

NEWSCORNER

Spring 2023

Have an idea?
BRING IT
TO THE LAB ↗

Great ideas are identified frequently on project sites, but for team members without the time or resources to develop them, they rarely become something more. Recognizing the value lost in ideas never acted upon, Robins & Morton Innovation Lab Manager Steve Moore envisioned a way to bring those ideas to light, along with a place to bring them to life.



Innovation Lab Manager Steve Moore

Since joining Robins & Morton eight years ago, Steve has been involved with several iterations of Innovation services. During the company's Birmingham office renovation in 2021, a new space was created to foster ideas: the Innovation Lab.

As Innovation services progressed, Steve realized it was time to shift the spotlight from external-facing services to company support. In the last 18 months, Innovation intentionally pivoted away from developing industry-focused products to generating Robins & Morton-focused solutions. Now, he believes Innovation services has truly found its stride.

"In 2022, we started using the phrase 'Bring it to the Lab' as a call to action for anyone who wanted to address a problem they were having on the job," Steve said. "That phrase has really come to define the level of customer service our team members can expect from Innovation services. Bring it to the lab and we'll work together to come up with a functional solution for you."

Innovation Services

- Existing solutions research
- Workshops/brainstorm sessions
- Field testing new technology
- Parts design
- Rapid prototyping
- Circuit design/firmware
- Manufacturing
- 3D-printed scale models
- Visual aids and renderings
- Project animations
- Software design/development
- Custom AR/VR apps
- Custom integrations



Innovation Lab



PrismPoint Animation

Today, the Innovation Lab provides space for Steve to meet with team members about their ideas for addressing issues they face in the field, which sometimes means designing and developing prototypes to provide solutions that do not yet exist.

"The cornerstone of Innovation services is the plan-do-check-adjust (PDCA) process," Steve said. "It begins with someone believing that there's a better way to get something done. They can bring it to the lab and we can find, or create, an answer. Then, once we find that answer, we're able to revisit it a short time later and determine if it's working. If not, we adjust."

One of Innovation services' first prototypes was a 3D-printed drill attachment that prevented dust contamination, an idea brought to the lab by Special Projects team members. Following that, Steve and Layout Manager Holland Noden pioneered PrismPoint, a device that speeds up conventional layout work by maintaining a perfectly level prism and projecting a laser onto the floor.

A few in-progress innovations include a cable holder, CordClip; a fire damper reset tool to make fire damper testing more efficient; and SmartRac, a system to improve the process of assembling and installing prefabricated multi-trade racks.

However, one of the most important parts of Innovation services is Steve's desire to create a network of innovators within Robins & Morton, recognizing that each product or approach is the result of one of our team members being willing

to step outside of the box and try something new. Beyond recognizing the person who brought their idea to the lab, Steve hopes that he can serve as a conduit between those on jobsites with similar challenges.

"I want to connect our team members and help them see that our ability to share knowledge is the foundation for continuous improvement," Steve said.

"I can support and bring things to life, but we only innovate by providing solutions to challenges. No one knows those challenges better than our teams."

Aside from idea generation and product development, Innovation also provides modeling services such as computer-generated imagery (CGI) animation, high-fidelity virtual reality (VR) models, and 3D-printed scaled building models.

What's next for Innovation services? Steve is preparing to embark on a multi-month roadshow along with ERS, which will begin stocking several products from the Innovation Lab for Robins & Morton use. They will visit Robins & Morton regional office locations to demonstrate their service offerings. The schedule will be released soon.

Steve is also working to recruit field team members for his new beta testing program. Members of the program will periodically receive products to test on their jobsite, and in return, they'll be asked to provide comprehensive feedback for improvement. If you're interested in participating in the program, please reach out to innovation@robinsmorton.com.

Beyond these immediate actions, Steve is also working on a companywide recognition program for innovations brought to the lab. However, it's only in its formative stages.

"We've made a tremendous amount of progress in a short time thanks to our team members' passion for improvement," Steve said. "But I know we've only scratched the surface. I'm grateful to be surrounded by so many who want to positively impact our jobsites, our company, and our industry."



CordClip Prototype



Fire Damper Reset Tool Prototype



AR/VR Development

If you want to bring an idea to the lab, reach out to innovation@robinsmorton.com or stop by the Innovation Lab. To stay current on what's going on with Innovation, make sure you're reading The Framework every Monday afternoon.





From the Chairman and CEO

Bill Morton

Our sales goal this year is \$2.3 billion. While this would appear to be a challenging goal, we can already identify enough opportunities to achieve it. If we win the forecasted sales and no major event in the economy throws us off track, we believe the goal is achievable.

We entered the year with a record backlog of \$3.2 billion. This backlog and achieving our sales goal will enable us to reach 100% of our revenue goal of \$1.95 billion. This year has the potential to be the best in our history.

If we achieve our sales and backlog goals for 2023, we will enter 2024 with a \$3.4 billion backlog. Another record and challenge that I know we all welcome. With our continued

success comes opportunity and growth for everyone. Thank you for all you do to help us grow.

