

CELEBRATING  
TWENTY-FIVE  
YEARS IN

Orlando

Winnie Palmer Hospital  
for Women & Babies  
Orlando, Florida

In 1999, Robins & Morton opened our Orlando office – the company’s first location in Florida.

As the office leader, now-retired Senior Vice President Rocky McMichen had big plans for our expansion in the state. Still, no one could have predicted the success and far-reaching impact of our expansion — on our company and the region.

To date, the Orlando office has completed nearly \$7 billion in construction projects across the state, including \$3 billion worth of projects in Central Florida alone. The office also has nearly \$1 billion in healthcare construction underway statewide.

From the office’s earliest days, Rocky had tremendous support from many team members who were, and remain, integral to developing our presence in Central Florida and beyond.

“Our office’s first project was in downtown Orlando — a linear accelerator project at a Florida Hospital campus,” Executive Vice President of Operations Derek Gregg said. “It was a hard-bid project and we were a subcontractor. The job was for \$391,000! We’ve come a long way since then.”

Through the years, more team members staffed the Orlando office and its projects, all securing and building projects such as the Winnie Palmer Hospital for Women & Babies in Orlando; AdventHealth Daytona Beach and Halifax Health France Tower in Daytona Beach; St. Joseph’s Hospital in Tampa; Baptist Health South Florida Miami Cancer Institute in Miami; and Mayo Clinic’s Mangurian Building in Jacksonville.

The Orlando team has constructed some of the largest and most significant projects in the company’s history. Better still, they developed strong client and partner relationships that continue to

this day. As a result, Robins & Morton opened the Miami office in 2015, followed by the Tampa office in 2021.

“The way we’ve been able to expand in the state has been a competitive advantage for us and a true benefit to our clients,” Senior Vice President Bruce Adams said. “We’ve had the opportunity to develop teams that are uniquely qualified to build advanced healthcare facilities and have extensive experience with the geographic challenges inherent to coastal construction. Beyond that, our teams bring continuity to our relationships with our clients and with each other, fostering camaraderie and teamwork.”

Bruce has been responsible for leading the Orlando office for the past nine years and will begin gradually transitioning his responsibilities to Operations Manager Todd Watson this year.

Even in light of our impressive growth and success in Florida, our company leaders remain focused on the future and achieving our mission: exceeding the expectations of our clients and our people.

**“Operating a company with nearly 80 years of history, we know how critical our people are to our success,” President and COO Robin Savage said.**

“Our Florida team’s commitment to leading with judgment and integrity has created a strong reputation in the industry, which allows us to reach milestones such as this one.”

Congratulations to our Orlando office on 25 incredible years of operation.



Miami Cancer Institute at Baptist Health South Florida  
Miami, Florida



AdventHealth Daytona Beach  
Daytona Beach, Florida



Halifax Health Medical Center  
Daytona Beach, Florida



Mayo Clinic Mangurian Building  
Jacksonville, Florida



From the Chairman and CEO

Bill Morton



Our sales goal this year is \$2.5 billion. This is a challenging goal but one we believe we can achieve. In our last sales meeting, we identified enough 2024 opportunities to meet or come close to this goal. Our job is to make certain we pursue each opportunity with a sound sales strategy that answers the needs of the client.

We entered the year with a record backlog of \$3.3 billion. With this backlog and assuming we achieve our sales goal, it looks like we will be able to reach our revenue goal of \$2.3 billion. This will be a 15% increase from 2023, another tremendous growth year.

Achieving our sales goal will allow us to enter 2025 with a backlog of \$3.5 billion. That will be another all-time record. The solid growth we are experiencing helps keep our company strong and provides growth opportunities for all our people. Thank you for your continued hard work in satisfying our clients.

Last month you saw Robin's significant announcement of Derek Gregg assuming a new role of executive vice president of operations. This is a major step in transitioning and succession planning for our future. Congratulations to Derek for this well-deserved promotion. I know he will continue to provide guidance and support for our company in the years ahead.

In another significant announcement in succession and transition planning, you saw the announcement of major management changes in our Florida operations. Congratulations to Bruce, Todd, and Bryan in their new roles as we transition to a new generation of managers.

As you know, we have added a lot of new people over the past few years. To ensure they understand how we have achieved our success, we decided to bring back the Robins & Morton Way class. It is taught by senior team members and focuses on the entire project life cycle from sales pursuit to closeout. While important for anyone with fewer than five years with us, it is also useful for others who would like to refresh their knowledge

of doing things the Robins & Morton Way. I encourage you to take advantage of this class.

We just published our fourth edition of The State of Healthcare Construction. We started this publication three years ago. We have received a great deal of positive feedback from our clients and friends who have received it. In the past three editions, we documented the landscape of the healthcare construction and design industry and identified emerging trends. This year, we directly address the most pressing industry topics, including sustainability, carbon reduction, predictive analytics, artificial intelligence, and patient and staff wellness. It is lengthy, but I encourage each of you to take the time to read it.

We have experienced excellent growth over the past few years. I attribute our success to you never losing focus on providing the highest client satisfaction despite all the challenges inherent to our industry. Thank you for all the hard work and dedication you bring to your job each day.



ABC National Excellence in Construction Awards



Robins & Morton announced that work on the Redstone Gateway 8200/8300 project in Huntsville, Alabama, has earned our company a national Excellence in Construction® Pyramid Award, presented during ABC Convention 2024 in Orlando, Florida, on March 14.

The EIC Awards recognized 91 of the nation's top construction projects in 2023. It is one of the leading national competitions that annually honors general and specialty contractors for safe and innovative construction projects from across the country.

In early 2023, Robins & Morton and COPT Defense Properties completed the two build-to-suit facilities, which were leased by Northrop Grumman, one of the largest defense contractors in the world. The two Class A tilt-wall buildings, located in the Redstone Gateway development, total approximately 260,000 square feet and each stand five stories tall. The campus features executive office space, program management and engineering design space, a 15,000-square-foot hardware-in-the-loop (HIL) integration lab, a 16,000-square-foot data center, a 350-person auditorium to facilitate classified program meetings, and a 144,000-square-foot parking deck with nearly 400 spaces.

The EIC awards honor every member of the construction team, including the contractor, owner, architect, and engineer. The winning projects are judged on complexity, attractiveness, unique challenges overcome, completion time, innovation, and safety.

Insights from industry experts

into the most pressing questions in healthcare construction.

The 2024 State of Healthcare Construction Report built by Robins & Morton is now available

Be sure to check out this year's edition to gain valuable insights into the industry's most pressing questions.

