Projects and their locations are identified on the back panel.
LETTERS FROM OUR LEADERS

FROM THE CHAIRMAN AND CEO
Bill Morton

We are forecasting to reach $1.1 billion in sales against a goal of $1.5 billion for 2019. While that is only 85% of our goal, the good news is several projects which would have put us ahead of the year-to-date sales in 2020. As a result, we will enter 2020 with the highest sales backlog in our company’s history at $1.4 billion.

Our current projection for revenue for the year is $1.33 billion against our objective of $1.5 billion. As with sales, our mass was caused by slippage on a handful of projects on our backlog revenue. Our total revenue backlog will be $1.65 billion as of December 31, 2020, a 9% increase over 2018. This gives us a solid revenue for planning in 2020. Thanks to everyone for all the hard work in reaching this very good year for Robins & Morton.

In our continuing effort to grow by geographical expansion, we have decided to open a new office in one of our top markets in Florida. We already have several clients in this area and the new office will put us in a better position to serve them. The opening is to be a formal announcement in the first quarter of 2020 and implement by mid-year.

As we announced in in our last letter, we will also be opening our San Antonio office in 2020, led by Eric Great.

Some major milestones for 2019:
- We achieved a Customer Satisfaction rating of 94%.
- Off the 15 projects surveyed, 1 achieved 100%.
- We were recognized as the Southeast Contractor of the Year by Engineering News-Record.
- In March, we contributed to our profit-sharing plan for the 29th year in a row.
- We received 12 first place ABC Excellence in Construction Awards. (See the award section for a complete list)
- The Rocky McMillen Field Leadership Program has had 16 team members graduate and be promoted into management roles since the program launched in 2017. There are currently 10 teams participating in the program with an anticipated graduation date of November 2020.
- The SmartFab initiative was established to study the utilization of off-site material assembly, consolidation and handling processes on our projects.
- We had 5,220 attendees in the Training for Excellence program, covering 115 subjects.
- We had our annual Fulfilling Forward Connect event in March, which was judged a great success.

Many new things are taking place in our industry and at Robins & Morton. We are dealing with new emerging changes that sometimes comes with challenges, including increased collaboration with clients and use technology to improve our operations. What will not change is our dedication to excellence, our focus on training and development and our goal of maintaining a high-quality company dedicated to treating its people like family.

Hope you have a wonderful holiday season and enjoy spending time with family and friends.

2019 PERFORMANCE INDICATORS

FROM THE PRESIDENT AND COO
Robin Savage

As we look to the completion of 2019 and forward into 2020, it is always natural to consider what we have done and where we are going. As far as our business metrics, 2019 will be a successful year as we have come very close to reaching our financial and revenue goals, as well as making a profitable year in the area of safety. We have made many advances on a corporate level and throughout our field level. We still have a long way to go to conquer this never-ending challenge, but we have made great strides. In the area of people and development, we have advanced several initiatives throughout the company through a focused effort on strategic planning this year. We are poised with many good actions for the future as a result of this effort.

On a cultural level, we have also made some strides in 2019 that led us to some thoughts about our history and how Robins & Morton’s culture developed. We recently remade the video that displayed the value and background of the Earl Johnson Award. If ever there was an individual that had a profound effect on our cultural development, it was Earl. One of the questions posed in developing the video was, “What would Earl think about our growth and development over the year?” What would he think about us today? If there’s only one thing we can learn from Earl Johnson is his wisdom and transparency on his views without sugarcoating the issues.

Believers in hard work and doing a job right

Many of these characteristics and beliefs were instilled in our people who had direct exposure to Earl throughout several decades, and much of this has carried on in its way solidly through our organization.

So, how would he have viewed Lean management. Building Forward and the way we work today? He likely would have chuckled a little bit at the term “Lean management” but definitely would have embraced the four tenets of Building Forward by doing them as opposed to talking about them. In fact, in his own way, he promoted learning and leadership through his direct mentoring and management style. As he came from a background and time of hard work, his idea of work-life balance would’ve been looking at the world through a different lens. He displayed his belief in hard work, long hours and his acceptance of working away from home for many years. Earl would’ve much wanted to see the benefits of something before he changed his proven way of doing things. The idea of learning by mistakes, well, in his mind, that’s the only way to grow. Earl always believed in the culture he left us as a leader under his management you absolutely did learn because after he got through with you, you wouldn’t make that same mistake again! This was all part of his belief in accountability and being responsible for your actions and the job you were assigned. When it came to hard work he believed very much in overworking and thoroughness—a trait that resulted from being responsible for the accuracy of our planning, estimating and preconstruction efforts. In relation to teamwork and doing your part, on numerous occasions he would ask, “I know that’s what you’re doing right now, why are you left hand, but tell me what you’re doing with your right!” Lastly, Earl often promoted the growth of the company and made sure he kept co-op days to his executive leadership, he has been a mentor and friend to us all. It is all that culture, knowing that opportunities come and go, there is something to be gained by every opportunity, and that everything changes over time. In essence, the culture created by Earl and other founding members of our company stressed hard work, fairness, flexibility, a willingness to make some sacrifices and a ‘doing whatever it takes’ attitude. By coupling this strong cultural base with the more modern ideas represented in our Building Forward program, we all have tremendous potential to help ourselves and the company grow.