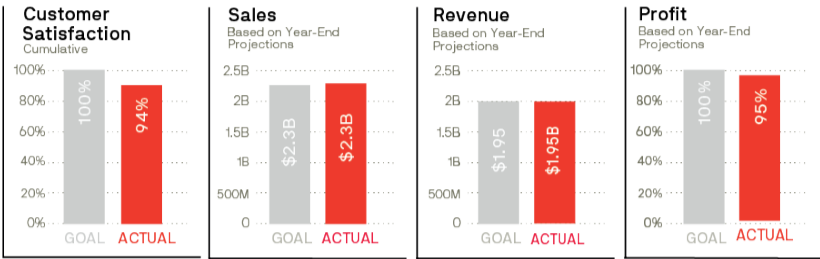
We continue to increase our presence at both regional and national industry speaking events. In 2022 our team members spoke at six national conferences. As we begin 2023, we have already participated in nine regional and national conferences. Some of the national conferences include: ASHE PDC, LCI Congress, Advancing Prefabrication, Healthcare Design Conference + Expo, and the AGC National Conference. Participation in those types of events increases our credibility as an industry-leading company. Thanks to all our people who demonstrated their knowledge and experience by representing Robins & Morton and gaining valuable recognition for us.

Two of our projects recently won ABC National Excellence in Construction Awards. Duke Health – Elevator Core (ECORE) project won a National Pyramid Award and the AdventHealth Tampa Taneja Tower project won a National Eagle Award. Congratulations to all our team members who worked to exceed client expectations on both of these award-winning projects.

We are currently finalizing the first edition of our report on company health, strategy and initiatives. Our goal was to develop a report on how we are doing across the company in all key areas. You should expect to see it in the next few weeks.

With the momentum that brought us into 2023, we should have the absolute best year in our history. The reason I am so optimistic is because of what you’re doing every day to satisfy our clients and work together as a team to produce outstanding results. Thank you for the conscientious way you are working every day to please our clients.

2023 PERFORMANCE INDICATORS



From the President and COO

Robin Savage

Over the past several years, we have been fortunate to experience significant success and growth as a company. Our increase in revenue and built square footage has progressively exceeded 10% annually, with a larger increase of about 20% in the past two years. We’ve also expanded our work with new clients and design partners. Growth is necessary and provides opportunity for us all, but it also presents us with new challenges and risks. You can almost equate revenue as a direct measure of risk – for every dollar we grow and process, we take on and increase risk, calling for new means for recognizing and managing that risk.

Given that we as a company want to continue to grow at a controlled level, how do we implement risk management to help us? The term risk management formerly referred to something that was controlled by buying insurance. It has a far broader meaning in the construction world of today. Managing risk is one of our essential actions as managers and touches almost every facet of our business. It holds a high priority at the same level as sales, establishing client relationships and the development of our people.

The perturbing thing about risk is that it is often not apparent as we go about our everyday management but tends to often “sneak up” on us over time. Furthermore, it seems to come in many shapes and sizes and for multiple reasons, and we often have the perception that a risk issue that becomes a problem is not “our fault.” This is all the more reason to stay ahead of the recognition of risk and avoid the blame and

conflict among all our industry and client partners. Good risk management requires not only reviewing challenges from our own perspective but also from the perspective of our clients, designers, and trade contractors. This thought process certainly gives us more insight into where potential problems lie and how to anticipate ways to avoid them. Therefore, managing risk takes a disciplined approach that includes policies, procedures, a system of warnings and a great amount of foresight and judgment.

Over the years, we have developed many risk management tools. As a reminder, they include some of the following:

- Implementation of our safety management system and adoption of our Human Performance Operating Philosophy.
- Prequalification of our trade partners to ensure that we have a good match between their capabilities and our expectations.
- Preconstruction and planning policies to include preliminary scheduling, project kickoff, design delegation and estimate development.
- Quality control measures that include building envelopes, MPE systems, structural layout, ADA compliance and effective project completion and close out.
- Project controls including scheduling, cost reporting and forecasting, material management and change management.

We could talk about an exhaustive list of policies and good practices that have been developed over the years. Some of us are familiar with those, but many of our newer team members may not have a strong knowledge of them. These tools are only effective to the point of their consistent and disciplined use and require informative training for good risk management. They represent the core of our ability to manage risk on our projects.

Recently, we have developed a new risk management tool that works more on the basis of observation and judgment but will also gather analytical data to help verify those judgments. Our new Project Health Assessment, which is currently in the beta testing phase, will gather risk information throughout the life of a job from various levels of management on a given project. It is an app-based program that is simple to use and will address 11 major areas of risk, including things such as safety, team response, schedule, trade contractor performance and budget. It will also help us make conscious judgments about relationships and customer satisfaction as the job progresses from preconstruction through construction and into the completion of the project. The tool is not set up to identify every challenge on a project but instead to raise issues in a timely manner so they can be discussed and resolved before growing into a major problem. This is a solid new tool that has been developed in alignment with the culture of our four Building Forward® tenets and should be helpful for all our project management teams.

The review of risk on our project pursuits at the sales stage is important as well. For this reason, we have developed a new benchmarking tool to help us assess probability, complexity, resources, and returns on project pursuits at both the early and more advanced stages. This takes a view of both qualitative (feasibility) and quantitative (financial) aspects of a project. This tool is in the final stages of development and should be issued in the next three months.

Every Robins & Morton team member is a participant in helping to manage our risk. For instance, as a project accountant, there can be telltale signs on invoices, pay requests and cash flow analysis. In marketing and sales, there are inevitable warning signs even during the pursuit of a project. As preconstruction and operations managers, there are many signs of the growth of risk, and it takes experience and judgment to recognize them. Most importantly, controlling risk results in a win-win situation for our clients and industry partners. Thanks to everyone for taking a fresh look at helping our growth and success through good risk management.

EXECUTIVE AND DIRECTOR PROMOTIONS

Glenn Myers
Senior Vice President



With this promotion, Glenn assumed responsibility of the Nashville office. Glenn has been integral to the success of Nashville operations.