What do healthcare leaders need from their design and construction teams today?

Can design and construction collaborations help advance efficiency, value, and staff retention?

Will predictive analytics, AI, and integrated tools deliver strategic advancements?

Are sustainability and carbon reduction initiatives evolving from an expense consideration to a strategic investment for healthcare systems?

Discover how healthcare leaders, consultants, architects, and construction experts are responding to these challenges and paving the way for future success.

Executive and Director Promotions Continued on Page 3

**Derek Gregg**  
Executive Vice President of Operations  
Derek Gregg has been promoted to the newly formed position of executive vice president of operations.

In this new role, Derek has taken a key position in the company to provide executive oversight for several divisions, lead risk management assurance, and participate in overall corporate direction. He will continue providing operations management functions for key clients in the Florida division while transitioning management of those projects to other managers within the Florida group.

Derek is assuming executive management oversight of the Florida, Special Projects, Birmingham Commercial, Government Services, Huntsville, Texas, and Self-Performed Work/ Direct Delivery divisions.

**Todd Watson**  
Florida Division Manager

Todd Watson has been promoted to Florida division manager. Todd has been an integral part of the growth and success of the Florida division since he joined the company in 2002. Over the past 22 years, he has directly contributed to the success of more than \$1.6 billion worth of projects. One of Todd's many notable accomplishments was the opening of our Tampa office in 2021. Under his leadership and with the help of everyone on the Tampa team, they are on track to have a record sales year in 2024. During this transition, Todd will be splitting his time between the Orlando and Tampa offices over the next several months, but he will ultimately relocate to Orlando.

**Bryan Durkin**  
Tampa Office Leader

Project Director Bryan Durkin will be assuming the responsibilities of managing the Tampa office. After joining the Robins & Morton team in 2017, Bryan began working closely with Todd Watson in developing sales opportunities, as well as working tirelessly to strengthen existing client relationships. His efforts have culminated in earning significant new work for the office. Bryan's background in project management, experience in executive oversight, and knowledge of the market will make him an effective leader of our Tampa team. Under Bryan's direction, and with support from the Tampa team, our opportunities for growth in the region remain very strong.

**Marshall Scott**  
Operations Manager

Marshall Scott has been promoted to operations manager and will lead Robins & Morton's Charlotte office. Marshall joined Robins & Morton in 2003 after graduating from the University of Florida with a degree in construction science. During his tenure with the company, Marshall has worked on healthcare and commercial projects in Alabama, Kentucky, Maine, North Carolina, Oklahoma, Texas, and Virginia totaling nearly \$1.1 billion. He has held project management positions on some of our largest and most complex healthcare projects and has developed a high level of risk management ability. His experience working on Lean and IPD projects has been integral to the development of our Building Forward® approach. He now serves on the Leadership Team.

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# 100% Customer Satisfaction for 2023

Robins & Morton is proud to give our clients world-class customer service — the kind that cultivates long-lasting relationships. At the end of our projects, a third party surveys our clients on preconstruction activities, construction activities, post-construction activities, miscellaneous topics, and overall ratings. We have maintained an overall average of 94% since the inception of this survey in 1993. Congratulations to the project teams featured below that received 100% results on their customer satisfaction client surveys in 2023.

## Holy Cross Hospital

Operating Room Renovation Fort Lauderdale, Florida

Start Date	End Date	Cost
July 2021	December 2022	\$11,630,576



### Team Members

Ivy Armstrong  
Ken Aquino  
Jeff Butler  
Edwige Clark  
Kyle Davis  
Iva Esteves  
Miguel Fernandez  
Veronica Fuenzalida  
Giancarla Heredia  
Ken Kunde

Connie Lantrip  
Kimberly Lee  
Terry Osborne  
Johnathan Peavy  
Alejandro Rivera  
Rolando Rodriguez  
Leigha Taber  
Kevin Torres  
Antonio Torres  
Edgard Toruno

**“[Robins & Morton] has a great, responsive team. They see their clients as a partner.”**

Brea Elles, Holy Cross Hospital

## West Marion Community Hospital

Rehabilitation Tower and Emergency Department Renovation Ocala, Florida

Start Date	End Date	Cost
February 2021	December 2022	\$28,996,171

**Team Members**  
Patrick Barrett  
Christopher Chernick  
Steve Cobb  
Alex DeBernardi  
Clay DeWeese  
Laura Douglas  
Amy Durham  
Easton Farber  
Brian Goodwin  
Todd Gossett

Roh Harchelroad  
Marty Harman  
Larry Johnston  
JT Jones  
Danielle Knaul  
Chris McCall  
Glenn Myers  
David Skipper  
Lance Taylor

**“We’ve worked collaboratively with Robins & Morton for five years. They have a great team.”**

Ben McAlpin, HCA Healthcare



## Robins & Morton named Best Place to Work by South Florida Business Journal

The South Florida Business Journal ranked Robins & Morton third among large companies in the annual Best Places to Work competition.

The nomination process includes employer-provided information on benefits, culture, and working environment, with the majority of points calculated from the feedback of anonymous employee surveys.

This year is the second recognition for our South Florida team

“A big part of our culture is respect,” Vice President of People and Development Aimee Comer said. “We think it’s important that those seeking new career opportunities know that Robins & Morton is a truly exceptional work environment that allows you to be your best, personally and professionally. We’re honored to have been recognized in this way.”



### Mike Dare Operations Manager

Mike has been with Robins & Morton for 15 years and has directly contributed to the success of more than 120 projects totaling more than \$1 billion. In 2022, Mike opened Robins & Morton’s tenth office in Raleigh-Durham where he currently serves as office leader and has continued growing our client base while overseeing all our work in the area. Having spent most of his career at Robins & Morton as

a superintendent, Mike brings significant risk management and field experience to the Raleigh operation. In his free time, he volunteers with the American Heart Association, the Ronald McDonald House, Apex United Methodist Church, and ABC.



### Michael Roberts Project Director

Michael began working at Robins & Morton in 2005, and he has spent his career working on more than 35 projects in Alabama, Florida, and the Carolinas, totaling more than \$1.8 billion. In his new role, Michael will continue providing exceptional leadership for our projects in Jacksonville, Florida, where he has led Robins & Morton’s project management on Mayo Clinic’s campus since 2016. He

graduated from Auburn University in 2004 with a degree in building science and has since obtained his LEED GA credential.



### Matt Self Project Director

Matt began working at Robins & Morton in 2012 and has been in the construction industry for two decades. In that time, he’s directly contributed to the success of more than 40 projects totaling nearly \$2 billion, spanning the commercial, education, government, healthcare, hospitality, and residential sectors. In his new role, Matt will continue both project oversight and business

development for the Commercial division’s commercial and hospitality clients. Matt is a graduate of Auburn University’s building science program and is LEED GA credentialed.