Terry Anthony is our Earl Johnson Award recipient for 2019. Terry was fortunate enough to not only learn and grow from his time of knowing Earl, but to also become his friend. In Terry’s time with Robins & Morton he worked 24 years to his executive leadership, he has been a mentor and friend to many, and has contributed greatly to our success. If Earl was with us today, he would so much respect for Terry as I’m sure Terry does for what this designation represents. I can’t think of a more deserving person for this year’s award.

I hope you all feel the strength of the cultures from our past as well as the promise of our more progressive thinking for the future. It’s great to be winding up 2019 with so much to look forward to as we enter next year. I hope everyone have a wonderful holiday season and enjoy quality time with family and friends.

THE IMPORTANCE OF AEC MARKETING AND COMMUNICATIONS

Many people often ask, “What is the difference between marketing and communications?” For years, the primary role for marketing in the AEC industry was supporting sales efforts through responses to client requests for proposals (RFPs) and presentations. Although that continues to be a significant part of our marketing efforts, the last several years have brought an increased emphasis on corporate communications in the AEC world.

While our marketing team continues promoting our value and differentiators through the distribution of our content, our communications team is focused on building Robins & Morton’s project stories, knowledge, expertise and innovative culture with our employees, potential clients, existing clients, associates, friends and the general public through internal and external communications tools.

A few of these tools include:

- Editorial Contributions: The communications team works with national and regional publications to provide content in alignment with their interests, ensuring our voice is heard as leaders. These contributions include industry insights, bylined articles, quotes, and photography, among other assets.

- Building Insight Blog: In spring 2019, Robins & Morton launched its Building Insight blog. The purpose of this blog is to share short stories and knowledge from our company subject matter experts and team leaders. Each blog is published to our website and shared via our social media channels.

- Speaking Engagements: One of our team’s core competencies is the ability to share our expertise and experiences at various local and national conferences. Our communications team works closely with our team members to pursue speaking engagements that promote the knowledge and experience that set Robins & Morton apart.

- Awards and Rankings: Our marketing and communications teams work collectively to ensure Robins & Morton is recognized both regionally and nationally through awards and rankings. Some examples of these efforts include our AEC Excellence in Construction Awards and our 2019 ENR Southeast Contractor of the Year designation.

- Social Media: Over the past few years, social media has become an important part of our communications strategy. Facebook, Instagram, LinkedIn and Twitter all serve as an additional communication channels for Robins & Morton to share the stories of our people and projects with a broad group of followers.

- Email Campaigns: Throughout the year, Robins & Morton distributes internal and external emails to share important company and project news to our employees, clients and associates. These emails play an important role in directly communicating valuable information with all of our partners.

Our marketing team continues to remain focused on brand consistency in our sales efforts.

They partner with our sales leaders throughout the entire sales cycle – from the initial contact, through RFP response, presentation development and preparation – and then work collaboratively with our communications team to develop our project sales stories. In addition to sales pursuit engagement, they also oversee Robins & Morton’s brand standards, the development of our corporate marketing collateral, and the management of all assets including our customer relationship database and visual/promotional assets.

To ensure Robins & Morton continues to be recognized as an innovative construction leader, our marketing team continues to commit to the success of our brand. Our goal is to make Robins & Morton brand is well-represented through both our sales and corporate communications efforts. If you have any questions regarding our team’s services, please do not hesitate to reach out to Katy Blapka, Director of Marketing and Communications, or view our organizational chart on the Marketing HUB page to find the best contact.
Robins & Morton takes Center Stage at National and Regional Events

Leadership is a core tenet of Building Forward, and with the passing of 2018, there was a feeling that we could better capitalize upon our project leadership through speaking engagements at local and national levels in the coming year. In 2019, we prioritized that effort, and the results were astounding.