Through his efforts, the office has developed many strong client relationships.

Mike Thompson
Senior Vice President



In this role, Mike will be responsible for the continued oversight of preconstruction, corporate information technology, operational technology, innovation, Building Forward® and scheduling services.

Katy Klapproth
Vice President of Marketing and Communications



Katy served as the director of marketing and communications for the last four years. Under her leadership, the department experienced significant growth, increasing sales hit rates and diversifying communications output.

Ashley Dyer
Operations Manager



In this new role, Ashley will be responsible for developing relationships with new and existing clients, as well as identifying and pursuing new sales opportunities for the Central division. Additionally, he will provide leadership for awarded projects.

Jerrod Tipton
General Works/Drywall Resource Director



Jerrod will be responsible for continued growth and oversight of our General Works and Drywall self-perform work services with focus on safety, staffing, planning, innovation, risk management, and quality control.

Steve Culler
Low Voltage Resource Director



Steve will be responsible for the continued growth and oversight of our Low Voltage self-perform work services with focus on project safety, staffing, planning, risk management, and quality control.

Rachael Farr
Corporate Communications Director



Rachael will be responsible for our long-term internal and external communications strategy and execution. Rachael has been with Robins & Morton for nine years and established our Communications team in 2015.

Susie Brasher
Director of Employee Benefits



In her new role, Susie will be responsible for leading our employee benefits strategy. Susie has been with Robins & Morton for 11 years, beginning in the Finance department. She moved into an employee benefits role six years ago.

Leigha Taber
Division Marketing Director



Leigha will be responsible for overseeing all marketing initiatives in the state of Florida, including our Miami, Tampa, and Orlando offices. Her knowledge paired with her focus on sales strategy allows her to bring superior marketing leadership on project pursuits.

TJ Fernandez
Division Safety Director



TJ will be responsible for leading and supporting the implementation of our Human Performance Operating Philosophy and Safety Management System on our projects in Texas and the surrounding states.

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100% Customer Satisfaction for 2022

Robins & Morton is proud to give our clients world-class customer service — the kind that cultivates long-lasting relationships. At the end of every project, a third party surveys each client on preconstruction activities, construction activities, post-construction activities, miscellaneous comments and overall ratings, and we have maintained an overall average of **94%** since the inception of this survey in 1993. Congratulations to the project teams featured below that received **100%** results on their customer satisfaction client surveys in 2022.

HCA Florida Ocala Hospital

Ocala, Florida
ICU Vertical Expansion

- **Start Date:** July 2021
- **End Date:** August 2022
- **Cost:** \$18,471,507

Team Members:

Glenn Myers, Eric Draganac, Mike Corwin, David Skipper, Bryan Hufalar, Lance Taylor, Steve Cobb, Alex DeBernardi, Rey Colon-Garcia, Amy Durham, Easton Farber, Bransen McCaleb, Danielle Knaul, Scott Bullock, Ben Coode, Laura Douglas, Chris McCall

Comments:

"I've worked with [Robins & Morton] for many years in my position. There is good continuity in all of our relationships. ... They did a great job on this project."

Ben McAlpin, HCA Florida Ocala Hospital



Nor-Lea Hospital District

Hobbs, New Mexico
Addition to Existing Clinic

- **Start Date:** April 2021
- **End Date:** July 2022
- **Cost:** \$6,002,471

Team Members:

Glenn Myers, James Long, Alex DeBernardi, Tina Hughes, Shane Hansen, Scott Parker, Lance Cobb, Jaime Nevarez, Connie Lantrip

Comments:

"We've been working [with Robins & Morton] since 2006. This project had challenges, as it was an active clinic, but they did a great job. They are very good at helping to problem solve."

David Shaw, Nor-Lea Hospital District



Wilson Medical Center

Wilson, North Carolina
Interior Renovations

- **Start Date:** April 2021
- **End Date:** September 2022
- **Cost:** \$11,676,274

Team Members:

Donny Williams, Donald Ritter, Sheldon Monroe, Charles Miller, Jesse Golden, Wesley Byrd, Stephanie Harbison, Heather Ward, Debbie Collins, Danielle Simmons, Greg Curry, Cesar Canales, Jacob Gehringer, Jim Romano, David Biddy, Larry Jones, Joe Hannon, Melissa Owens, Heidi Marty

Comments:

"[Robins & Morton has] been a great company to work with. They've been very interested in making sure they are providing quality work at a reasonable price."

Rob Boswell, Wilson Medical Center



Hoffman Media

Birmingham, Alabama
Interior Office Renovation

- **Start Date:** August 2021
- **End Date:** September 2022
- **Cost:** \$3,994,994

Team Members:

David Green, Matt Self, Elizabeth Russ, Chris Miller, Amanda Bradley-Witteck, Parker Goodman, Kevin Pedersen, Heather Ward, James Boulelmet, Cindy May

Comments:

"I can tell you from the day we met with [Robins & Morton], and throughout, they met every bit of our expectations with speed and accuracy."

Brian Hart, Hoffman Media



IPG Oviedo Technology Center

Oviedo, Florida
Commercial Office Space with Warehouse

- **Start Date:** October 2019
- **End Date:** February 2022
- **Cost:** \$2,147,768

Team Members:

David Green, Kenny Stechly, Juan Gutierrez, Melissa Owens, Richard Heisler, Buster Gamble, Mark Vedder, Heather Ward, Jeremy Bolton, Brandon McDonald, Heidi Marty, Amanda Bradley-Witteck, Bill Michael

Comments:

"We started our relationship with Robins & Morton a few years ago. It was one of the first times we hired someone to do [project management] outside of our company. ...but they picked it up pretty quick [and] understood what we needed."