### Steve Olson Project Director

Steve has more than 40 years of experience in the construction industry, with four total years at Robins & Morton. In 2022, Steve began growing our Construction Program Management team with the support of the Government Services division. He works with public entities and institutions, such as the Alabama Community College System, to support capital construction projects. Since

then, he has secured more than \$100 million in program management work, which continues to increase. In his new role, Steve will continue overseeing projects and advancing business development.



### Ryan Van Dyke Senior Division Superintendent

Ryan joined Robins & Morton in 2003 and has spent nearly his entire career in the Florida market, performing healthcare construction. He has directly contributed to the success of more than 20 projects totaling more than \$1 billion. In his new role, Ryan will collaborate with operations managers and the project teams within Florida. His role also includes mentoring

team members, building lasting relationships with clients, and ensuring the highest quality of construction service is delivered. He will be based out of the Orlando office and will serve projects in the Greater Orlando area.

## From the President and COO

Robin Savage



It’s amazing how small events in day-to-day life and travel can be applied to our everyday business communication thinking. I recently encountered a plaque hanging on the wall in a rural hotel in the middle of nowhere. It read:

**Keep Your Circle Positive:  
Say Good Words  
Think Good Thoughts  
Do Good Deeds**

At first glance, the plaque didn’t make a big impression, but after observing it repeatedly over a few days, the idea hit home. It is likely the author intended it as a moment of inspiration and mostly to be applied to personal life, but it is also applicable to how we communicate within our business and our company, particularly when it comes to internal communication and sharing ideas.

Over the past several years, we have greatly increased the number of internal meetings to foster collaboration within the company. The Building Forward® Connect meeting – which is a more global, companywide gathering – can certainly be considered the core of all collaboration meetings and has been highly successful in providing the critical mass for assuring we keep the company close-knit. However, there are many other gatherings that have more focused content and are pointed toward actively exchanging ideas for our collective benefit and to ensure we all stay connected culturally and professionally. To name a few, we have the Monthly Safety Meeting, the Building Forward® Spotlight Meeting, the FE/ PE Summit, the Administrative Professionals Summit, the Co-op Intern Summit, the Building Forward® Core Team meetings, and most recently the Preconstruction Summit.

The Preconstruction Summit, held in Birmingham, was the first of its kind in recent history, and the organizers and participants took it to a high professional and personal level. With subjects ranging from integrated preconstruction to job profit strategies and beyond, the technical and professional content was extremely valuable and took on a “synergy” level of discussion. However, the most valuable aspect was the personal contact and potential future references among our team members who share common challenges day to day. No one knows the issues better than the last planner — those who utilize thinking and tools for the end result — and this gathering allowed a wealth of knowledge to be exchanged at a detailed level. There is no way to measure the value of this type of collaboration, but even if only a few significant ideas are generated and implemented, these efforts can result in great short- and long-term improvement.

At our recent Building Forward® Core Team meeting in Orlando, we had 100% participation — a rarity for a committee of 25 members – and an agenda that set the stage for facilitating the exchange of information and ideas through Data Usage, Divisional Engagement, Use of Retrospectives, and Formalized Sharing committees. Some of the tangible, practical results from this effort include an improved selection of classes on Litmos, a formal collection of retrospective feedback on an array of subjects, and a new program that sets up a “blind date” for two project teams to share construction management ideas. The Core Team continues to provide overall guidance for advancing the company through the four tenets: Collaboration, Continuous Improvement, Leadership Development, and Creating a Learning Culture.

We have historically held summit meetings for our field and project engineers as well as for co-ops and interns. These meetings have great value in that they introduce our entry-level team members to the Robins & Morton Way, which sets them on a path of cultural and technical training that helps develop a foundational knowledge of how we do business. It’s important to make that first impression on this group so they can build on the experience. Additionally, one of the summits’ main benefits is providing the genesis for developing long-term career relationships with their peers — the group they will grow up with in the company.

Lastly, a common thread through all our collaborative meetings is the human connection with one another and having fun. Getting to know each other, catching up with long-time acquaintances, or sharing a laugh (or ballgame!) provides the spirit that makes what we accomplish possible. One of our newer people made the statement: “I can’t believe how beneficial this meeting was — other companies don’t do this!”

So, let’s continue to “Say Good Words, Think Good Thoughts, and Do Good Deeds,” and keep our circle of collaboration positive. Our emphasis and culture on collaboration, and the sharing of ideas internally, truly gives us a competitive advantage and keeps us having fun, too. Thank you for your enthusiasm, hard work, and valuable input. ■



INDUSTRY LEADERSHIP

OLSON AND NELSON SPEAK ON CAPITAL CONSTRUCTION PROJECTS

Project Director Steve Olson and Senior Project Manager Richard Nelson participated in a session at the Alabama City/County Management Association Winter Conference in January. Steve and Richard were joined by Opelika City Administrator Joey Motley and Lathan Architects VP and Principal Partner Shawn Calma for a panel discussion entitled “Growing Your City’s Skyline: Setting Up Vertical Construction Projects for Success.” City and county leaders from across Alabama learned why partnership, collaboration, and early decisions are key to a setting up capital construction projects for success.

LACY SHARES LEAN CULTURE AT AGC NATIONAL CONVENTION

In March, Robins & Morton Building Forward® Lean Practice Leader Jennifer Lacy joined a panel at the Associated General Contractors of America Annual Convention in San Diego, California, for a conversation titled “Breaking Barriers, Maximizing Results.” Jennnifer and the rest of the panel explored concepts such as respect for people, adding value and reducing waste, and continuous improvement as they articulate Lean’s transformative potential, specifically as it relates to empowering minority-owned businesses. Jennifer also spoke alongside Felipe Engineer, project delivery services director at The Boldt Company, in a session titled “Hoop Dreams MVP: Building Your Path to Success in Construction and Beyond.” Jennifer and Felipe shared practical insights on how to implement Lean practices, discussing topics such as respect for people, effective communication, and successful facilitation. By relating these concepts to basketball, Jennnifer and Felipe led an engaging, interactive conversation and encouraged each attendee to explore their MVP potential.

