, MARCH 8

Keynote Speaker
DAVID MARQUET
12:30 - 1:45 PM

Breakout Sessions
2:00 - 4:45 PM

THREE HOURS
27 SESSIONS
46 PRESENTATIONS
DELIVERED DURING THOSE SESSIONS
118 presenters

The Breakout Sessions at Building Forward Connect were diverse and allowed attendees to customize their experience through different topics in each of the three breakouts.

The most exciting part was that the majority of the session presenters were Robins & Morton peers. The incredible presentations and engagement of the participants really highlighted the talent that we have within the company. In total, there were 46 unique presentations in 27 sessions, delivered by 118 presenters representing all aspects of our business and how they align with the Building Forward culture. Although there may have been several sessions that you were not able to attend, don’t worry, they were all captured by the A/V staff and will be available on video soon. These videos will make great Study Action team topics. Thanks to everyone who participated in a presentation and for the questions provided during the Q&A portion of each.

Cocktails & Dinner on the Lawn
FAIRWAYS PUB
6:00 - 9:00 PM

Innovation at Robins & Morton
8:00 - 8:30 AM

Robins & Morton is making great strides in innovation.

Manager of Scheduling and Innovative Support, Steve Moore, and Senior Scheduler, Daniel Fahmi, took the stage at Building Forward Connect to explain new processes for innovation support, showcase newly developed products and introduce Buildfore, a company-sponsored tech startup. Do you have an idea that you want to explore? Email the Innovation Department at innovation@robinsmorton.com

Exhibition Hall
8:30 - 10:15 AM

53 BOOTHs TOTAL
94% LED BY R&M
100% EDUCATIONAL
NON SALES ORIENTED

BOOTH TYPES:
- INNOVATION HIGHLIGHTS
- TEAMWORK WORKSHOPS
- RAW EMPLOYEES
- LEAN CONCEPTS
- TECHNOLOGY
- EMPLOYEE ENGAGEMENT
- INNOVATION

280 VISITORS
The IT Booth takes the award for the most visited booth!

SATURDAY, MARCH 9

Robins & Morton is making great strides in innovation.

Manager of Scheduling and Innovative Support, Steve Moore, and Senior Scheduler, Daniel Fahmi, took the stage at Building Forward Connect to explain new processes for innovation support, showcase newly developed products and introduce Buildfore, a company-sponsored tech startup. Do you have an idea that you want to explore? Email the Innovation Department at innovation@robinsmorton.com

Town Hall & Closing
10:30 - 11:30 AM

The final portion of Connect centered around our team members and their questions regarding the next steps for Robins & Morton and Building Forward.

In a Town Hall format, nine Robins & Morton leaders answered a variety of questions regarding career growth opportunities, acquiring and retaining people, our project bonus program, potential geographic and market diversification, the effect Building Forward processes have on our policies and procedures, self perform work, Robins & Morton’s strategic planning initiative, and the future of Building Forward. Each of the panelists thoughtfully answered each question providing insight on the topics that are most important to our team members. The panel reinforced the importance of transparency and communication and offered to discuss any of the topics further with individual team members. We hope that the Town Hall allowed our team members to see the continued commitment to our mission of exceeding the expectations of our clients and our people.
On Nov. 6, members of our Charlotte team took time to help out the Samaritan’s Purse, Operation Christmas Child. They volunteered at the processing center to put the finishing touches on shoebox gifts for children around the world. The group inspected and packed entire shoeboxes to provide over 2,000 children with a Christmas gift.

On Dec. 19, our Southeast Georgia Health System team in Brunswick, Georgia, decided to bring a little holiday cheer to the children spending Christmas at the hospital. Members from the Robins & Morton team and three trade contractors came together to collect toys to give away, bringing smiles to young patients.

On Feb. 2, Robins & Morton sponsored Team Ministries Heart2Heart Gala. The event celebrated the artistic talent of pediatric cancer patients and raised funds for the organization. Prior to the event, pediatric patients were paired with professional artists to create two unique works of art: one by the patient and one by a professional artist. The pieces of art were then auctioned off at Heart2Heart.

Robins & Morton sponsored and participated in the 2019 Bridge Run presented by Southeast Georgia Health System. The event had more than 4,000 runners and all proceeds benefited the Southeast Georgia Health System’s cancer and cardiac care programs.

Throughout the holidays, our Medical University of South Carolina Shawn Jenkins Children’s Hospital and Pearl Toulmin Women’s Pavilion team collected nearly 100 new, unwrapped toys for Toys for Tots. They began collecting the toys on Oct. 30 and accepted donations through Dec. 15.

On Feb. 1, our Nashville office participated in National Wear Red Day to help raise awareness about the effects of heart disease and to officially kick off American Heart Month.