Manager of Scheduling and Innovative Engineering Steve Culler presented at the Source and the OAC Huddle conference titled, “Visio Roadmap: Visually,” occurred during the four-day Lean Congress, the Jerry Richardson Indoor Stadium team received the runner-up people’s choice award for best presentation.

In November, Daniel Soliman presented at Microsoft Ignite with his integrative tool, TimeTable. His sessions titled, “Visio Roadmap: Now and Beyond,” and, “Build Rich Visual Solutions Using Visio APIs to Solve Real-World Business Problems Visually,” occurred during the four-day conference in Orlando, Florida. Looking to 2020, we have already been selected for Associated Builders and Contractor’s/FMI’s Construction Technology and Innovation Conferences in Houston, Texas, on Feb. 5, and in Detroit, Michigan, on Feb. 12. We also have a number of abstracts submitted for consideration. We could not be more proud of our people for being willing to represent us in this capacity and thrilled that the construction, design, healthcare and related communities find our content beneficial to their businesses.

ABC OF ALABAMA

Beverly Knight Olson Children’s Hospital, Navicent Health
Macon, Georgia
Healthcare, $50 million to $100 million
Eagle Award

Springside Suites Panama City Beach, Florida
Commercial, $25 million to $50 million
Eagle Award

Sammons/SCI Manufacturing
Huntsville, Alabama
Commercial, $5 million to $10 million
Eagle Award

Wilson Medical Center, OR Renovation
Wilson, North Carolina
Healthcare, Less Than $10 Million
Merit Award

Brookwood Baptist Medical Center
Birmingham, Alabama
Renovation, Less Than $4 Million
Merit Award

Tidelands Health Rehabilitation Hospital
Little River, South Carolina
Healthcare, $10 million to $25 million
Merit Award

ABC OF FLORIDA

East COAST CHAPTER

Tradition Medical Center Port St. Lucie, Florida
Healthcare, $25 million to $100 million
Eagle Award

ABC OF CENTRAL FLORIDA

Horizon West, Free-standing Emergency Hospital Orlando, Florida
Healthcare, $25 million to $50 million
Eagle Award

Mayo Clinic Mangurian Building Jacksonville, Florida
Healthcare, $50 million to $99 million
Eagle Award

Mount Sinai Medical Center Miami Beach, Florida
Healthcare, $100 million to $250 million
Merit Award

ABC OF NORTH FLORIDA

Springside Hotel Panama City Beach, Florida
Commercial, $25 million to $50 million
Eagle Award

ABC OF NORTH ALABAMA

Hi Decatur Morgan Hospital Emergency Department Renovation Decatur, Alabama
Healthcare, Less Than $10 Million
Eagle Award

Sammons/SCI Manufacturing
Huntsville, Alabama
Commercial, $5 Million to $10 Million
Eagle Award

ABC OF THE CAROLINAS

Atrium Health Cabarrus Heart and Vascular Institute Bed Tower Concord, North Carolina
Healthcare, $25 million to $100 million
Eagle Award

ABC OF SOUTH CAROLINA

Build Business Celebration
Rickson

In September, the Beverly Knight Olson Children’s Hospital, Navicent Health, team presented at Healthcare Facilities Symposium on Generative Construction and what it means to improve lives during the construction process.

Lean Construction Institute’s 21st Annual Lean Congress in October and Robins & Morton had a significant role at that event. Five different teams presented, ranging from Live Lean Labs to breakout sessions. The Beverly Knight Olson Children’s Hospital, Navicent Health, team presented on a Lean culture panel; the Woodford College Jerry Richardson Indoor Stadium project team presented on engaging your craft workforce; Jennifer Lacy and Bill Nevens shared their approach to a unique Lean and Learn to Lead campaign; and two teams led Live Lean Labs on Quality at the Source and the OAC Huddle stand-up meeting. At the conclusion of Congress, the Jerry Richardson Indoor Stadium team received the runner-up people’s choice award for best presentation.

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ORLANDO OFFICE AND RLF TEAM UP FOR SPOKY SCIENCE CONSTRUCTION COMPETITION

Robins & Morton’s Orlando office partnered with RLF Architecture again this year for the annual Construction event at the Orlando Science Center with a Spooky Science theme. All food items were donated to Second Harvest Food Bank at the competition’s conclusion.