HARDY AND YOUNG LEAD AT ADVANCING PREFABRICATION 2024

At Advancing Prefabrication 2024 in Denver, Colorado, Robins & Morton SmartFab® Director Matt Hardy and Senior Superintendent Josh Young led a presentation titled, “Rethinking Traditional Roles and Scopes of Work to Enhance Prefabrication Opportunities.” Joined by Starr Electric Project Manager Jeremy Davall, they discussed how to establish clarity on roles, responsibilities, and deliverables from the start through every stage of the project. Attendees also learned how to ensure all partners fully lean into their roles for the collective outcome of the team, and much more.

BEST AND WILSON SHARE IPD EXPERIENCE

Superintendent Jared Wilson and Senior Mechanical Construction Manager Pamela Best spoke at the Advancing Integrated Project Delivery Summit this past winter in Dallas, Texas. They shared stories about the importance of early trade partner alignment and discussed the Robins & Morton team’s experiences and what we’ve learned through them. Jared and Pamela were also joined by Cone Health to highlight integrated project delivery efforts on a current project.

SCOTT JOINS LEAN PRINCIPLES PANEL

In March, Operations Manager Marshall Scott joined Gerrit Heinrichs, Group Lean Director of KELLER, and Heather Ormonde, Chair of Lean Construction Institute (US) for a panel discussion titled, “Reinforcing Lean Principles Across All Employees, Top to Bottom, to Ensure Project Excellence.” Marshall and the panel shared how to develop team members’ understanding of Lean principles, as well as the most effective Lean practices to introduce to the field and how to scale them.

Giving With Purpose

Two of our Miami—Fort Lauderdale team members had the opportunity to speak to a local Boys & Girls Clubs group about their journeys in construction and what a career path could look like.



Assistant Superintendent Jamal Crooks and Field Engineer Kaylan Vasquez visited Boys & Girls Clubs of Miami-Dade and shared their stories with high schoolers who are part of the Workforce Readiness Program.

Our team members in Dallas partnered with GUIDE Architecture to design and build a cat condo in support of Dallas Bark + Build. Several cat condos and dog houses were auctioned off at North Park Mall, and the proceeds benefited SPCA of Texas.



Team members on our Carilion Roanoke Memorial Hospital project donated nearly \$4,000 during the holiday season to provide Christmas gifts to three families in need through Goodwill Industries of the Valleys. The team was able to purchase every item on the families’ wish lists and more. The gifts were wrapped and delivered to the families to brighten their holiday seasons.



Our Miami—Fort Lauderdale and Nashville offices joined together to provide gifts for 14 families, including 33 children, as part of A Soldier’s Child Foundation’s S.O.S. (Season of Sacrifice) Christmas program. The foundation serves the children of military personnel who have lost their lives in active duty.



Our team members at Nor-Lea General Hospital took the opportunity to participate in the Stuff A Truck food drive in Hobbs, New Mexico. The team collected and donated several hundred dollars’ worth of canned goods and Assistant Superintendents Shane Hansen and Scott Parker helped load a truck with food that will help feed our Lea County community.



Post your Giving With Purpose activities on Viva Engage (formerly Yammer) using the hashtag #GWP

Our Nashville team—with the help of our trade contractor partners Charter Construction, SRM Concrete, and Sentry Steel Service— donated their expertise, labor, equipment, and materials over the course of several weeks to install a permanent observation tower for Ravenwood High School’s Marching Band. The practice field tower, nicknamed the Raptor Nest, will create a safer platform for band directors and staff members to provide direction for music, drill, visual movement, and choreography.



Our Westover Hills Baptist Hospital team members supported the American Heart Association by participating in the 30th Annual San Antonio Heart & Stroke Walk and 5K Run. In total, the event raised \$545,000.



As our Charlotte team gathered for their annual Christmas party, they were excited to spread joy this holiday season. They partnered with the U.S. Marine Corps Reserve Toys for Tots Program, and team members donated new, unwrapped toys for children in need. Additionally, our Charlotte team supported Operation Christmas Child, a project of Samaritan’s Purse, which delivers gift-filled shoeboxes to children around the world. Our team worked in the processing center to put the final touches on shoebox gifts and packaged up approximately 54,000 of them to be delivered to children in Ecuador and Peru.



Our Raleigh team had the opportunity to restore the home of a community member who often spends her time giving back to others. Rosa, who attends services and volunteers at St. Francis Raleigh, in North Carolina, is a fixture in her church and gives her time freely to help other parishioners. Her home needed some exterior renovations and repairs, and several of our team members partnered with Duke Health and St. Francis Raleigh to donate the time and labor necessary to complete the repairs over a three-day weekend.



Our Harrah’s Cherokee Valley River Casino & Hotel team in North Carolina participated in the Murphy Christmas Parade, creating their own float and passing out candy along the parade route. They also built the Santa Claus float for the Towns County Lions Club in Hiawassee as part of their Christmas Parade. To cap things off, team members held a toy drive for H.A.V.E.N. Children’s Advocacy Center.



We were honored to be included on the Orlando Business Journal’s list of Most Philanthropic Companies in 2023.



SHARING OUR EXPERTISE AND ENTHUSIASM

Here are a few opportunities our team members have taken to share this quarter.

ULI Dallas-Fort Worth

Dallas, Texas

Our Dallas office supported a ULI Dallas-Fort Worth event highlighting the ecosystem of behavioral health services and facilities in North Texas. Professionals from a variety of private and public services shared insights on trends, recent developments, and lessons learned in the field.

Last Planner System Conference

Asheboro, North Carolina

In March, Superintendent Jared Wilson joined a panel of superintendents to discuss how the Last Planner System is applied in various projects, what the main hurdles are, and how to overcome them. The panelists also provided insight on how to get buy-in from management and workers in the field in various construction and engineering roles.

AGC Webinar

Dallas, Texas

Building Forward® Lean Practice Leader Jennifer Lacy joined a group of experts in February for an Associated General Contractors of America webinar. They shared insights into effective strategies for tackling today’s workforce challenges during the session entitled, “How Contractors are Tackling Workforce Challenges with a Whole-of-Firm Approach.”

Interested in, or planning on, speaking at an event? Make sure to fill out the Conference/Speaking Engagement Request Form in policy AMC-030.5, External Speaking and Presentation Guidelines. Scan the QR code here to access the form.





# GROWING OUR TEAM

## 32 NEW HIRES

\*Asterisks designate hires made from the Employee Referral Program.