Rick Senecal, IPG Oviedo Technology Center



Parkridge East Hospital

Chattanooga, Tennessee
Women's Services Renovation

- **Start Date:** February 2021
- **End Date:** May 2022
- **Cost:** \$3,527,798

Team Members:

Donny Williams, Heather Ward, David Sommer, Steven Pedersen, Melissa Owens, Todd Osborne, Charles Miller, Jazmine Melton, Charles Graham, John Michael Fine, Sean Falcone, James Boulelmet, Michael Sumners, William Byrd, David Biddy, Jeff Hill, Heidi Marty, Stephanie Harbison

Comments:

"I've been doing this for over 20 years in total, and Robins & Morton definitely knows healthcare. They know their infection control standards. They were amazing."

Daniel Hinderliter, Parkridge East Hospital



PROMOTIONS CONTINUED FROM PAGE 2

Mike Dare
Project Director



Mike opened Robins & Morton's tenth office in Raleigh-Durham last year and has continued growing our client base in the Research Triangle while overseeing all of our work in the area.

Stephen Flournoy
Project Director



In his new role, Stephen will be responsible for leadership on multiple projects for the Huntsville office. He has been instrumental in growing our work at Redstone Gateway and Redstone Arsenal.

Stewart Scott
Project Director



In his new role, Stewart will be responsible for leadership on multiple projects for the Dallas office. Stewart has been with Robins & Morton 11 years and has led projects throughout Texas and Oklahoma.



Advancing Operational Excellence, March 6-8: Advancing Operational Excellence is focused on improving employee engagement, embracing data intelligence, and creating standardized workflows to accelerate company objectives.

Building Forward® Lean Practice Leader Jennifer Lacy led a session on "Working With Industry Partners to Make the Construction Industry More Appealing & Expand the Recruitment Pool" with co-presenter Adam Hoots. Their session covered the declining interest in construction careers and investing in the younger generation.

ASHE PDC Summit, March 12-15: The PDC Summit is a national conference that brings together healthcare planning, design and construction professionals to learn, network and discover ways to create value for the healthcare built environment. Two Robins & Morton team members spoke at this year's PDC Summit event in Phoenix, Arizona.

Project Director Mike Dare joined forces with Duke Health, BSA Lifestructures and RMF Engineering to discuss the power of collaboration. The team discussed the recently completed Duke Health Anlyan Generator Hub project and their collaborative and iterative design approach on this complex emergency power generation and storage facility project.

Senior MEP Manager Anik Patel and team members from HKS and TLC Engineering Solutions led a panel discussion on concrete decarbonization at the Baptist Health South Florida Boca Raton Regional Hospital project. The team

March was a busy month for Robins & Morton team members speaking at national conferences across the country. Below is a summary of some of our recent speaking engagements:

shared insights on the project's life-cycle assessment and the facility's embodied carbon and carbon footprint.

AGC 2023 Convention, March 13-16: This convention provides contractors of all sizes and markets the opportunity to gain a competitive advantage through learning and networking opportunities while also preparing for potential industry disruptions.

Building Forward® Lean Practice Leader Jennifer Lacy led a session centered around the importance of people-first Lean implementation. Jennifer and co-presenter Jesse Hernandez shared insights on Robins & Morton's Building Forward® approach and the importance of creating an inclusive environment with a culture of support and engagement.

Advancing Prefabrication 2023, March 14-17: This conference focuses on the implementation of prefabrication, modular, and industrialized construction to build faster, safer and to a higher quality across all projects.

SmartFab® Director Matt Hardy led a session on measuring prefabrication success and the importance of providing project-specific solutions that provide our clients value.

Last Planner System® Conference, March 22-23: This conference, hosted by Lean Construction Blog, is intended to help attendees gain an in-depth insight into the practical application of the Last Planner System®. It featured 18 sessions and 30 industry experts.

Robins & Morton's BayCare Hospital Wesley Chapel team – Senior Superintendent Ryan Van Dyke, Senior Project Manager Tom Albert, and Field Superintendent George Butler – presented a case study titled "Engaging Last Planners to Conquer Pandemic Challenges." Project Manager Scott King was a panelist in a Q&A session about the use of the Last Planner System® across different organizations, from scaling its use to managing constraints.

ROBINS & MORTON
By the Numbers

We welcome
53
new team members

DELLON ADERHOLD*
Concrete Layout Engineer
Westover Hills Medical
JOSEPH ALEXANDER
Field Engineer
Lawson State
MITCHELL AMBROSE
Field Engineer
Redstone Gateway
JEREMY BALDRICHIE
Construction Coordinator
UHealth at Doral
CRET BENEFIELD
ERS Estimator
ERS Trussville
BILLY BENNETT
Low Voltage Estimator
Orlando Office
SCOTT BENTON
Senior Superintendent
Harrah's Cherokee
Valley River
PAMELA BEST*
Senior Mechanical
Construction Manager
Birmingham Office
TYLER BROWN*
Construction Coordinator
UNC Rex Surgical
JUSTIN CALDWELL*
Concrete Preconstruction
Estimator
Charlotte Office
EDITH CHAVEZ TOLEDO
Assistant Preconstruction
Estimator
San Antonio Office
LANDON DAY
Field Engineer
Westover Hills Medical
JOSH DENSON*
Field Engineer
Harrah's Cherokee
Valley River
CLAY DEWEESE
Field Engineer
Birmingham Office
ELHADJ DIAL*
Field Engineer
UHealth Tower OR
DICK DICKINSON*
Superintendent
CaroMont Health