ROBINS & MORTON SPONSORS, PARTICIPATES IN ALABAMA CHARITY CLAYS EVENT BY BAPTIST HEALTH

Robins & Morton sponsored the Alabama Charity Clays—a 3-day event benefiting the Baptist Health Foundation which provides charitable resources to improve healthcare and wellness in communities served by Brookwood Baptist Health.

RECENTLY PROMOTED

These individuals have displayed a strong work ethic and have improved their skills and qualifications in their positions.

Josh Cain
Senior Project Manager
Corporate Office

Taylor Drake
Project Engineer
Corporate Office

Joe Forshoffer
Corporate Communications Director
Orlando Office

Rob Horschadel
Field Engineer
Gerald Champion

Shane Hanner
Field Engineer
Nor Lsa General Hospital

BY THE NUMBERS

NEW TEAM MEMBERS

Billy Allen
Field Superintendent
Fort Rucker

Duncan Blackwell
Field Engineer
Nashville Office

Michael Burgstaller
Field Engineer
Gerald Champion

5 YEARS OF SERVICE

Chris Adams
Amanda Bradley
Lucen Dreshelles
Willie Freeze
Yury Glinits
Martin Gonzalez
Beart Guthrie
Michelle Harbison
Al Hicks
Kar Leavine
Taylor Payne

10 YEARS OF SERVICE

Ampe Cooper
Linda Fairweather
JT Jones
Sergio Medina
Rigoberto Richardson

20 YEARS OF SERVICE

Trace Ireland

25 YEARS OF SERVICE

Beverly Arney

35 YEARS OF SERVICE

Barry Smith

SERVICE ANNIVERSARIES

Robins & Morton

ROBINS & MORTON SPONSORS PINK PUMPKIN RUN

Robins & Morton was the presenting sponsor for the 10th Annual Pink Pumpkin Run in Guntersville, Alabama, on Oct. 26. All proceeds benefit mammography and cancer services at The Foundation for Marshall Medical Centers.

NASHVILLE OFFICE RAISES FUNDS FOR THE AMERICAN HEART ASSOCIATION

Robins & Morton’s Nashville office not only met, but exceeded their Q3 Giving With Purpose goals by fundraising for the American Heart Association. The team concluded their quarterly effort by participating in the 2019 Nashville Heart Walk, ultimately raising $5,175!

ADVENTHEALTH TAMPA PROJECT TEAM HOSTS DRIVE FOR LOCAL ELEMENTARY SCHOOL

In September, Robins & Morton sponsored the Dixon Dub, a fundraiser for the Dixon School of Arts & Sciences. This K-8 school serves at-risk youth in Escambia County, Florida. The students brought a fun energy to this lip-sync battle for a great cause!

ST. JOSEPH’S TEAM CELEBRATES CHRISTMAS IN JULY

Christmas came early this year for pediatric patients at BayCare St. Joseph’s Children’s Hospital in Tampa, Florida! On July 25, our project team participated in the hospital’s Christmas in July Toy Drive to provide gifts for the patients to enjoy during their hospital stay.

SPARTANBURG TEAM TAKES ON THE TAILGATE TROT

On Aug. 17, Robins & Morton was a Gridiron Sponsor for the 2019 Tailgate Trot to benefit Hope Center for Children. This organization helps children and young adults in South Carolina by offering programs and resources to ensure access to a safe, healthy home. Thanks to our Spartanburg team for supporting an important cause while also sporting their college colors! They took home two awards: Champion for the Cause and Fan Favorite!

OFFICES, JOBSITES TEAM UP TO SHOW SUPPORT FOR BREAST CANCER AWARENESS IN OCTOBER

Throughout October, offices and jobsites got creative donning pink outfits and hair to raise awareness for breast cancer. A big thanks to these teams for continuing to spark conversation about something that affects so many.

GIVING WITH PURPOSE

Robins & Morton has been selected as a Top Adoption-Friendly Workplace by the Dave Thomas Foundation for Adoption, based on offered adoption benefits. This year, Robins & Morton ranked #1 in the Architecture, Engineering and Construction category, and #55 overall in the United States.

BIRMINGHAM OFFICE PARTICIPATES IN HABITAT BUILD

In September, a group from our Birmingham office donated their time and construction skills to renovate a home for Habitat for Humanity in the Avondale community.