DONALD GERHARDT	Superintendent	HCA Las Palmas Del Sol
EMILY HAYDEN	Project Manager	Miami— Fort Lauderdale Office
NEAL PEARSON	Field Superintendent	Harrah’s Cherokee Valley River
DAVE ARNOLD	Assistant Superintendent	Okaloosa Gas District
EDWARD YOUNG*	Assistant Project Manager	Florida Coast Surgical Hospital
JASON GOLTZMAN	Project Safety Manager	UHealth Tower
AUSTIN WIEGAND	Assistant Preconstruction Estimator	San Antonio Office
STERLING CLAYTON*	Project Engineer	US Courthouse
EASTON FARBER	Project Engineer	Vanderbilt University Medical Center
HALEIGH ROBINSON*	Project Engineer	Bank Independent Operations Center
GHAZI AL-BAKRI	Field Engineer	Permian Basin Behavioral Health
CARTER BORDEN	Field Engineer	Carilion Roanoke Memorial Hospital
DARIUS CANNON*	Field Engineer	UHealth at SoLe Mia
RYAN EARLY	Field Engineer	Birmingham Office
COLE JOHNSON	Field Engineer	Duke Health
GRANT JOHNSON	Field Engineer	King’s Daughter Medical Center
JOHN MORTON	Field Engineer	Vanderbilt University Medical Center
ALLEN PEREZ	Field Engineer	UHealth Tower
FERNANDO RAMIREZ	Field Engineer	Permian Basin Behavioral Health
AUDREY STUDDERS	Field Engineer	UHealth at Doral
AUSTIN VALENTINE	Field Engineer	Saint Luke’s
JOSH WALLACE	Field Engineer	Carilion Roanoke Memorial Hospital
GEORGE LUCAS	Construction Coordinator	UHealth at SoLe Mia
NICOLE MENDOZA	Construction Coordinator	UHealth at SoLe Mia
DREW PORTER	Construction Coordinator	Cornerstone Regional
MARIA ACOSTA	Administrative Assistant	Miami—Fort Lauderdale Office
SARAH GRONBERG*	Communications Coordinator	Birmingham Office
VANESSA MONSIVAIS	Marketing Coordinator	Miami—Fort Lauderdale Office
KAITLYN GOOLSBY	Project Accountant	Birmingham Office
MISTI MCLAUGHLIN	Project Accountant	Birmingham Office
CHUCK DANFORD*	Software Program Manager	Birmingham Office
ANGEL SANCHEZ	VDC Assistant Coordinator	Orlando Office

## Service Anniversaries

We celebrate these team members and thank them for their continued dedication.

<b>5 Years</b>	Corban Millender
Stephen Andersson	Leo Minor
Michael Ard	Jacob Norman
Eric Mendoza Balderas	Kurt Phillip
James Blackman	Al Ramirez
Michael Burgstiner	Willmar Rangel
Nick Busby	Gary Slater
Christy Chappell	Leigha Taber
Adolfo Chavarria	Sergio Toledo
Patrick Conyers	Robbie Tucker
Daniel Rodriguez Cruz	Victor Valdez
Griffin Cortez Dimas	Manuel Warren
David Dipofi	Grant West
Amy Durham	Garrett Wilson
Nery Virula Esquivel	
Joe Klawe-Genao	<b>10 Years</b>
Jason Gilbert	Jason Bennett
Adelino Gonzalez	Debbie Collins
Rob Grady	Katrina Crowe
Roh Harchelroad	Chancey Drew
JD Hart	Justin Free
Austin Hayes	Austin Sanders
Cole Henseler	Blake Sayers
Tammy Howell	Chris Skinner
James Jenkins	Eric Suggs
Gene Jobe	Eric Talley
Perssy Judka	Laurie Wright
Alfred Judkins	
Hirochi Guerra Kin	<b>20 Years</b>
Nick Kouskolekas	Ashley Dyer
Darrell Lacey	Diana Holland
Colton Lostutter	Noah Johnston
Mike Maliskey	Cande Rodriguez
Jaime Manriquez	
Shadley Meier	<b>30 Years</b>
Kimberly Mercer	Derek Gregg
Barbara Merryman	Jimmy Griffis
	Craig McClendon

## PROMOTIONS

<b>SENIOR SUPERINTENDENT</b> Matt Glus	<b>GENERAL FOREMAN</b> Arlinton Acosta David Acuna Roxana Ascencio Shawn Beckwith Kenneth Bolton Tonya Chavis Randolph Currington Marlon Dominguez Scot Higgenbotham Brett Keeler Rory Locklear Hugo Lopez Mayko Orellana	<b>PROJECT MANAGER</b> Hunter Bullock JD Hart Brett Jacobs Nick James Keith McConville Greg St. Cyr	<b>CONCRETE PROJECT ENGINEER</b> Cole Bates Conner Campbell	<b>SENIOR FIELD OFFICE ASSISTANT</b> Barbara Merryman
<b>SUPERINTENDENT</b> George Butler David Tear Robbie Tucker Miller Williams			<b>SENIOR PRECONSTRUCTION ESTIMATOR</b> Carson Chandler Chris Skinner	<b>PROJECT ASSISTANT</b> Katharina Osani Lusery Valdivia Vasquez
<b>MEP SUPERINTENDENT</b> Armando Chacon	<b>ASSISTANT SUPERINTENDENT</b> Arturo Chavez Neesha Carroll Daniel Graveman Chris Robinson Jacob Zabel	<b>ASSISTANT PROJECT MANAGER</b> Chris Arland Cesar Canales Joe Klawe-Genao Cole Thompson Daniela Torres Ramirez Kevin Villatoro	<b>PRECONSTRUCTION ESTIMATOR</b> Erskine Ramsay	<b>DIRECTOR OF RECRUITING</b> Liz Swack
<b>FIELD SUPERINTENDENT</b> Timothy Anderson Andrew Bourdeau Shay Chatelain Jamal Crooks Reginald Exalan Craig King Kyle Keaton Allen Llodra Michael E. Roberts Austin Sanders		<b>PROJECT ENGINEER</b> Andrew Anderson Dan Boggs John Brand Chase Conklin Crawford Flach Isaac Garcia Garrett Hartsock Cody Killian Kyle Robinson Preston Sellers Jake Walker Kaylan Vasquez	<b>ASSISTANT PRECONSTRUCTION ESTIMATOR</b> Brooke Wilbon	<b>LEARNING &amp; CAREER DEVELOPMENT MANAGER</b> Kaitlin Walden
<b>CONCRETE FIELD SUPERINTENDENT</b> Alejandro Lanuza	<b>LOW VOLTAGE ASSISTANT SUPERINTENDENT</b> Arturo Jahuar		<b>FIELD ENGINEER</b> Tyler Brown Iva Esteves	<b>DIVISION MARKETING DIRECTOR</b> Laura Hernandez
<b>CONCRETE ASSISTANT SUPERINTENDENT</b> Eric Morales Daniel Reglado	<b>SENIOR PROJECT MANAGER</b> Cande Rodriguez		<b>LAYOUT ENGINEER</b> Jesus Corona	<b>COMMUNICATIONS MANAGER</b> Chris Yazbec
	<b>SENIOR DRYWALL PROJECT MANAGER</b> James Barnes		<b>SENIOR PROJECT SAFETY MANAGER</b> Andrew Akines Kenneth Newton	<b>MARKETING CONTENT MANAGER</b> Serena Hall
			<b>GENERAL FOREMAN</b> Gene Jobe	<b>SENIOR ACCOUNTANT</b> Gaby Krieger
			<b>PROJECT ADMINISTRATOR</b> Heather Ward	<b>ASSISTANT PAYROLL MANAGER</b> Kathy Crawford
				<b>SENIOR ADMINISTRATIVE ASSISTANT</b> Ximena Lopez