CORA DIEPENBROCK
Construction Coordinator
STJ Gateway Florida
Health MOB
WILLIE ELDRIDGE*
Assistant Superintendent
Harrah's Cherokee
Valley River
JAMIE ERDMAN*
Concrete Layout Engineer
Harrah's Cherokee
Valley River
GINNY FOWLER
Senior Graphic Designer
Brimingham Office
DAVE GUST
Senior Superintendent
411 Meeting Street
KRIS HALL*
Staff Accountant
Birmingham Office
SERENA HALL
Communications Manager
Orlando Office
CARL HARRIS
Project Engineer
Wadley Regional
PATRICK HEAD*
Superintendent
UNC Rex Surgical
BILL HEJNAR
Low Voltage Project
Manager
Dallas Office
HEATHER HINKLE
Project Assistant
AdventHealth Carrollwood
TAYLOR HOOD
Field Engineer
Corporate Office
DONNIE KULA*
Assistant Superintendent
BHSF 1st Floor Pharmacy
BOB LEGLER
Senior Preconstruction
Estimator
Birmingham Office
DAVID LESTOURGEON*
Assistant Superintendent
HCA Bayonet Point
CINDY MAY
Project Accountant
Birmingham Office
BILL MCGILL
MEP Superintendent
Harrah's Cherokee
Valley River
JENNIFER MINOR*
Accounts Payable
Supervisor
Birmingham Office
MACK MYERS
Field Engineer
Mayo Clinic

MARCUS NELSON*
Construction Engineer
Duke Raleigh Hospital
SUSAN NIBLETT*
Senior Project Accountant
Birmingham Office
KEVIN NOLFF
Preconstruction Estimator
Raleigh Office
BEN NYE*
Concrete Superintendent
Wadley Regional
BRIAN O'CONNOR
Project Manager
SoLe Mia Ambulatory Care
TODD OSBORNE
Project Director
Birmingham Office
COLBY PEARL
Concrete Field Engineer
SoLe Mia Ambulatory Care
MANNY REGALADO
Assistant Superintendent
Jupiter Medical Center
PATRICIA ROSALES
VERA*
Assistant Project Manager
THOP Memorial NICU
AMANDA SENECA*
Project Accountant
Raleigh Office
JIMMY SMITH*
Construction Coordinator
Carilion Roanoke
Memorial
JESIKA SMITHSON*
Operations Assistant
Nashville Office
ERIC STAGGS
Superintendent
Brookwood Medical
Center
TYLER STRONG
Field Engineer
Dallas Office
EDGARD TORUNO
Construction Coordinator
Holy Cross
TYLER WALKER*
Assistant Preconstruction
Estimator
Spartanburg Office
HAYES WILSON
Field Engineer
Nashville Office
CHRIS YAZBEC
Digital Communications
Coordinator
Orlando Office

Giving With
Purpose

ORLANDO TEAM HIGHLIGHTS USE OF
TECH IN CONSTRUCTION FOR STUDENTS,
FACULTY AND STAFF



In February, members of the Orlando office hosted an event for **students at the University of Florida: Preparing for the Future of Tech in Construction**. The next day they headed over to Jacksonville to host **University of North Florida** faculty and staff for an **interactive technology presentation and site tour at Mayo Clinic**.

ROBINS & MORTON TEAMS DONATE FOOD,
SERVE MEALS DURING HOLIDAY SEASON



The team at **King's Daughter Medical Center in Ashland, Kentucky**, was able to collect and donate more than 400 pounds of nonperishable food to The Neighborhood, a local nonprofit serving the tri-state area. Meanwhile, the **NextGen Young Professionals Groups of Tampa and Birmingham**, project

team members in Greenville, Mississippi, and office teams in Raleigh and Spartanburg participated in food donation drives and meal-serving events during the holiday season.

ROBINS & MORTON TEAMS HOST HOLIDAY
TOY DRIVES AND FUNDRAISERS



The **CaroMont Regional Medical Center - Belmont project team** held a jobsite-wide toy drive benefiting Toys for Tots. The **Marshall Medical Center**

team in Boaz, Alabama, as well as **project team members in Charlotte, San Antonio and Miami** participated in holiday season toy drives and donation events. The **team in Rusk State Hospital in Texas** raised \$3,150 for local charity Tree of Promise and its Dream Tree program, which shares the joy of Christmas with families and supplies gifts for children during the holiday season.

HUNTSVILLE TEAM VOLUNTEERS
WITH LAND TRUST



Several of our Huntsville team members volunteered with **Land Trust of North Alabama** in November to continue construction of Green Mountain Trail. They completed another 250 feet of trail through difficult, rocky terrain, working to keep the area's natural places beautiful for everyone to enjoy.

RECENTLY PROMOTED

These individuals have displayed a strong work ethic and have improved their skills and qualifications in their positions.