ROBINS & MORTON NAMED TOP ADOPTION-FRIENDLY WORKPLACE IN THE INDUSTRY

Robins & Morton was selected as a Top Adoption-Friendly Workplace by the Dave Thomas Foundation for Adoption, based on offered adoption benefits. This year, Robins & Morton ranked #1 in the Architecture, Engineering and Construction category, and #55 overall in the United States.
Robins & Morton topped the new 3-story parking deck structure at their Birmingham office on Nov. 5. The core of durable tilt-wall concrete and removable flood barriers to keep storm surge out of the building. Additionally, the facility will be a future of higher elevation to further combat damage in the event of flooding. It is slated for completion in 2021.

MUSC PROJECT HOLDS DEDICATION CEREMONY
CHARLESTON, SOUTH CAROLINA

On Aug. 8, Robins & Morton attended a dedication ceremony for the Medical University of South Carolina’s Shaven Jenkins Children’s Hospital and Pear Towne’s Women’s Pavilion, set to open in the coming months. The 625,000-square-foot facility includes 25 all-private inpatient beds, a level four emergency department, delivery suite, nursery, physical therapy gym, 15-bay dialysis unit, cardiovascular rehabilitation program, an inpatient treatment lab, surgical services space, women’s imaging, and support service spaces. The current design, led by Perkins+Will of Dallas, is 140,000 square feet and has the goal of becoming LEED Certified.

ROBINS & MORTON AWARDED TRAINING FACILITY AT FORT RUCKER, CELEBRATES GROUNDBREAKING
FORT RUCKER, ALABAMA

Army officials and Robins & Morton’s Government Services Division broke ground on a new 58 million training facility in Fort Rucker, Alabama, on Nov. 7. Robins & Morton received notification of the award mid-September, and has already begun work on the $33 million training facility, scheduled to complete in fall 2021. The project scope includes an environmentally controlled, two-story structure that will provide clear-span maintenance areas for multiple aircraft parts simultaneously, training space, and storage for decommissioned aircraft, weapons and artifacts.

ROBINS & MORTON CELEBRATES A SPECIAL TOPPING OUT
BIRMINGHAM, ALABAMA

Robins & Morton topped the new 3-story parking deck structure at their Birmingham office on Nov. 5. The core of durable tilt-wall concrete and removable flood barriers to keep storm surge out of the building. Additionally, the facility will be a future of higher elevation to further combat damage in the event of flooding. It is slated for completion in 2021.

OPELKA POLICE DEPARTMENT HOLDS RIBBON CUTTING
OPELKA, ALABAMA

Robins & Morton joined Opeleka Police Department to celebrate the ribbon cutting for the department’s new 38,000-square-foot facility on Oct. 17. The new building houses police administration, investigative services, patrol division, 911 communications, evidence storage, a training room, exercise room, secured holding cells and courtroom facilities.

ST JOSEPH’S HOSPITAL EXPANSION TOPS OUT
TAMPA, FLORIDA

St. Joseph’s Hospital, Robins & Morton, HOK Architecture, and Carastro Engineering celebrated the topping out of the St. Joseph’s Hospital patient tower expansion in Tampa, Florida, on Sept. 10. The expansion project includes a new six-story patient tower that will house a two-story lobby, waiting and on-call rooms and three patient care floors with 82 private patient rooms. A new bridge will connect St. Joseph’s Hospital to St. Joseph’s Women’s Hospital, allowing for patient transport from one facility to the other. The project will complete mid-2020.

MUSC PROJECT HOLDS DEDICATION CEREMONY
CHARLESTON, SOUTH CAROLINA

On Aug. 8, Robins & Morton attended a dedication ceremony for the Medical University of South Carolina’s Shaven Jenkins Children’s Hospital and Pearl Towne’s Women’s Pavilion, set to open in the coming months. The 625,000-square-foot facility includes 25 all-private inpatient beds, a level four emergency department, delivery suite, nursery, physical therapy gym, 15-bay dialysis unit, cardiovascular rehabilitation program, an inpatient treatment lab, surgical services space, women’s imaging, and support service spaces. The current design, led by Perkins+Will of Dallas, is 140,000 square feet and has the goal of becoming LEED Certified.

WOFORD ENVIRONMENTAL STUDIES CENTER BREAKS GROUND
SPARTANBURG, SOUTH CAROLINA

On Oct. 18, Robins & Morton joined Wofford College to celebrate the groundbreaking of the school’s new environmental studies center. This 20,000-square-foot facility will include laboratory space, a seminar room, garden spaces, classrooms and more. Once complete in fall 2020, it has the goal of becoming the first Green Globe Certified building on campus.