On April 4, Robins & Morton team members and their families gathered at the Valley Hotel in Homewood, Alabama, to mark a milestone: the Rocky McMichen Field Leadership Program and the Barbara Wilson Mentorship Program Graduation Ceremony. The 17 graduates received recognition for their significant achievements, including hearty congratulations from Rocky McMichen and Barbara Wilson themselves.

After a welcome from Vice President of Direct Delivery Services Richard Anderson, attendees enjoyed a buffet-style lunch. As graduates and mentors finished their meals, President and COO Robin Savage welcomed attendees and introduced the programs.

Richard returned to the podium to provide more detail on the Rocky McMichen Field Leadership Program, which he helps orchestrate each year. Then he welcomed Rocky as keynote speaker. Rocky congratulated graduates, emphasizing the magnitude of their accomplishments. He encouraged them to utilize the lessons they've learned through the program to continue to progress in their careers with Robins & Morton.

"Your mentors will continue to be there for you," Rocky said. "Learn from them and keep asking questions. You each have a great career in front of you, and we all look forward to seeing what you accomplish at Robins & Morton."

After Rocky's congratulatory speech, Vice President of People and Development Aimee Comer provided an overview of the Barbara Wilson Mentorship Program and introduced Barbara herself. Barbara, who was accompanied by her husband of 70 years to the ceremony, told the story of how she came to be a part of the Robins & Morton team. After growing up in Birmingham, Barbara joined the Chattanooga office of what was then Robins Engineering in 1975. For the next 30 years, she would be a valued team member, taking on a variety of roles and eventually becoming vice president of marketing for Robins & Morton. She encouraged graduates to keep learning and maintain the same tenacity that got them through these programs. "Never say, 'That's not my job,'" she said. "I learned so much from being willing to help or do things that weren't necessarily in my job description."

Superintendents JT Coleman and Jason Bennett then invited each graduate to come to the front and receive their graduation certificate. Family members and fellow Robins & Morton team members were all smiles as they applauded the graduates.

The Graduates and their Mentors

At the ceremony, 17 graduates received their certificates for completing the Rocky McMichen Field Leadership Program, and one graduate received her certificate for completing the Barbara Wilson Mentorship Program. This is the fourth graduating class for the Rocky McMichen Field Leadership Program and the second graduating class for the Barbara Wilson Mentorship Program.

About the Rocky McMichen Field Leadership Program

The Rocky McMichen Field Leadership Program is a mentorship program that includes a combination of classroom training, on-the-job tasks, and structured mentor-trainee experiences and checkpoints. Through the completion of these tasks, participants gain managerial skills and learn more about construction management outside of their specific trade. The primary goal of the program is to offer the graduates long-term career opportunities within Robins & Morton.

Graduate	Mentor
Arlinton Acosta .....	George Butler
Scot Higgenbotham .....	Chris Scott
Brett Keeler .....	Justin Corrao
Daniel Reglado .....	Dustin Hayes
David Acuna.....	Jonathan Lechrone
Eric Morales .....	Brendan Kenny
Hugo Lopez .....	Dustin Ranger
Jesus Corona.....	Dustin Hayes
Kenneth Bolton.....	Tim Frusha
Marlon Dominguez .....	LB Cowan
Mayko Orellana.....	Rick Fisher
Randolph Currington.....	Cint Wilson and JT Jones
Rory Locklear.....	Wesley Byrd
Roxana Ascencio.....	Denny Martin
Shawn Beckwith .....	Wayne Baughn
Tonya Cavis.....	Wesley Byrd



About the Barbara Wilson Mentorship Program

The Barbara Wilson Mentorship Program creates the opportunity for our support team members to transition into an entry-level operations role. The program focuses on providing the knowledge, skills, and abilities that every team member must have to be an effective leader within our organization. Upon successful completion of the program, graduates are eligible for expedited paths for new potential roles within Robins & Morton.

Graduate	Mentors
Iva Esteves.....	Scott King and Jeff Butler

Congratulations to all the graduates on a significant accomplishment that will contribute not only to your individual success but to the future of Robins & Morton.

CELEBRATING THE 2024 Innovation Awards

On February 20, Robins & Morton held the inaugural Innovation Awards to celebrate innovators within our company. The exciting, interactive event brought together more than 200 team members in a virtual setting with Innovation Lab Manager Steve Moore as host. Attendees watched nine short video presentations from innovators across the organization and voted for their favorite creations. One participant came out as the 2023 Top Innovator of the Year.

The entries included:

- An approach to trade contractor outreach submitted by Project Director Steve Olson, Senior Marketing Coordinator Ashley Theodore, and Senior Preconstruction Estimator William Byrd
- CordClip submitted by Senior Superintendent Josh Young and the Carilion Roanoke Memorial Hospital team
- A fire damper reset tool submitted by Preconstruction Manager Bryan Ward
- Forklift cameras submitted by CFO Ben Leaver
- Ladder guard submitted by Project Safety Manager Kenneth Newton
- Plus-Delta custom column mode submitted by Building Forward® Lean Practice Leader Jennifer Lacy
- RapidComply (Augmented Reality ADA Compliance) submitted by MEP Superintendent Joe Pampinella
- Sales process improvement submitted by Vice President of Marketing and Communications Katy Klaproth and the Marketing team
- Water refill station, Water on Wheels, submitted by Senior Sustainability Manager Jackie Mustakas and Senior Project Safety Manager Kevin Osani

After the audience learned about each of the concepts, live voting commenced. As hundreds of votes flooded in, three entries emerged as the top innovations of 2023.