Operations

NATHAN TREIBLE
Division Superintendent

BRENDAN KENNY
Senior Superintendent

RYAN MONAGHAN
Senior Superintendent

DUSTY GALLAS
Senior Superintendent

RAFAEL CANETE
Senior Concrete Project Manager

JARED SELKIRK
Senior Project Safety Manager

ROBERT OUELLETTE
Senior Project Safety Manager

DANIEL MERRELL
Senior Preconstruction Manager

JASON GIVENS
Senior Preconstruction Manager

HANS BEUTEL
Superintendent

JAMES AYERS
Superintendent

ERIC DRAGANAC
Superintendent

CHRIS LEBLANC
MEP Superintendent

RYAN PASKO
Field Superintendent

DAVID JETT
Field Superintendent

JEFF GILES
Field Superintendent

JOHNNI OROZCO
Field Superintendent

JOSE LANUZA
Assistant Drywall Superintendent

ALEXANDER NICHOLSON
Assistant Superintendent

BRYAN BOATRIGHT
Assistant Superintendent

CODY OSBORN
Assistant Superintendent

MICHAEL BURGSTINER
Assistant Superintendent

NEIL WATTS
Assistant Superintendent

PATRICK LEONARD
Assistant Superintendent

SEAN WEBB
Assistant Superintendent

HEATH BARBOUR
Assistant Superintendent

GARRETT WILSON
Assistant Superintendent

GABRIEL GONZALEZ ORAMAS
Assistant Superintendent

CARRIE BUTTLES
Project Manager

FELIPE GIAMBARBA
Project Manager

MELODY BAZZLE
Project Manager

COLE HENSELER
Assistant Project Manager

CORY FRISCO
Assistant Project Manager

JOSE GUERRERO
Assistant Project Manager

MATTHEW GEAN
Assistant Project Manager

NICK KOUSKOLEKAS
Assistant Project Manager

PAUL BROWSKI
Assistant Project Manager

BRADLEY WEIK
Project Engineer

CHARLES GRAHAM
Project Engineer

CRAIG STANFORD
Project Engineer

CYNTONIA CARROLL
Project Engineer

DALTON BUXTON
Project Engineer

EASTON FARBER
Project Engineer

KEVIN VILLATORO
Project Engineer

KYLE REICHART
Project Engineer

MICHAEL ARD
Project Engineer

ROSS MILLER
Project Engineer

SHEPHERD JACOBS
Project Engineer

THOMAS MENCIA
Project Engineer

TRAE MESSER
Preconstruction Engineer

CHAD GARDNER
Field Engineer

COURTLAN KELOW
Field Engineer

KEVIN PEDERSEN
Field Engineer

ROYCE MERSHON
Field Engineer

TYLER ROYAL
Field Engineer

ZAC GRIFFIN
Field Engineer

FERMIN REYES
Layout Engineer

KALYN HUGULEY
Safety Development Specialist

ALBERTO MORIN
General Foreman

DAKOTA WHITE
Construction Coordinator

EDNA CHAVIRA
Senior Field Office Assistant

DANIELLE KNAUL
Field Office Assistant

KAREN THOMPSON
Field Office Assistant

CASSANDRA HARLOW
Project Assistant

Support
Services

COLEMAN BRADLEY
Assistant Controller

LAYLA PATTERSON
Accounts Payable Manager

ANNA EDER
Senior Payroll Coordinator

CORBAN MILLENDER
Payroll Specialist

ASHLEY THEODORE
Senior Marketing Coordinator

HILLARY STURKIE
HR Coordinator

CAITLIN SHIFLETT
Talent Acquisition Specialist

NOOR YASEIN
VDC Coordinator

SUE KING
Division Office Manager

AMY DURHAM
Division Office Manager

SERVICE ANNIVERSARIES

5 Years of
Service

Bryan Durkin
Jeffrey Bice
Samuel Veloz
Taylor Porter
Jamie Atkins
George Williams
Matthew Gean
Henry Schweers
Peter Sullivan
Edwin Morales Rodriguez
Steven Berryhill
David Acuna
Alejandro Lanuza
Adria Klein
Raul Cruz Diaz
Hector Gomez
Denny Braud
Yoel Gonzalez Rodriguez
Gaspar Orellana
Thomas Williams
Gabriel Gonzalez Oramas
Tony Torres
Robert Lacamu
Buster Gamble
Skylar Dickson
William Chung

Fernando Favela Puentes
Dennis Martin Jr
Kevin Torres
Rachael Boyd
Manny Regalado
Hans Beutel
Chris Castodio
Maria Martin
Jessica Pleasant
Dustin Hayes
Nicholas O'Connor
Jacob Gehringer
Greg St Cyr
Kevin Osani
Danielle Knaul
Jose Aguilar
Robert White
Eric Morales
Daniela Torres Ramirez
Michele Ruzinsky
Jared Torbett
Elizabeth Moody
Aaron Lasalde
Sean Webb
Fermin Reyes Alejandro
Eudon Edwards
Christopher Chernick
Alexander Nicholson

10 Years of
Service

Mikel Swack
Kevin Graffeo
Erik Woods
Mike Hernandez
Nic East
Jon Walker
Robert Mckenzie
Marlon Page
Janean Bowerman
Ben Calligaris
Kenny Lester Sr
Bryan Hufalar
Tim Busby
Daniel Pinon Briones
Jessica Tomaselli
Fred Gomillion
Anna Eder

20 Years of
Service

Rosario Gordillo-Ruiz
Tristan Johannessen
Ryan Van Dyke

Project Milestones

Northrop Grumman Campus Opens for Business

Huntsville, Alabama



In early 2023, Robins & Morton completed Northrop Grumman's new Redstone Gateway campus in Huntsville, Alabama. On April 6, Northrop Grumman held the official ribbon cutting ceremony.

The campus consists of two new buildings totaling 260,000 square feet of office space. It features a 15,000-square-foot integration lab and a state-of-the-art classified 350-seat auditorium, along with employee amenities such as a fitness center, wellness rooms, recreation room, cafe and credit union.