Robins & Morton sponsored and participated in the 2019 Bridge Run presented by Southeast Georgia Health System. The event had more than 4,000 runners and all proceeds benefited the Southeast Georgia Health System’s cancer and cardiac care programs.

On Nov. 27, our marketing team and our Government Division intern whisked up 87 peanut butter and jelly sandwiches to take to the warming station at Boutwell Auditorium in Downtown Birmingham. A big thanks goes to this team for caring for their neighbors during the winter months!

For Christmas, the Birmingham accounting department collected toys for the Circle of Love Foundation. This organization gives gifts to children living in area shelters during the holidays.

In December, our Nashville office hosted a food drive for GraceWorks Ministries, collected toys for A Soldier’s Child Foundation and collected gifts for St. Luke’s Community House. We are so proud of their commitment to the greater Nashville community!

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Thirty-three volunteers from our Birmingham team packed 278 boxes for Feed My Starving Children on Jan. 26. These boxes will create 60,048 meals and feed 164 children for one year!
Researchers have found that increasing the number of patients who receive care in a hospital can significantly decrease the total time spent in the emergency department. Because of this, the hospital has estimated a 20 percent decrease in total time spent in the emergency department expansion. Through this project, the emergency department's capacity has more than doubled, from 14 to 35 beds.

In early December, our Beverly Knight Olson Children’s Hospital, Navicent Health, team celebrated alongside the hospital for their annual Night of Lights. In addition to a performance by Mercer University Children’s Choir, former NICU patient John Pate served as this year’s miracle child and ceremoniously lit the tree.

On Jan. 25, Decatur Morgan Hospital unveiled their new, state-of-the-art emergency department expansion. Through this project, the ED’s capacity has more than doubled, from 14 to 35 beds. Because of this, the hospital has estimated a 20 percent decrease in total time spent in the emergency department for the relatively minor cases. The department officially opened for service to patients on March 6.

On Jan. 31, Robins & Morton and AdventHealth Hendersonville witnessed the ceremonious demolition of the first wall of the Behavioral Health Unit renovation. This project includes upgrades to approximately 15,771 square feet, comprised of patient rooms, common and support areas, a nurse’s station and more. Construction is slated for completion in late 2019.

On Jan. 16, Robins & Morton joined Saint Joseph’s Hospital for a ribbon cutting ceremony to celebrate the phase one completion of their emergency department renovations. This was the first department-wide remodel in 40 years.

The three-year project will consist of a surgery/emergency department renovation and expansion, central energy plant (CEP) expansion, patient floor renovation and bed tower expansion, central energy plant (CEP) expansion, patient floor renovation and bed tower expansion, central energy plant (CEP) expansion, patient floor renovation and bed tower expansion. These upgrades will total more than 74,000 square feet of new construction and more than 141,000 square feet of renovation.

“We’re honored to be a part of the team working with Southeast Georgia Health System to deliver this important project for Brunswick and the surrounding communities,” Robins & Morton Operations Manager, Eric Groat, said.

On Nov. 6, the Saint Thomas Medical Partners, Gallatin, project celebrated its grand opening. This is the seventh project Robins & Morton has completed for Saint Thomas Medical Partners over the last several years.

The Building Star Award is part of the North Carolina Department of Labor’s Star program, administered through its Education, Training and Technical Assistance Bureau of the Occupational Safety and Health Division. This specific award recognizes construction workplaces and companies that have quality safety and health programs that meet the Carolina Star requirements. Some requirements include: management commitment and leadership, employee involvement and participation, hazard identification and evaluation, hazard prevention and control, safety and health training.

Out of 250,000 companies working in North Carolina, only 155 have been inducted into the Star program. Of those 155, only 23 are Building Star recipients.

On March 6, the hospital opened for service to patients.

On Jan. 25, Robins & Morton celebrated the ribbon cutting for the new addition and emergency department addition at Mount Sinai Medical Center in Miami Beach, Florida. The new space is comprised of 350,000 square feet, 12 operating rooms and 154 patient rooms. Robins & Morton served as the construction manager and Cannon Design was the architect.

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On Jan. 18, Robins & Morton joined Saint Joseph’s Hospital for a ribbon-cutting ceremony. This was the final structural piece raised to signify the beginning of tower construction in Tampa, Florida.

On Jan. 25, Saint Thomas Medical Partners, Gallatin, celebrated the official ribbon cutting ceremony on Feb. 21.

On Jan. 16, Saint Thomas Medical Partners, Gallatin, held a ribbon-cutting ceremony to celebrate the completion of their emergency department renovations. This was a spectacular event with the presence of the hospital’s CEO of Navicent Health.