FISHERMEN’S COMMUNITY HOSPITAL BREAKS GROUND
MARATHON, FLORIDA

Robins & Morton and Baptist Health South Florida celebrated the groundbreaking of the new Fisherman’s Community Hospital replacement on Sept. 20 in Marathon, Florida. The 38,000-square-foot hospital will be designed with an impact-resistant glazing system, a strong core of durable tilt-wall concrete and removable flood barriers to keep storm surge out of the building. Additionally, the facility will be a future of higher elevation to further combat damage in the event of flooding. It is slated for completion in 2021.

BAPTIST MEDICAL CENTER, SAN ANTONIO HOLDS RIBBON CUTTING CEREMONY
SAN ANTONIO, TEXAS

On Sept. 5, Robins & Morton joined Baptist Medical Center, San Antonio, to celebrate the hospital’s ribbon cutting for the new emergency room and entrance. The project features a new entrance for walk-in patients as well as interior renovations. The new ER adds 18,000 square feet of space and will allow for growth as needed for the downtown San Antonio community.

REDSTONE FEDERAL CREDIT UNION PROJECT TOPS OUT
HUNTSVILLE, ALABAMA

Redstone Federal Credit Union, Robins & Morton, the KPS Group and trade contractors gathered to celebrate the topping out of the new Redstone Federal Credit Union and parking deck in downtown Huntsville on Sept. 20. Once complete in 2020, the 65,156-square-foot building will stand five stories, adjacent to a new, four-story parking deck. Its exterior design will feature glass and metal panels, adding a modern aesthetic to the downtown cityscape.

HORIZON WEST BED TOWER CELEBRATES TOPPING OUT
WINTER GARDEN, FLORIDA

Orlando Health, Robins & Morton, Hunton Brady Architects, and TLC Engineering for Architecture celebrated the structural topping out of the Orlando Health – Horizon West Bed Tower project in Winter Garden, Florida, on Sept. 19.

The $91 million project includes a new 220,000-square-foot, six-story bed tower with a capacity of 120 acute care and ICU beds, a full imaging department, an OR surgical suite and food services. It will complete in late 2020.

DUKE TEAM HOLDS “BOTTOMING OUT” CEREMONY FOR GENERATOR HUB PROJECT
DURHAM, NORTH CAROLINA

Robins & Morton joined Duke Health and BSA LifeStructures to celebrate the “bottoming out” of the Duke Health generator hub project on Aug. 13. The excavation included approximately 15,000 cubic yards of dirt and 1,500 truck loads. Once complete in early 2021, the site will house three new generators, two 30,000 gallon fuel tanks and a 16,000-square-foot stair tower.

SOUTHEAST GEORGIA HEALTH SYSTEM, BRUNSWICK CAMPUS TOPS OUT SURGICAL EXPANSION
BRUNSWICK, GEORGIA

Robins & Morton joined Southeast Georgia Health System to celebrate the topping out of the hospital’s new surgical services and inpatient tower on Sept. 20. This is one part of the ongoing three-year project, consisting of a surgery/emergency department renovation and expansion, central energy plant (CEP) expansion, patient floor renovation and bed tower renovation. These upgrades will total more than 74,000 square feet of new construction and more than 141,000 square feet of renovation. This scope is scheduled to complete in late 2021.

LA PORTE HOSPITAL CELEBRATES TOPPING OUT
LA PORTE, INDIANA

On Sept. 12, Robins & Morton joined La Porte Hospital and Graham Smith to celebrate the topping out of the hospital’s 80-bed replacement facility, scheduled to complete in late 2020. This 200,000-square-foot, acute-care hospital will feature 88 beds, a large 24-hour emergency department, inpatient and outpatient services, critical care, cardiovascular care, orthopedic services, birthing and family care services, and support areas.

CHOC'TAW PROJECTS EARN LEED SILVER CERTIFICATIONS
DURANT, OKLAHOMA

The campus of Choctaw Nation Regional Medical Center in Durant, Oklahoma, recently received three consecutive LEED Silver certifications for its primary clinic, health services administration building and facilities maintenance building under the LEED Campus program. This program allows each building to prioritize differing sustainability objectives, but streamline the achievement of credits for shared attributes. The campus boasts a highly-complex geothermal heating and cooling system consisting of nearly 300 wells – some 500 feet deep. Other factors contributing to certification included electrochromic glass, sustainable construction material, sustainable construction practices, and energy-efficient appliances.
### RECENTLY awarded PROJECTS

<table>
<thead>
<tr>
<th>Project Title</th>
<th>Location</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carilion Roanoke Memorial Hospital</td>
<td>Roanoke, Virginia</td>
<td>$350,000,000</td>
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