With the most votes, CordClip, presented by Senior Superintendent Josh Young, was the winner. Showcased in an entertaining "As Seen on TV"-style video, this practical invention keeps cords, cables, and wires out of the way on jobsites. Josh, the first-ever Top Innovator of the Year, will have his name immortalized on a plaque outside the Innovation Lab in the Birmingham office and will receive a one-of-a-kind trophy.

Coming in second place, the forklift cameras received 40 votes. This modern multi-camera setup retrofits older equipment with modern convenience, enhancing visibility and awareness and minimizing the dangers of blind spots.

In third place with 37 votes was the water refill station. This apparatus can refill hundreds of reusable bottles per hour with ice-cold, filtered water, reducing single-use plastic bottle waste at jobsites.

The top three innovators received their choice of a prize, with options including an outdoor pizza oven, an espresso machine, and a 3D printer. All entries received company store credit.

**The 2024 Innovation Awards**

Want to participate in next year's competition? It's never too early to start preparing and submitting your innovations for the chance to be voted the 2024 Top Innovator of the Year.

Congratulations to all this year's participants, and we'll see you at next year's Innovation Awards.



An Update on our Community Networks

Women's Network

Starting in May, the Women's Network is launching a new series titled "Coffee and Conversations." On the third Thursday of each month, members will come together for a half-hour virtual meeting to share stories and connect.

"Think of it as a virtual breakroom for the women of Robins & Morton to connect across the company," said Gloria Cook, project risk and insurance manager and Women's Network leader.

The first event in the series will take place on May 16 at 9 a.m. CT/10 a.m. ET, and the topic will be, "I Forgot, Please Remind Me." Stephanie Harbison, marketing manager and committee member, and Amanda Bradley Witteck, marketing manager and core team member, will facilitate the conversation. Additional Coffee and Conversations events will be on June 20 and July 18.

NextGen Young Professionals Group

The NextGen Young Professionals Group is also launching a new series: "Building Your Path." These virtual half-hour events will highlight leaders throughout the company, and they'll have an opportunity to share their career paths in a conversational format. Each event will feature a 15-minute discussion with a leader at our company, followed by a Q&A segment during which attendees will be able to engage directly with the leaders. Through these discussions, NextGen hopes to inspire the next generation of leadership at Robins & Morton.

This series will be bi-monthly, and the first event will be hosted on June 13 at 9 a.m. CT/10 a.m. ET.

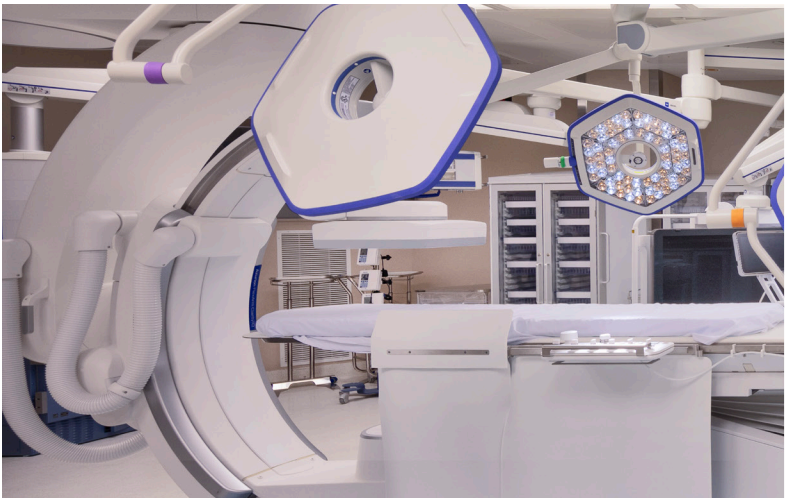
Veterans Network

The Veterans Network is hard at work on its relaunch of RED Shirt Fridays. Pre-orders for our custom Remember Everyone Deployed (RED) t-shirts closed on April 1, and the Veterans Network would like to thank everyone who ordered a shirt, supporting not only the mission of the network but also this year's cause, K9s For Warriors.

Delivery is expected in mid-May. After you receive your t-shirt, we invite you to wear it on Fridays as a symbol of gratitude to active and retired servicepeople.

"It's a way to reach out internally to take care of a special group of our people, our veterans," Senior Mechanical Preconstruction Manager and Veterans Network leader Kyle Davis said. "We want to recognize their veteran status, their background, and their leadership capabilities."





PROJECT UPDATES

## Jupiter Medical Center Celebrates Grand Opening of Surgical Institute

Jupiter, Florida

At the beginning of 2024, Robins & Morton joined Jupiter Medical Center to celebrate the grand opening of the new Johnny and Terry Gray Surgical Institute. The standalone 90,000-square-foot facility features 16 state-of-the-art operating rooms and two hybrid operating rooms to accommodate advanced surgical technology. The institute’s “operating rooms of the future” will support the surgical needs of Palm Beach County and Treasure Coast residents and medical professionals for decades to come. The institute also includes a revamped sterile processing department, new anesthesia workrooms, modern nurses stations and clinical offices, a new physicians lounge, and live feeds to enhance two-way surgical teaching.

## Nor Lea Team Tops Out Medical Office Complex

Lovington, New Mexico



Robins & Morton joined Nor-Lea Hospital District to celebrate the topping out of their new office complex in Lovington, New Mexico. The single-story, 9,000-square-

foot facility, located across from the main campus, will be the new home for Nor-Lea’s training, administrative, and marketing departments. The facility will include a new audio and visual studio, a “war room” for strategic planning and corporate wellness, a kitchen to conduct cooking classes for diabetic patients, and a 2,400-square-foot standalone covered parking structure for a mobile clinic and lab unit that will serve surrounding communities. The project is scheduled for completion in 2024.

## Crystal Spring Tower Tops Out

Roanoke, Virginia



Robins & Morton joined Carilion Clinic and Branch Builds to celebrate the topping out of Carilion Roanoke Memorial Hospital’s new Crystal Spring Tower in Roanoke, Virginia. The 12-story Crystal Spring Tower spans

more than 500,000 square feet and will house Carilion’s Cardiovascular Institute, new trauma bays, and an expanded Emergency Department. The expansion will also feature a helipad, dedicated entrance, lobby, operating rooms, central sterile, catheterization/electrophysiology labs, and pre/post procedural beds. The project is scheduled for completion in 2025.