On Jan. 31, Robins & Morton and AdventHealth Hendersonville celebrated the official ribbon cutting ceremony for their new medical plaza project in Mount Dora, Florida. The two-story, 22,000-square-foot plaza would be the first of its kind in North Lake County, intending to provide primary care, with capacity for walk-in appointments and resources for comprehensive health services.

On Feb. 19, Robins & Morton joined AdventHealth Waterman in breaking ground on their new medical plaza project in Mount Dora, Florida. The two-story, 22,000-square-foot plaza would be the first of its kind in North Lake County, intending to provide primary care, with capacity for walk-in appointments and resources for comprehensive health assistance and services. Construction is slated for completion in Fall 2019.

The NCDOL presented Robins & Morton with the Building Star Designation for their work in Raleigh, North Carolina, on Nov. 28.

North Carolina Commissioner of Labor, Cherie Berry, presented Robins & Morton with the Building Star Award for their work in Raleigh, North Carolina, on Nov. 28.

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On Jan. 25, Decatur Morgan Hospital unveiled their new, state-of-the-art emergency department expansion. Through this project, the ED’s capacity has more than doubled, from 14 to 35 beds. Because of this, the hospital has estimated a 20 percent decrease in total time spent in the emergency department for the relatively minor cases. The department officially opened for service to patients on March 6.

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SENIOR-LEVEL PROMOTIONS

AIMEE COMER
Vice President of People and Development

Aimee Comer is being promoted to Vice President of People and Development. Aimee began her career at Robins & Morton in 2004 after working in other industries in various human resources roles. She was instrumental in establishing a formal HR group at Robins & Morton and has developed a strong team of professionals to support every aspect of our people in the company. As the company has grown, Aimee has provided the management and guidance to support us in all of the many areas of human resources. Aimee will continue to lead our people and development group, focusing her efforts at a leadership level to assure advancement and guidance for all of us.

BEN LEAVER
Vice President of Finance

Ben Leaver has been promoted to Vice President of Finance. In this role, Leaver is responsible for corporate accounting, finance and risk management. In 2015, Leaver began his career with Robins & Morton as Assistant Controller after an eight-year career at a Birmingham-area CPA firm. He quickly ascended from that position to Controller and then accepted the Director of Finance position in 2017. Leaver is a Certified CPA and holds a Certified Construction Industry Financial Professional (CCIFP) designation.

DEREK GREGG
Vice President, Orlando

Derek Gregg is being promoted to Vice President in our Florida market. Gregg started his career at Robins & Morton in January 1994 after graduating from Auburn University. He spent several years working in the field and played key roles in both Nashville and Birmingham before landing in the Florida Division as one of its original founding managers. Gregg has been a key player in building the Orlando office into the successful division it is today while managing some of our most challenging and large projects. Derek will continue his management duties in Orlando and Florida as he contributes to further growth throughout this region.

GLENN MYERS
Vice President, Nashville

Glenn Myers is being promoted to Vice President in the Nashville office. Glenn began his career in October 1990 and has excelled in every assignment throughout his career. After managing many successful projects both in the field and as a project manager, Glenn settled in the Nashville office in 1995. He has been instrumental in growing the Nashville operation. Glenn is a leader and is well qualified to excel in this position in executive management. He has proven himself to be effective at sales, risk management and helping with the development and growth of our people. A longtime Tennessee native, Glenn will continue to help with the expansion and growth of our Nashville operation.

RECENTLY awarded PROJECTS

University of Miami
$60,000,000
Towers Expansion
Miami, Fl.

Homewood Hotel, LLC
$20,000,000
Data Center and Headquarters
Orlando, Ala.

HostDime
$16,000,000
Spartanburg, S.C.

Baptist Health South Florida
$13,000,000
Fort Lauderdale, Fla.

Mount Sinai Medical Center
$6,000,000
Dublin, Ohio

Mayo Clinic
$6,000,000
Jacksonville, Fl.

AdventHealth New Smyrna Beach
$5,000,000
New Smyrna Beach, Fla.

Wayne Memorial Hospital
$4,000,000
Wayne Memorial Hospital

AdventHealth Oceanside
$3,000,000
AdventHealth Oceanside

Mayo Clinic
$3,000,000
Boca Raton, Fl.

Buddy Moore Trucking
$1,000,000
Bennings, Ala.

Huntsville Hospital Highly Infectious Disease Recovery Unit
$1,000,000
Huntsville, Ala.

Saint Thomas Medical Partners, Franklin
$1,000,000
Nashville, Tenn.

Southeast Georgia Health System
$1,000,000
Savannah, Ga.

Duke University Medical Center
$900,000
Duke University Medical Center

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