More than 1,000 employees will use the collaborative space.

BayCare Wesley Chapel Celebrates Grand Opening

Tampa, Florida



BayCare Hospital Wesley Chapel and Robins & Morton celebrated the grand opening of the six-story, nearly 320,000-square-foot tower and medical office building.

The new campus held an open house celebration in February that included hospital tours, wellness screenings, live music, entertainment, sample cuisine from local neighborhood restaurants and activities for children. Following the event, the hospital officially opened its doors on March 7.

The completed campus features 86 beds and emergency department services, operating rooms, catheterization labs, an intensive care unit, diagnostic services, and imaging.

Jupiter Medical Center Tops Out Surgical Institute Expansion

Jupiter, Florida



In February, Robins & Morton and Jupiter Medical Center topped out the hospital's new two-story, 90,000-square-foot Surgical Institute, a key part of the hospital's ongoing expansion to meet growing regional demand.

Once complete, Jupiter Medical Center's Johnny and Terry Gray Surgical Institute will expand the hospital's surgical department with 16 state-of-the-art operating rooms and two hybrid operating rooms to support the latest advancements in surgical technologies and techniques. Private consultation rooms and comfortable areas for preoperative and postoperative meetings will further elevate the patient experience. The project is scheduled for completion in fall 2024.

Tallahassee Memorial Breaks Ground in Panama City Beach

Panama City Beach, Florida



Robins & Morton, The St. Joe Company, Tallahassee Memorial Healthcare and Florida State University celebrated the groundbreaking of a new medical office building in Panama City Beach in January.

The facility will be a four-story, 80,000-square-foot medical office building with space for clinical outpatient care on the first floor; medical practices throughout; an ambulatory care center on the fourth floor; and operating rooms on the third and fourth floors. Construction is expected to complete in summer 2024.

Wadley Regional Replacement Hospital Underway

Texarkana, Texas



Robins & Morton and Steward Health Care began work on the Wadley Regional Medical Center replacement hospital in Texarkana, Texas, in December.

Construction will include a 250,000-square-foot hospital and a 160,000-square-foot medical office building, totaling 410,000 square feet of new patient care space on the campus. The new facilities will offer a full range of services, including a 24-hour emergency room with expanded bed capacity, orthopedics, outpatient, cardiovascular, neurology and maternity care. The hospital will have 123 beds with the ability to expand to 291.

Wadley Regional Medical Center expects that construction of the new hospital combined with the ongoing impact of the hospital's employee base will result in a total economic impact of \$408 million in the two-county Texarkana service area. The \$254 million project will conclude in December 2025.

Paradise Pointe Ormond Beach Community Opens

Ormond Beach, Florida



In January, Robins & Morton celebrated the grand opening of Paradise Pointe of Ormond Beach.

The three-story, 75,000-square-foot resort-style assisted living and memory care community features 87 private apartments, a full-service restaurant with outdoor seating, fitness center, billiards room, movie theater and spa. It also includes walking paths, a pond, extensive outdoor spaces and courtyards, along with a playground for grandchildren who are visiting.

Joe DiMaggio Children's Hospital Completes Expansion

Hollywood, Florida



In November, Robins & Morton completed the vertical expansion at the nationally recognized Joe DiMaggio Children's Hospital campus in Hollywood, Florida. This project provided essential growth for the facility, doubling the number of floors at the hospital. Building on the hospital's theme, The Power of Play, the expansion features several play zones and family support areas as well as a unique glass wall design.

TriStar Summit Medical Center Completes Expansion, Renovation

Hermitage, Tennessee



Robins & Morton completed an expansion and renovation at TriStar Summit Medical Center in Hermitage, Tennessee, in November.

The 17,139-square-foot expanded clinical decision unit (CDU) now features 25 beds, an additional CT room, two stress test rooms, an EKG, one nurses station, and a mechanical penthouse. The project also includes a 4,680-square-foot renovation to the radiology department, where the CDU ties into the building. The expansion will increase the hospital's emergency and imaging capacity. In total, the project encompasses more than 22,000 square feet and added 233 parking spots through three parking lot expansions.

Boca Raton Regional Hospital Reaches New Milestone

Boca Raton, Florida



The Boca Raton Regional Hospital expansion project reached a new milestone last fall.

The team completed the first series of auger cast piles to support the future 417,000-square-foot, nine-story Gloria Drummond Patient Tower. The tower will include all-private patient rooms, surgical suites and critical care units, and will also house the Michelle and Michael Hagerty Center for Graduate Medical Education, more than doubling the current education space and helping recruit and retain top medical school graduates.

RECENTLY AWARDED PROJECTS

HCA Lake City Hospital
\$64,000,000
Patient Tower
Lake City, Florida

Cleveland Clinic Martin Health
\$50,000,000
CEP Expansion
 Stuart, Florida

The Middleton Hotel at the Villages
\$45,000,000
124-Room Hotel
 The Villages, Florida

AdventHealth West Region
\$15,000,000
Winter Haven Freestanding ED
 Lakeland, Florida