## Army Support Center Now Complete

Huntsville, Alabama



In January, Robins & Morton joined COPT Defense Properties to celebrate the completion of U.S. Army Engineering and Support Center Huntsville on Redstone Arsenal – the Redstone Gateway 300 building – in Huntsville, Alabama. The three-story building, located in the secured gateway, features 200,000 square feet of Class A office space

and a 15,000-square-foot warehouse constructed with concrete tilt wall panels. It will be occupied by the U.S. Army Corps of Engineers, Huntsville Center, enabling the agency to consolidate its workforce in one location. The facility includes a combination of private and open office areas, collaborative spaces, a large training room — which can be divided into four separate rooms — a dining area, fitness center, and conference room. This building is significant for the U.S. Army Corps of Engineers, serving as a nationwide collaboration hub. This project represents the fifth multi-story tilt-wall building constructed by Robins & Morton in the office park since 2020. It is also pursuing LEED certification.

## Work Begins at Permian Basin Behavioral Health Center

Midland, Texas



Robins & Morton has begun work on the new Permian Basin Behavioral Health Center in Midland, Texas. The 200-bed, \$225 million facility, which will be built on a 54-acre

site, will offer short- and long-term treatment for psychiatric patients of all ages. It will include a crisis stabilization unit, outpatient center, state-of-the-art amenities, and a community education center. The facility is being developed by the Texas Facilities Commission and will be operated by a new entity co-sponsored by Midland County Hospital District and Ector County Hospital District. The project is funded by the State of Texas and a wide variety of Permian Basin individuals and charitable organizations. The project formally broke ground in April 2023 and is scheduled for completion in late 2025.

## NICU Expansion Opens

El Paso, Texas



Robins & Morton’s expansion and renovation of The Hospitals of Providence Children’s Hospital Neonatal Intensive Care Unit in El Paso, Texas, is now complete. The 21,500-square-foot, 30-bed unit features new, quieter equipment for both infants and parents in private patient suites, a central monitoring system for comprehensive oversight, and spacious accommodations, furnished with sleeping loungers, to enable 24/7 bedside presence. Additionally, dedicated spaces such as a separate pumping room, parent bathrooms and showers, and a welcoming parent lounge, further support and accommodate families throughout their stay.

## Auburn Graduate Hotel Tops Out

Auburn, Alabama



In January, Robins & Morton held a topping out ceremony for Graduate Auburn. The five-story, 177-room, nearly 140,000-square-foot hotel, part of the Graduate Hotels collection, is scheduled for completion this fall. It will have direct views of Auburn’s campus and Toomer’s Corner and will feature an indoor-outdoor

rooftop bar, a ground-floor café, and meeting and banquet space. During the topping out ceremony, the Robins & Morton team hosted the Auburn University Raptor Center – an educational and rehabilitation program that has treated and released thousands of birds of prey back into the wild – to perform a demonstration flight and education session for attendees.

## RANA Tops Out

Huntsville, Alabama



In February, Robins & Morton celebrated the topping out of a new medical office building for Rheumatology Associates of North Alabama (RANA) in Huntsville, Alabama. Sitting on 2.1 acres in the Bellewood Park neighborhood, the single-story, 20,500-square-foot facility will feature 24 exam rooms, four nurses’ stations, a

lab, an infusion room, an X-ray room, and numerous offices. The project is being built using a combination of steel and tilt-wall concrete construction. It is scheduled for completion later this year.

## MedCenter Celebrates Topping Out

Asheboro, North Carolina



Robins & Morton joined Cone Health to celebrate the topping out of the new Cone Health MedCenter in Asheboro, North Carolina, in February. The \$72 million, 51,500-square-foot facility will include a cancer center, urgent care, primary care, imaging, and other outpatient services. A phased activation of the MedCenter will begin in fall 2024.

## Freytag Medical Plaza at AdventHealth Palm Coast Tops Out

Palm Coast, Florida

AdventHealth and Robins & Morton celebrated the topping out of the new Freytag Medical Plaza at AdventHealth Palm Coast in March.

The two-story, 30,000-square-foot standalone facility will serve as a vital hub for comprehensive cancer treatment, including radiation oncology and medical oncology, and will offer advanced therapies, personalized cancer care, and resources for patients and their families.

It will also house multiple primary care physician offices and provide adult rehabilitation services, including outpatient physical, occupational and speech language pathology for orthopedic, hand, neurological, and lymphedema specialties. The facility will open in 2025.



**Bank Independent**  
**\$72,000,000**  
*Operations Building*  
Muscle Shoals, Alabama

*Freshman Residence Hall*  
Birmingham, Alabama

PPC  
Lovington, New Mexico

Seventh and Eighth  
Floor Renovation  
Boca Raton, Florida

*Greek Housing*  
Birmingham, Alabama

*Loading Dock Renovation*  
Boca Raton, Florida

Tidelands/MUSC Carolina Bays  
Hospital Sitework  
Socastee, South Carolina

Wesley Chapel, Florida

*HCA Tristar Centennial Garage*  
Nashville, Tennessee

*HCA Florida Mercy Hospital*  
Miami, Florida

**\$8,500,000**  
*Bed Addition*

**\$8,000,000**  
*Ohio Health Rehab Expansion*  
Dublin, Ohio

*Starr Regional Intensive Care Unit*  
Athens, Tennessee

Alabama Digestive Health  
Endoscopy Center  
Birmingham, Alabama

Mary & Elizabeth Surgery  
Louisville, Kentucky

Redstone Gateway 8100  
Tenant Improvement  
Huntsville, Alabama

Clinics Yellow Zone  
AHU Replacement  
Durham, North Carolina

*UHealth IVF Buildout*  
Miami, Florida

Convalescent Center  
Kitchen Upgrade  
Raleigh, North Carolina

10-Bed Rehabilitation Buildout  
Tavares, Florida

Catheterization Lab  
Pineville, North Carolina

*Renovation*  
Daytona Beach, Florida

Operating Room  
Decatur, Alabama

CVOR, Catheterization and EP Lab  
Daytona Beach, Florida

*Catheterization Lab*  
Orange City, Florida

*Pepin Catheterization and EP Lab*  
Tampa, Florida

CT Replacement  
Tavares, Florida

*Catheterization Lab*  
Pineville, North Carolina

Cooling Tower  
Birmingham, Alabama

CHS Pine Ridge TAVR  
Naples, Florida

*Hyperbaric Renovation*  
Daytona Beach, Florida

*Catheterization Lab*  
Alabaster, Alabama

UM Cox Dr. Shelton Fish Lab  
Coral Gables, Florida

*Optics Lab Renovation*  
Orlando, Florida

*Dialysis Renovation*  
Sewickley, Pennsylvania

## Tenant Improvement Huntsville, Alabama

OR Integration Project  
Raleigh, North Carolina

*Nurse Call Replacement*  
Raleigh, North Carolina

Chiller Connection  
Raleigh, North Carolina

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