**HCA Methodist Specialty
and Transplant**
\$13,000,000
ICU & Rehab Renovation
San Antonio, Texas

**Huntsville-Madison County
Airport Authority**
\$13,000,000
Airport Interior Renovations
Huntsville, Alabama

UNC Rex Healthcare
\$12,000,000
Substation Replacement
Raleigh, North Carolina

Wilson Medical Center
\$12,000,000
Phase 4 ICU Renovation
Wilson, North Carolina

HCA Methodist Stone Oak
\$11,000,000
Cath Lab Expansion
San Antonio, Texas

ADI
\$8,000,000
Facility Expansion
Dublin, Ohio

**Encompass Health Rehabilitation
Hospital of Sewickley**
\$7,000,000
10-Bed Addition
Sewickley, Pennsylvania

Baptist Health South Florida
\$6,000,000
Bethesda Hospital Pharmacy
 Boynton Beach, Florida

Nor-Lea General Hospital
\$6,000,000
Nor-Lea Office Complex
Lovington, New Mexico

The Hospital of Providence East
\$6,000,000
Surgery Renovation
 El Paso, Texas

Cuero Community Hospital
\$5,000,000
Operating Room Renovation
 Cuero, Texas

UNC Rex Healthcare
\$5,000,000
Substation Replacement
Raleigh, North Carolina

Memorial Rehabilitation Hospital
\$4,100,000
Rehabilitation Hospital Addition
 Germantown, Tennessee

Aerojet Rocketdyne Inc.
\$4,000,000
Inert Process Relocation
 Huntsville, Alabama

Laboratory Corporation of America
\$4,000,000
TB Micro Renovations
Birmingham, Alabama

**Vanderbilt University
Medical Center
\$4,000,000
VUMC Brick Repair & Screenwall
Nashville, Tennessee**

Duke Health
\$3,600,000
MOB Renovation
Raleigh, North Carolina

The Hospitals of Providence East
\$3,300,000
Pharmacy Renovation
 El Paso, Texas

Duke Health
\$2,950,000
Basement Renovation
Raleigh, North Carolina

Wilson Medical Center
\$2,670,000
Pharmacy
 Wilson, North Carolina

UHealth
\$2,500,000
South Entrance Renovation
Miami, Florida

UHealth
\$2,500,000
West Entrance Renovation
Miami, Florida

Atrium Health Navicent
\$1,000,000
NICU Renovation
Macon, Georgia

Sanmina
\$1,000,000
Cafeteria Renovation
Huntsville, Alabama

St. Thomas River Park
\$1,000,000
Cath Lab Renovation
McMinnville, Tennessee

UHealth
\$1,000,000
Canopy Demo
Miami, Florida

UNC Rex Healthcare
\$685,005
EVS & ISD Renovation
Raleigh, North Carolina

AdventHealth Daytona Beach
\$600,000
MRI Replacement
 Daytona Beach, Florida

Duke Health
\$287,000
Lab Renovation
Durham, North Carolina

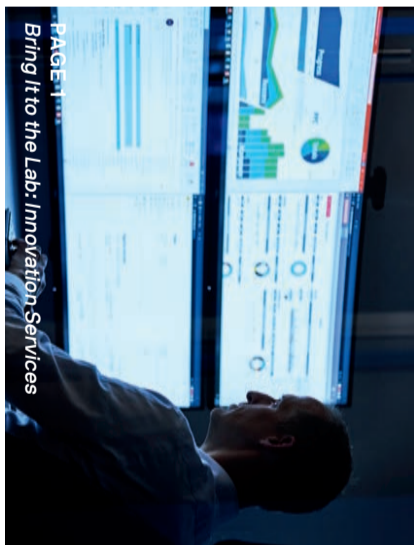
**The Hospitals of
Providence Memorial**
\$250,000
CT Renovation
El Paso, Texas

UNC Rex Healthcare
\$194,875
Procedure Light Replacement
 Raleigh, North Carolina

UNC Rex Healthcare
\$44,072
PET/CT Replacement
Raleigh, North Carolina

An advertisement for 'The State of Healthcare Construction Report'. The top half features a dark blue background with white text that reads 'NOW AVAILABLE FOR DOWNLOAD:'. Below this, the title 'The State of Healthcare Construction Report' is displayed in large, bold letters, with 'The State of Healthcare' in white and 'Construction Report' in red. The bottom half has a white background with a paragraph of text describing the report's focus on forecasting industry shifts and interviewing healthcare leaders. A QR code is positioned on the right side of the text, and the URL 'robinsonmorton.com/the-state-of-healthcare-construction-report' is provided at the bottom.

- 1 Year in Review
- 2 Leadership Letters
- 3 Customer Satisfaction
- 4 Giving with Purpose
- 4 By the Numbers
- 5 Project Milestones
- 6 Recently Awarded Projects



ROOMS & PORTALS

NEWSCORNER

Spring 2003

Have an idea?

BRING IT TO THE LAB

Great ideas are identified frequently on project sites, but for team members within the time or resources to develop them, they rarely have something nice to say. That's why the idea lab at the new Marriott Renaissance Hotel & Motor Invention Lab Manager Steve Moore envisioned a way to bring those ideas to light, along with a place to bring them to life.

Steve Moore, a Marriott staff member, says, "We have been informed over the years that many of our employees have great ideas, but they aren't able to communicate them. We've created a place for them to do so."

It took time to build the Invention Lab, which will be a central location for employees to present ideas. Moore says, "We have been informed over the years that many of our employees have great ideas, but they aren't able to communicate them. We've created a place for them to do so."

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Learning
 • Learning materials
 • Staff development
 • Training materials
 • Staff development
 • Training materials
 • Staff development
 • Training materials

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If you want to bring an idea to life, visit www.marriott.com/inventionlab or call 1-800-368-8686. We'll help you get started on your idea. We'll help you get started on your idea. We'll help you get started on your idea.